

Inspiring Partners Solution Providers





Partnership...the vital piece in the puzzle

In 2008, all the pieces came into place for BJC Group and to celebrate the 127th year of our success, we have chosen the jigsaw puzzle as a symbol of the power of partnership and teamwork.

Firstly, it represents the creation of strong partnerships, and how we work together with our partners, both in Thailand and around the region, to provide the solutions they require.

Secondly, it reflects the restructuring of our business in 2008 to recognize the importance of supply chains. Imagine each step of the supply chain as a piece of the puzzle... each of them vital to the end result.

But most importantly, it's a symbol of how attention to detail is crucial to the big picture, and how the most complex problems can be solved with teamwork, patience and inspiration. As BJC grows from strength to strength, and pursues its vision to be the partner of choice and an inspiring industry leader in Thailand and beyond, our management and team members are working together to deliver a seamless and beautiful picture of success, for all our customers, shareholders and partners.







Our Values

Beyond Satisfaction

BJC believes in the significant value of customer satisfaction.

Hence, we emphasize the creation of quality and excellence in every aspect of our organization so as to provide utmost satisfaction to our customer groups, including consumers, partners, employees, and shareholders.

Joint Success

BJC also believes in the significant value of

We therefore have the intention to step forward together in order to achieve our goals while creating value and pride both in the organization and among individuals.

Caring for Community

BJC further believes in the significant value of caring for the community.

We have always operated our businesses on the basis of ethics and moral principles. We also recognize our responsibility towards the environment; and constantly work towards improving quality of life in and outside the organization.

Our Culture

Dynamic: Passionate / Persistent / Proactive /

Progressive / Energetic

Creative:

Visionary / Insightful /
Positive / Out-of-the-box thinking / Flexible

Friendly:

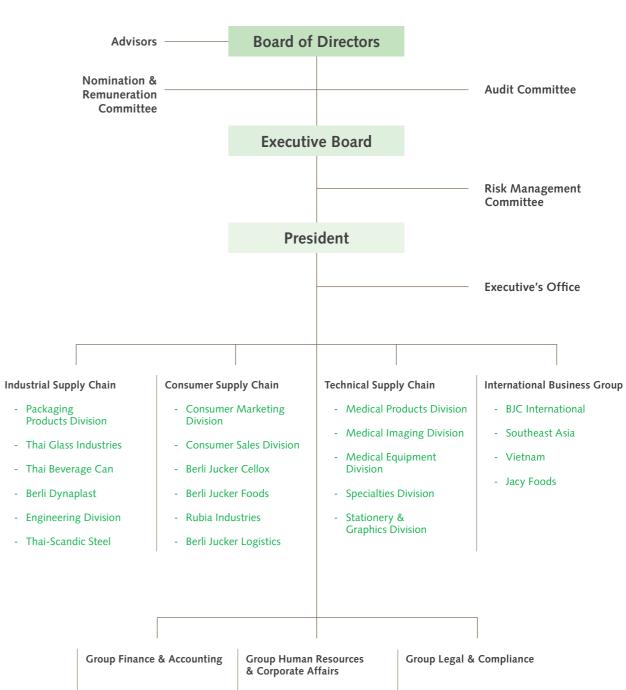
Cheerful / Sincere / Compassionate /

Helpful / Polite



BJC Group Organizational Structure

Effective November 1, 2008



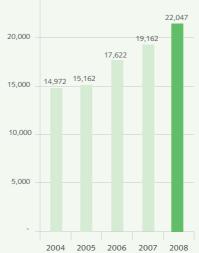
- Accounting Division
- Banking & Collection Control System Division
- Information Systems Division
- Building and Corporate Affairs Division
- Human Resources
- Group Audit Division
- Group Legal Division
- Secretary to the Board of Directors

Financial Highlights

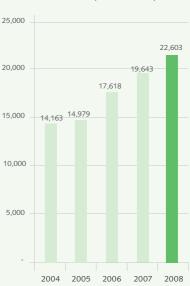
| | | | % |
|----------|--|--|---|
| 2008 | 2007 | Inc/(Dec) | Inc/(Dec) |
| | | | |
| 10,741.4 | 8,971.8 | 1,769.6 | 20 |
| 6,848.2 | 6,197.3 | 650.9 | 11 |
| 4,370.7 | 3,993.1 | 377.6 | 9 |
| 86.3 | - | 86.3 | 100 |
| 22,046.6 | 19,162.2 | 2,884.4 | 15 |
| 401.1 | 236.8 | 164.3 | 69 |
| 22,447.7 | 19,399.0 | 3,048.7 | 16 |
| 1,757.1 | 1,925.1 | (168.0) | (9) |
| (229.5) | (147.0) | (82.5) | 56 |
| 1,527.6 | 1,778.2 | (250.6) | (14) |
| (294.6) | (391.4) | 96.8 | (25) |
| 1,233.0 | 1,386.8 | (153.8) | (11) |
| (156.6) | (132.1) | (24.5) | 19 |
| 1,076.4 | 1,254.7 | (178.3) | (14) |
| 22,603.5 | 19,642.6 | 2,960.8 | 15 |
| 9,520.4 | 8,988.3 | 532.1 | 6 |
| 10,454.2 | 9,869.5 | 584.7 | 6 |
| 6,076.1 | 4,437.3 | 1,638.8 | 37 |
| | | | |
| 0.68 | 0.79 | (0.1) | (14) |
| 0.15 | 0.15 | 0.0 | 0 |
| 0.15 | 0.21 | (0.1) | (29) |
| 0.30 | 0.36 | (0.1) | (17) |
| 5.99 | 5.68 | 0.3 | 6 |
| | 10,741.4 6,848.2 4,370.7 86.3 22,046.6 401.1 22,447.7 1,757.1 (229.5) 1,527.6 (294.6) 1,233.0 (156.6) 1,076.4 22,603.5 9,520.4 10,454.2 6,076.1 | 10,741.4 8,971.8 6,848.2 6,197.3 4,370.7 3,993.1 86.3 - 22,046.6 19,162.2 401.1 236.8 22,447.7 19,399.0 1,757.1 1,925.1 (229.5) (147.0) 1,527.6 1,778.2 (294.6) (391.4) 1,233.0 1,386.8 (156.6) (132.1) 1,076.4 1,254.7 22,603.5 19,642.6 9,520.4 8,988.3 10,454.2 9,869.5 6,076.1 4,437.3 0.68 0.79 0.15 0.15 0.15 0.21 0.30 0.36 | 10,741.4 8,971.8 1,769.6 6,848.2 6,197.3 650.9 4,370.7 3,993.1 377.6 86.3 - 86.3 22,046.6 19,162.2 2,884.4 401.1 236.8 164.3 22,447.7 19,399.0 3,048.7 1,757.1 1,925.1 (168.0) (229.5) (147.0) (82.5) 1,527.6 1,778.2 (250.6) (294.6) (391.4) 96.8 1,233.0 1,386.8 (153.8) (156.6) (132.1) (24.5) 1,076.4 1,254.7 (178.3) 22,603.5 19,642.6 2,960.8 9,520.4 8,988.3 532.1 10,454.2 9,869.5 584.7 6,076.1 4,437.3 1,638.8 0.68 0.79 (0.1) 0.15 0.15 0.00 0.15 0.21 (0.1) 0.30 0.36 (0.1) |

19,162 17,622

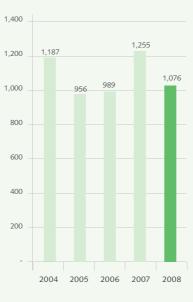
Total Sales (Baht million)



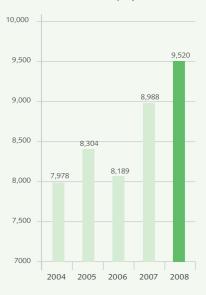
Total Assets (Baht million)



Net Income (Baht million)



Shareholders' Equity (Baht million)



Message from the Chairman of the Board of Directors

During 2008 Thailand faced a number of political and economic challenges. Many large businesses in Thailand and other countries were forced to either downsize or close down as a result of the US economic crisis with effects rippling across all continents. Undeniably, BJC was also affected by these negative factors to a certain degree. Fortunately, the impact was relatively limited as our management had anticipated the problems and made necessary changes to business strategies beforehand. Strategic changes were made in the areas of management, finance, production and marketing to best reflect the fast-changing circumstances.

We have generated a total of Baht 22,447.7 million in revenue in 2008, with earnings before interest and tax of Baht 1,757.1 million, and a net profit of Baht 1,076.4 million.

We anticipate that in 2009 the Thai political situation will become more stable than in the previous year. Also, we trust that the attempts of major buyers like the United States, Europe and Japan to restore their economies will be effective, and that it will help prevent the global economy from going further downhill. Such efforts will also indirectly help stimulate the Thai economy.

As for the operation of BJC, we will continue to strive for business growth and proceed with caution and care. We promise to maintain our excellent product and service quality, while simultaneously finding ways to lower production costs and other expenses. Additionally, we will further improve our internal management on top of the restructuring plan we successfully completed last year to achieve greater flexibility, minimize redundancy and be in a position to best serve our clients. Situations with potential effects on our company will be closely monitored and we will adapt our strategies as necessary. At the same time we will continue to improve our employee training program to keep them abreast of new developments and technologies.



Piece of the action

Despite difficult economic circumstances, the power of partnerships helped BJC solve the challenges of 2008. Our outlook for both 2009 and the longer term remains positive.

Overseas business expansion is another important strategic initiative of BJC. To this end, we have established BJC International Co., Ltd. to oversee business potential and new investment opportunities in other countries.

Regarding our Corporate Social Responsibility efforts, we have always been willing and active in lending a helping hand to society — especially in the area of education. Nearly 2,000 individuals have been granted scholarships from our company over the past 30 years, and we are determined to continue with this campaign to contribute to the good of Thai society.

BJC is forever indebted to our shareholders, partners, management and staff at all levels for their continued support. It is this unyielding backing that has encouraged and inspired us to overcome obstacles and achieve one success after another. I would like to extend my personal gratitude to each and every one of you who has contributed to our impressive business growth so far, and I hope that this will continue in the year ahead and for many years to come.

On-so

Charoen Sirivadhanabhakdi Chairman of the Board of Directors

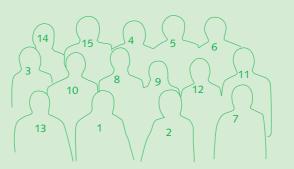
BJC Board of Directors

- 1. Mr. Charoen Sirivadhanabhakdi Chairman / Chairman of Executive Board / Chief Executive Officer
- 2. Khunying Wanna Sirivadhanabhakdi Vice Chairman / Nomination and Remuneration Committee Member
- 3. Dr. Chaiyut Pilun-Owad Director / Vice Chairman of Executive Board / Nomination and Remuneration Committee Member
- 4. Mr. Thirasakdi Nathikanchanalab Director / Vice Chairman of Executive Board / Risk Management Committee Member / Advisor
- 5. Mr. Prasert Maekwatana Director / Vice Chairman of Executive Board / Risk Management Committee Member / Advisor
- 6. Mr. Sithichai Chaikriangkrai Director / Executive Director / Risk Management Committee Member
- 7. Dr. Suvarn Valaisathien Director / Executive Director
- 8. Mr. Aswin Techajareonvikul Director / Executive Director / Chairman of Risk Management Committee / President

- 9. Mrs. Thapanee Techajareonvikul Director / Executive Director / Secretary to Nomination and Remuneration Committee / Risk Management Committee Member and Secretary to Risk Management Committee / Senior Executive Vice President
- 10. Mr. Thapana Sirivadhanabhakdi Director / Executive Director
- 11. Mr. Panot Sirivadhanabhakdi Director / Executive Director
- 12. Mrs. Atinant Bijananda Director
- 13. Mr. Staporn Kavitanon Director / Chairman of Audit Committee / Chairman of Nomination and Remuneration Committee
- 14. Mr. Weerawong Chittmittrapap Director / Audit Committee Member
- 15. Dr. Suvit Maesincee Director / Audit Committee Member

and Mr. Chinnawat Thongpakdee **Company Secretary**





Management Board

- 1. Mr. Aswin Techajareonvikul President
- 2. Mrs. Thapanee Techajareonvikul Senior Executive Vice President
- 3. Mr. Peter Emil Romhild Senior Executive Vice President Technical Supply Chain and International Business Group
- 4. Mr. Nakorn Phraprasert Executive Vice President Industrial Supply Chain
- 5. Mr. Pattaphong lamsuro Executive Vice President Consumer Supply Chain
- 6. Mr. Terapon Kietsuranon Executive Vice President Healthcare Supply Chain
- 7. Mr. Santichai Dumpprasertkul Senior Vice President Executive's Office





Management cannot exist in isolation. Real and lasting success depends on a committed team working in harmony, and always keeping the big picture in mind.

Executive Summary

Dear shareholders.

Thailand was faced with a series of economic, political and social changes in 2008. Most obvious was the fluctuation of energy and raw material costs and interest rates. The situation was worsened by the rippling effects globally of the credit crisis in the US. This has had a serious effect on Thai exports as major buyers including the United States, Europe and Japan are all experiencing a recession-induced downturn in demand. With all these events combined with domestic challenges including flash floods, political unrest, ongoing demonstrations and the seizure of airports, the Thai economy suffered and investment in the private sector slowed down.

The above risks have had negative effects on most companies in Thailand. They have affected us to a certain degree as well, but our performance remained satisfactory as we have implemented measures and strategies in anticipation of the difficulties. Most importantly, we have been graced with the support of all parties involved.

We have had an organizational restructure and adopted a different marketing and sales model in 2008. Marketing and sales activities for consumer products, medical equipment, medicine, stationery, graphic and printing products, as well as chemical and nutritional products have been transferred to BJC in order to better respond to the demands of clients and to realize synergies across different businesses.

Meanwhile, BJC International has been incorporated to assist with export business and to oversee foreign investments. BJC International is under the International Business Group established as a part of the new structure.

We have successfully offered investors Baht 3,030 million debentures at a lowerthan-market interest rate in the first quarter of 2008, resulting in considerable savings from interest expenses.

Consolidated revenue of the group as of December 31, 2008 was Baht 22,448 million, or a 15.7% rise over that of 2007. Net profit was down 14.2% to Baht 1,076.4 million.

Share price

BJC's share price as of the end of 2008 was Baht 4.02, down from Baht 6.90 at the end of 2007, reflecting the subdued market amidst the global financial crisis.

Major Business Performances in Brief

Industrial Supply Chain

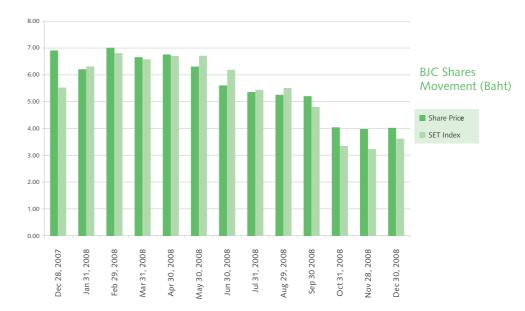
The installation of a new furnace with a daily production capacity of 434 tons was completed in mid 2008 which enabled the sales volume to increase. However, sales and the profit of the glass bottle business did not meet targets set due to rising fuel and raw material costs, and the economic slowdown.

Aluminum cans fared well with 23% higher revenue and 23% higher profit while plastic containers enjoyed a 19% increase in sales volume and a 27% rise in net profit.

Consumer Supply Chain

Snacks improved performance in terms of sales and net profit in spite of intense competition. This was mainly due to careful cost-control and high-impact marketing and sales initiatives, coupled with the very successful launch of new products such as Tasto Color Maxx, Dozo Sweet Chilli and Banana Flavour Party.

Sales and net profit of tissue paper improved steadily. A new antibacterial tissue product was launched, and it was well received by the public.



Performance of Parrot soap continued to grow steadily in 2008 with sales rising about 20%. This was due to BJC's continuously promoting our products and the introduction of our new Parrot Botanicals Shower Cream. At the same time our contract manufacturing products such as Dettol liquid soap, Nivea and Sugus grew about 23% in 2008.

The logistics business achieved more than 27% revenue growth in addition to the significant increase in external clients.

Technical Supply Chain

Pharmaceutical products and medical equipment performed significantly better in the past year. We have developed and imported new items including new microsurgical scopes and medicines for illnesses regarding the kidney, blood. joints, heart, bone, urinary tract, large intestine and others.

Stationery and printing products achieved considerable growth despite intense competition and the economic downturn. Chemical, industrial and nutritional products performed satisfactorily with new products from several foreign manufacturers expected to improve performance further in 2009.

Information Systems

Over the years our systems have been developed to process transactions and interface systems throughout the supply chain on an automated and fully transparent basis. This includes full automated processing for orders received electronically via salesman handheld devices, partner systems and electronic data interchange transactions with key account customers in the retail, and wholesale channels. With the reorganization during the year significant effort was expended to upgrade the computing environment to ensure that these critical efficient and cost effective processes continued. In addition, during the year we successfully passed an external security review based on ISO 27001 best practices and have been recertified for ISO 9001:2000.

As part of the ongoing strategy to introduce leading, best practice systems into the organization, we are currently finalizing preparation for an SAP implementation project to replace all legacy systems planned to start in mid-2009 along with a further upgrade to ISO 9001:2008.

Human Resources

BJC currently employs over 5,000 employees; human capital is fundamental to our past, present and future. Our investment in personnel development is among the most important of our priorities and it is a large part of the initiatives discussed below.

The selection process of our candidates has been improved in several ways; new strategies regarding campus recruitment at public and private educational institutions have been implemented. All the tests and interviews conducted with the candidates have been improved for greater efficiency and accuracy in assessing skills, knowledge and competencies, resulting in the right candidates being placed in the right positions.

Training and development programs are provided to current employees in order to ensure they are capable of handling rapid changes in the business environment. Valuable BJC employees are rewarded by a new compensation system consistent with market rates and effective against competitors.

We have been presented with the Establishment of Outstanding Labor Relations and Welfare Award by the Ministry of Labor on September 23, 2008. We have retained this honor for the second year running and are very proud of this achievement. This emphasizes BJC's dedication and care for our staff.

Values and Culture

The current success of BJC is based on our sound and solid foundation - we are like a tree with roots that reach deep into the earth and branches that reach out to the Thai society. We believe in and adhere to our core values:

B – Beyond Satisfaction

J – Joint Success

C – Caring for Community

BJC personnel engage each day with a kind of creativity and mutual collaboration that creates a corporate culture that can be described as:

Creative:

Determination to grow strong Having initiative and being able to build upon existing grounds

Friendly:

Belief in planting the seeds of friendship in the hearts of people, and nurturing them with sincerity and hospitality

Together, we are a large tree that will grow even stronger and more fruitful for all.



Corporate Social Responsibility







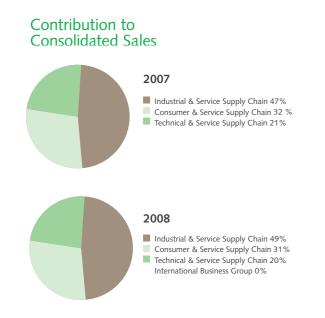


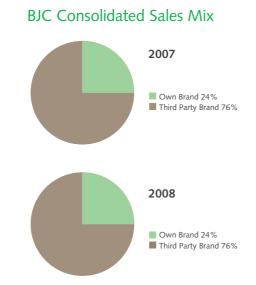
BJC's dedication to development goes beyond the circles of our staff. We have made it a Corporate Social Responsibility (CSR) agenda of ours to contribute to the development of Thai society as a whole. In 2008 scholarships amounting to a total of Baht 1.8 million were awarded to undergraduate students of public institutions with impressive academic records. Similar scholarships were also presented to children of BJC staff.

Over the past nine years, we aided schools in rural areas through the provision of equipment and funding for new buildings. The most recent donation was in the form of a classroom building and utility ground as well as instructional equipment to Pracha Samakkee School in Baan Muang Noi Sub-district, Taklee District, Nakhonsawan, in March 2008.

Other charitable initiatives include the donation of medical equipment, company products, food and other necessary items to public and private agencies. BJC staff members participate in blood donation through Rajvithi Hospital every three months.







• Tra Koong

• Grand Monte

Vidhayasom

• Sara

Penpark

Vejpong

Morseng

Super Save

Kung Thai

Por Kwan

• Thai Delight

Good Life

Consumer

Supply Chain

• Dettol Soap

International

Business Group

BJC International

Nivea

Sugus

Wise

Calbee

Personal Care Productions:

Penta

• Dede

• Leader Price

• Waugh's Curry

Brands We Own | Brands We Serve

Consumer **Supply Chain**

Consumer Marketing / Consumer Sales Divisions

Personal Care Products:

- Cellox
- Zilk
- Belle
- Dion
- Maxmo
- Melona
- Yori
- Parrot Gold Bar Soap
- Parrot Gold Shower Cream • Parrot Botanicals
- Bar Soap
- Parrot Botanicals
- Shower Cream • Dermapon

Snack Food Products:

- Tasto potato chips
- Party caramel extruded snack
- Campus chocolate extruded snack
- Bitee dried potato snack
- Dozo rice cracker

Industrial **Supply Chain**

Packaging Products

- Division
- Chang Beer
- · Chang Light
- Chang Draught
- Federbrau
- Archa Beer
- Heineken Beer
- Mittweida Beer
- Asahi Beer
- Tiger Beer
- Phuket Beer
- Cheers Beer
- Mekhong Whisky Sangsom Whisky
- Crown 99 Whisky
- Hong Thong
- Blend 285 • White Spirit
- Sponsor
- Krating Daeng Wrangyer
- Carabao Daeng
- Sun Spark
- M-150
- Supreme
- Spy • P Cooler
- Sprite Coke

- - Seven-up
 - RC Cola
 - RC Roval
 - Bireley's

 - Vitamilk • Chang Soda Water
 - · Chang Water

 - Brand's
 - Veta Bezz
 - Hale's Blue Boy
 - Ovaltine • Nescafé
 - Kraft
 - Mae Pranom
 - Nguan Chiang Roza
 - Golden Mountain
 - Choice • Pantai Norasingh
 - Or Sor Ror
 - Maggi Maxchup
 - Chao Koh Mae Ploy
 - Yan Wal Yun -Healthy Boy Brand
 - Mae Krua • Gold Label
 - Squid • Sinsamut

- Fanta
- Pepsi
- - - - Doikam
 - Imperial

 - Sriraja Panich
 - Suree Interfood
 - Exotic Food
 - Oyster Fish Sauce
 - Chon Thong Kaset Brand
 - Tesco
 - Pichai Lobo
 - Mae Jin
 - Aroy-d • Taste Nirvana
 - Sun Sauce • Chang Thong

- Heinz
- Best Foods LIFC
- Mae Sri
- Takrai
- Mabin
- Hi-Q
- Sukhum Panich

- Tiparos Takee Yan Wal Yun

- Moradok
- Pure Foods

- Cook Thong
- Pan
- Chua Ha Seng Nam Jai Rajah

Industrial **Supply Chain**

Engineering Division

- ACL
- AKAPP Albany
- Chase • Columbus Mckinnon
- East Power
- Fairbanks • Fenner
- Hoppecke Fruitful
- J.D. Neuhaus Kelley
- Morris Raynor
- Richard Wilcox Siemens
- TDC Woma

Yale

Medical Product

Technical Supply Chain

- Division • 3M
- Ansell Astellas
- Bayer Shering
- Pharma Oy
- Bio Sidus • RPI
- CJ Corp. Daito
- Dr. Willmar Schwabe Eurodrug
- Genzyme Kaketsuken
- Micro Lab
- Pharmathen • Pierre Fabre
- Schwarz Pharma SciGen
- SK Chemicals
- SMB Synthon
- Teijin Taiko • UAS
- Upha • Venus Remedies • Will Pharma

Medical Imaging Division

- Agfa
- Aloka
- Alsius Angiotech
- Barco Bard
- EBM Gammex Hologic
- Shimadzu SonoSite

Medical Equipment Division

- AC International Srl.
- Ahlstrom Specialties • Cardinal Health
- Chattanooga Group Inc. Cincinnati Sub-Zero Products, Inc.
- Diter Eletroniikka OY • Electro Medical System S A
- Huntleigh Healthcare Imperial
- Laerdal Medical AS Leica Microsystems (Schweiz) AG
- Lisa Laser Product OHG
- Lumenis
- The Magstim Company Ltd.
- KLS Martin Group • Mala Intertrade
- Medigloves Microtex
- P.M.A. and Medical Richard Wolf GmbH
- Saha-Boonthong Schaerer Mayfield

Union Micronclean Stationery & Graphics

- Division Stationery: 3M
- Double A Stabilo

Copal

UHU Graphics: Agfa

Hp Indigo

Kis Photo-me

Specialties Division

- AB Mauri
- Adichem American Casein
- Company Aquea Scientific
- Bakels
- Bell Fragrance Biospectrum Carotenoid
- (Carotech) • Chao Khun Agro

Cosmetochem

Technologies S.A.

- Products
- · Chimexim S.A. Climax
- Creations Couleurs (CIT)
- Danisco • Decas Cranberry
- Products, Inc. DKM
- Droste DSM
- Dupont • Dutch Cocoa
- Elco • Firmenich
- IDI IOI Loders
- Croklaan IOF Jainsons
- Jan Dekker
- International • Jingjiang Hongtai
- Kee-Seal • Kemira
- ChemSolutions King Industries • Lotus Gums &
- Chemicals • Majulah Koko Tawau
- Metal Working Moreno
- Petroferm Inc. R.T. Vanderbilt
- Rieke Corporation • Sachtleben • Shandong Dongyue
- SRF Syral • T.T. International
- Tate & Lyle • The Malt Company Thermphos
- Trisco Foods Tri-K • United Coconut
- Unipex Innovations Welding Zhejiang Chemtech

Consumer Supply Chain

Consumer Marketing /

- **Consumer Sales Divisions**
- Chitralada
- Droste
- Lotte • Kato 25% fruit juice
- with Nata De Coco • Kool Koko fruit juice
- with Nata De Coco • Fermipan



BJC recognizes that in today's complicated global business environment, efficiency, creativity and economies of scale reign supreme. Thus, in 2008 we implemented a restructuring of our business to focus on the importance of the supply chain.

Our organization is now divided into four groups: Industrial Supply Chain, Consumer Supply Chain, Technical Supply Chain and International Business Group.

Operational Review

Industrial Supply Chain

▲ BJCPackaging Products

BJC Packaging Products

Markets and distributes glass containers for:

- Beer
- Whisky
- Soft drinks
- Energy drinks Flectrolyte
- Soda water
- Drinking water
- Wine Cooler
- Fruit juice Foods
- · Pharmaceutical / I.V. Solutions / Vaccines

Closures

Thai Glass Industries Public Company Limited

Thai Glass Industries PCL 98.59% owned Subsidiary of BJC. Manufactures glass containers for:

- Beer
- Whisky
- Soft drinks
- Energy drinks
- Electrolyte
- Soda water
- Drinking water
- Wine Cooler
- Fruit juice Foods
- Pharmaceutical / I.V. Solutions / Vaccines

Thai Beverage Can Ltd.

50% owned Subsidiary of BJC. Manufacturer of aluminum packaging for beverages and beer:

• Aluminum can 330 ml. and 250 ml. · Aluminum end (206 SOT and 206 LOE)



Berli Dynaplast Co., Ltd. 49% owned Associate of BJC. Markets and distributes rigid plastic containers for:

- Cosmetic and toiletries
- Dairy and foods
- Lubricating oil

▲ BJCEngineering

BJC Engineering Designs, supplies, assembles

and services:

- Electrical Crane and Hoist • Tools for Electrical Crane
- and Hoist
- Material Handling System
- Programmable logic controller
- Turn Key Process automation and electrical project
- Battery and charger (Power Plant & Substation backup)
- Industrial weighing scales
- High speed and Industrial doors
- Dock leveler and Racking system
- Forklift
- Power Transmission
- Metal forming machine
- High pressured pump



Thai-Scandic Steel Co., Ltd. 99.82% owned Subsidiary of BJC. Engineering, design and manufacturing of galvanized steel structures:

• Transmission Line Towers for electrical power transmission and communication networks

- Telecom Towers for communication networks
- Steel structures support for substation
- General steel structures for industrial buildings and plants
- Design and detailing drawing services
- Hot Dip Galvanizing services

Consumer Supply Chain

▲ BJCConsumer

Consumer Marketing Division and Consumer Sales Division

Markets and distributes:

- Bar and liquid soap
- Fruit juice
- Cocoa
- Toilet tissues
- Facial tissues
- Disposable towels Napkins
- · Sweet and salty snack food, e.g. potato chips, extruded snacks and rice crackers

▲BICCellox

Berli Jucker Cellox Ltd.

92.22% owned Subsidiary of BJC. Manufactures and distributes BJC brands of:

- Toilet tissues
- Facial tissues
- Disposable towel
- Napkins

▲BJCFoods

Berli Jucker Foods Ltd.

100% owned Subsidiary of BJC. Manufactures, markets and distributes BJC brands of Sweet and salty snack food e.g. potato chips, extruded snacks and rice crackers



บริษัท รูเบียอุตสาหกรรม จำกัด RUBIA INDUSTRIES LTD.

Rubia Industries Ltd.

99.70% owned Subsidiary of BJC. Manufactures and markets BJC brands of:

- Soap
- Shower cream
- Chocolate

Manufactures on behalf of other brand owners:

- Candy
- Chocolate
- Bar soap
- · Hair care cosmetic
- Skin care cosmetic

▲ BJCLogisites

Berli Jucker Logistics Co., Ltd.

100% owned Subsidiary of BJC. A leading provider of integrated logistics solutions and supply chain (including Warehousing, Inventory Management, Nationwide Transportation, and licensed **Customs Brokerage Services**) tailored to the needs of individual client (BJC business units and external clients). Our professional services are ISO 9001:2000 certified with our Quality Policy focused on working in partnership with our clients to deliver quality services and value to both parties.

Technical Supply Chain

▲BICHealthcare Healthcare Supply Chain

Markets and distributes:

- **BJC Medical Products:**
- Pharmaceuticals • Healthcare products

BJC Medical Imaging:

- Diagnostic Ultrasound Systems
- Analog and Digital Mammography Systems
- Bone densitometer System
- X-ray Equipment Systems (Mobile X-ray/ Digital Fluoroscopy/Digital Radiography)
- Advanced Temperature **Technology Systems**
- Portable Computed Tomography (CT) System
- Radiation Survey meter and Pocket Dose meter
- Radiography QC and OA Systems X-ray films & accessories
- Injector for Contrast agent
- Biopsy Needle & Catheter · Coronary and Peripheral
- Stent and Catheter Picture Archiving and Communication System
- (PACS) for Radiology · Picture Archiving and Communication System (PACS) for Cardiology (HeartLab) - Radiology Information System (RIS)
- Computed Radiography (CR)
- Dry film printer

BJC Medical Equipment:

- Surgical Equipment, Instruments, Implants, and Supply
- Neuro-diagnostic Equipment Patient Temperature

Fetal Monitor

- Management System
- Magnetic Stimulation and Nerve Monitoring
- Physical Therapy and Rehabilitation
- Central Sterile Service Division
- Emergency Care and Training Aids

▲ BIC Specialties

BJC Specialties Markets and distributes raw

- materials and ingredients for:
- Bakery
- Beverage Coatings
- Construction
- Cosmetics Dietary supplement
- Feed
- Food
- Flavors
- Fragrances
- Healthcare
- Nutraceuticals • Lubricants & Grease
- Pharmaceuticals
- Petrochemicals
- Refrigerants Savory
- Specialty Solvents

▲ BJCStationery & Graphics

BJC Stationery

- Markets and distributes: Stationery products
- and office supplies Digital photo printers and
- supplies • Battery chargers and batteries

BJC Graphics

- Markets and distributes: Digital offset printing
- machines
- Photobook digital printer • Digital and analog
- printing plates

International **Business Group**

International Business BJC International Co., Ltd. - 100% owned Subsidiary of BJC)

and services

- Southeast Asia
- International trading • Marketing representation and distribution of BJC
- products and services Offices in Vietnam,
- Myanmar and Malaysia · Sourcing for new products
- Investment opportunities

- Marketing representation of BJC products such as glass containers
- · Import and marketing representation for international business
- partners Representative offices in **HCMC** and Hanoi

Malaysia [Jacy Foods]

- Production and sales of potato chips in Malaysia
- Export of potato chips to countries in South East Asia and Middle East.
- OEM production of potatochips for leading international snack companies

Industrial Supply Chain



12 + 25 + 21 + 12 + 22 + 22 = 12 + 2

BJC's Industrial Supply Chain business units focus on design and manufacturing as well as marketing, sales and distribution of packaging products, and offer engineering solutions. We overcame obstacles during 2008 by striving to meet customer demands, improving operation efficiency, and seeking new business and investment opportunities for future growth.

Packaging Products

Despite the global economic crisis and local political instability, sales revenue for 2008 increased 23% over the previous year as a result of rising demand from Thai Beverage and major beverage customers.

Sales of our beer and whisky containers surged from the previous year, despite unabated strict government restriction on sales and advertising of alcoholic drinks, due to high demands for 'Chang' beer, 'Sang Som' and 'Hong Thong' whisky, and special orders of 'Leo' beer.

Increased demands from our major beverage customers were well-served as the new production line for lightweight one-way containers became operational in the third quarter of the year.

Sales of the food container group slowed down due to strong competition arising from the surplus supply of the glass industry. However, the impact was softened as we leveraged our connections with international companies in Thailand such as Nestlé, AB Food & Beverages, Kraft Foods and Cerebos to expand into their regional network.

It is anticipated that 2009 will be a challenging year as the economic crisis continues, and the surplus capacity of the glass industry is expected to continue for the next few years.





Thai Glass Industries PCL

Given our commitment to increasing capacity to serve the market; the company's Board of Directors approved the construction of the 434 tons/day BP5 furnace at the Bangplee plant in 2007. It was successfully operating in June 2008. The increased capacity supported sales growth of 23.9% in the year 2008; however, the jump of energy prices and main raw material costs had a substantial effect on performance. During 2008, great efforts and investment were made to improve efficiency and manufacturing capability. These included the major repair of BP3 furnace in Q1/2008 and installation of lightweight production lines in Q3 and Q4/2008 to support market demand. Furthermore, the conversion of RB3 and RB4 to the dual firing system enabled the use of LPG and heavy fuel oil in conjunction with the upgrade of capabilities at inspection machines RB2 & BP2 production lines and batch house for BP1-BP3, increasing both quality and efficiency.

Both plants maintained high quality standards according to the ISO 9001: 2000; the RB plant has been awarded the ISO 14001:2004 while the BP plant is striving to achieve this certification in 2009. By implementing the Total Quality Management (TQM) during the past 5 years, the development of productivity and quality improvement systems, cost saving, and people's knowledge and competencies continue to build to strengthen our competitive advantages.

During 2009, it will be our challenge to drive productivity to meet market and customer demand while improving our operations to achieve better service and customer satisfaction. Developing and strengthening the competencies of our people is a key focus area for us to remain highly competitive in 2009.











Thai Beverage Can Ltd.

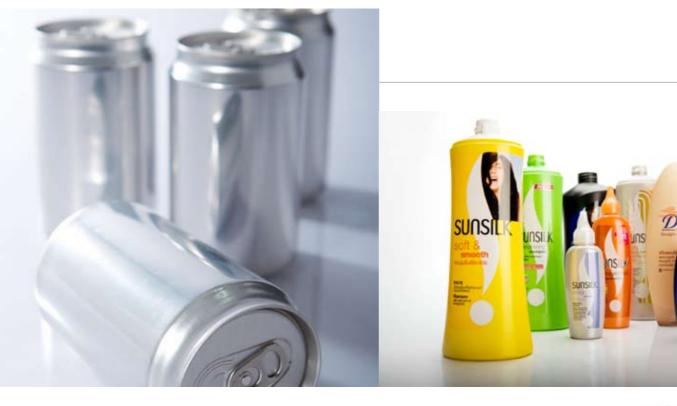
Thai Beverage Can Ltd. (TBC) is a leading manufacturer of aluminum cans and ends for beverages and beer. TBC has been using advanced can-making and endmaking technology from Ball Corporation, USA, which is one of its shareholders. TBC has been supplying to both local and overseas customers in the Indochina region and India.

TBC has two state-of-the-art can lines and two state-of-the-art end lines. In 2008, the company introduced a new 250 ml can size, besides the regular 330 ml can size. 2008 was a record year for TBC. Total sales revenue increased by 23% over 2007. Earnings per share was also higher than 2007 by 23%.

In the meantime, TBC continues to focus on quality and production efficiency. TBC is focusing on waste minimization, spoilage reduction and energy conservation in the process.

TBC also realized its social responsibilities and has been working with the Pollution Control Department, an Aluminum Recycling Project, to create awareness to the public and to donate used aluminum to the Prostheses Foundation of H.R.H. the Princess Mother. The aluminum collected is used to make artificial legs.

In 2009. TBC will strive to contract more local and overseas customers to maintain our operation and growth rate to counter the current global economic recession.







Berli Dynaplast Co., Ltd.

Berli Dynaplast continued its strong growth in 2008 by posting an increase of 19% in sales and 27% in profit, exceeding the projected forecast. The sales rise was mainly due to supplying new products to new and existing clients, and partly due to price adjustments in line with the raw material costs. Profit was generated by continuing productivity improvements, an effective procurement system and strict cost-control on overheads.

In 2008, plastic resin prices dramatically fluctuated following the world crude oil price; the demand-supply condition could have had a severe negative impact on the cost in plastic industries. However, thanks to the close monitoring of trends in material price movements in both domestic and global supply, Berli Dynaplast was able to successfully minimize impact during this uncertain period and deliver a very favourable result in 2008.

In addition to the current ISO 9001:2000 certifications attained this year, the company was granted GMP and HACCP from MASCI. This demonstrates that the company is highly qualified to meet the standards of a world-class operation. To meet the capacity requirements for new products and demands from customers, in 2008 the company installed new sophisticated production machines such as the blow moulding, injection moulding and printing process. We are now ready to supply not only in Thailand but globally. This will hopefully make us the region's preferred plastic packaging company. During 2009, we will continue to see the impact of the global economic crisis on Thailand's economy. Berli Dynaplast is fully prepared to operate in this volatile business climate by implementing counter measures of cost control, cautious capital investment, proper communication and working closely with all customers.

Engineering Division

For over 60 years the Engineering Division has provided successful engineering solutions to the Thai industrial market and continues to do so despite the difficult economic and competitive climate in 2008. Our teams are performing well in the market by extending new products from world-renowned suppliers and concentrating on after-sales service. A major concern is the credit status of customers; therefore, we have made a conscious effort to operate with precaution and make well-informed business decisions.

Despite difficult circumstances, sales of the Material Handling Section have continued to improve with sustainable growth, especially in the metal industry and power plant. Overall business opportunities have been driven mainly by international and local contractors, and their networks. Business in logistics and warehouse product lines has improved due to new investment in the warehousing service industry. We also had continued success in our metal forming machine business and expansion of product lines in power transmission and forklifts. For power transmission, we represent the Fenner® brand, established over 145 years ago in 1861; it supplies a full range of power transmission products like belts, chains, pulleys, sprockets, shaft fixings, couplings and gearboxes.

Automation & Control improved and further expanded in Turn Key Process automation and electrical projects for the Ethanol and Bio Gas plant. Stationary batteries and DC backup systems continue to grow in electrical power plant, substation and public utility projects.

Service Centre has achieved sustainable growth in both revenue and profitability, thanks to our experienced technical services team and close relationship with customers. The Service Centre has proved to be a key business success. BJC Engineering will continue to increase service competencies and area coverage of key customer locations.









Thai-Scandic Steel Co., Ltd.

2008 was a tough year due to a sudden increase in steel prices during the 2nd to 3rd quarter, which had a severe impact on the steel fabrication business. Steel prices increased more than 50% from the beginning of the year. In addition, many projects were postponed or slowed down due to worldwide economic problems. However, the impact to TSS from the price increase was minimized because most of the steel procurement for use in main projects occurred during Q1/2008.

For 2009, in addition to the several projects in hand through international markets i.e. transmission line projects in Laos and Nigeria; TSS is also targeting projects in the domestic market, in particular the transmission line projects launched by the Electricity Generation Authority of Thailand (EGAT). This will help balance TSS's market portfolio between export and domestic to approximately 50/50 in order to stabilize the company's operations.

TSS's factory is equipped with state-ofthe-art design software, CNC (Computer Numerical Control) production line and the largest ceramic-galvanizing bath in Thailand.

TSS expects a significant improvement on overall performance in 2009. Under the company's commitment to improve Quality, Safety and Environment, TSS has achieved ISO 14001:2004.

Consumer Supply Chain





BJC's Consumer Supply Chain businesses centre on continuously developing and delivering consumer products to meet the needs of our diverse markets – with the aim of building brands customers can rely on and relate to. Despite the economic slowdown, BJC continued to move forward with innovative marketing activities and new product development.





BJC Marketing Co., Ltd.

After a very successful year in 2007, Personal Care continued to grow in 2008; sales increased 20%, outgrowing the 5% total category growth of soap. The sales came from Parrot Botanicals and Parrot Gold contributing 89% and 11%, respectively, to total revenue.

During the year, Parrot Botanicals launched a new marketing campaign called "Natural Fresh Botanic plus Mood Enhancement" to increase brand loyalty, and re-launched Parrot Botanicals shower cream to expand its consumer base and to take advantage of growing trends. In addition, in-store communication and expansion of distribution was implemented to strengthen brand presence in the market.

During 2008 the costs of most major raw materials rose drastically, especially crude palm & coconut oil and palm stearin. In order to mitigate risks and remain competitive, Parrot reduced the product size for both bar and liquid soap.

To further expand the soap business, BJC acquired the license for Dermapon in July 2008 with the intention of building the brand to lead in the baby liquid soap segment. Dermapon achieved 12% growth in 2008.

The Third Party group showed growth of -1% in the year 2008 due to the expiration of the TCB distribution contract in March 2008. However, other active brands have delivered positive growth: Kato (25% fruit juice with nata de coco) and Droste reported sales growth of 183% and 19%, respectively.

Since July 2008, BJC has been appointed by Lotte to distribute their products in traditional trade channels for Bangkok and the central region.

At the end of 2008, all marketing and sales of personal care and third party products moved to BJC to ensure that resources can be effectively and efficiently used to support the future expansion of the company.

In 2009, despite an expected stagnant bar soap market and the continued economic downturn, Parrot will continue to strive for growth with strong support for both above and below-the-line marketing activities. New product development will help expand the personal care business. Seeking and adding third party brands will also be a key driver for business growth.











Company Limited

Berli Jucker Cellox Ltd.

In 2008, BJC Cellox showed a significant revenue growth of 6% and after tax net profit growth of 16%. Part of this growth was driven by a 14% increase in sales of finished goods, whereas jumbo roll sales were reduced. The company's tissue business continued to grow faster than the market growth averaged at 3%. BJC Cellox's achievement is attributed to increased sales in the premium segment with higher marginal

prices and price increases in every distribution channel.

At the end of the year, the company reorganized by moving Marketing and Sales departments to BJC so that BJC Cellox will focus mainly on production and distribution.

In 2008 energy and raw materials prices, especially in wood pulp and waste paper skyrocketed; this resulted in higher production costs than expected. To minimize the impact of price inflation we focused on plant operation efficiency, cost improvement, and new product and manufacturing process innovation. We have put our efforts and financial investments to reduce energy cost and automate packaging of finished goods.

The company not only enjoyed success in sales but also growth of all brands; Cellox, Zilk, Belle, Dion, Yori, Melona, Maxmo and private labels, in all channels, which include retail shops, modern trades, institutional businesses and international markets as well. Customers' loyalty to BJC brands and acceptance of new products like Maxmo Interfold Towel and Melona Soft Pack was due to improvements in product quality and packaging designs, various advertisements and effective promotional activities. In the last quarter of 2008, BJC Cellox introduced a new product innovation of tissue under Cellox brand -"Hygienic Tissue". Microban technology from the US was used in the manufacture of paper pulp to inhibit the growth of

"Staphylococcus Aureus" bacteria that may cause skin disease and irritation. In addition to anti-bacterial technology, Cellox also improved the softness, strength and design of packaging to establish itself as a market leader in the premium segment.

BJC Cellox is a leader in the retail market of toilet tissue with a 39% market share, dominating the market with Zilk in the medium segment and Belle in the economy segment. The facial and towel categories also succeeded in raising their market share from 20% to 21% and 31% to 34%, respectively, due to product innovation.

In 2009, BJC Cellox plans to focus on new product initiatives, improving quality and production outputs with innovative production processes and continuous brand-building to enhance brand loyalty from the customers. In addition, we also plan to expand existing capacity to meet increasing sales requirements and study opportunities within other consumer product categories.





Berli Jucker Foods Ltd.

2008 was a strong year for BJF with a sales value growth of 14% over last year while NOPAT grew significantly at +23% vs YAG. The two key factors driving this were efficiency in cost control and management, and strong marketing campaigns for major brands like Tasto, Party and Dozo.

Despite intense competition within the snack market, BJF remained successful with various robust marketing activities. First with the "Color Maxx Flavour" product innovation which helped reenergize the Tasto Potato Chips brand. Secondly, through lifestyle marketing used in the Dozo Rice Cracker consumer promotion which involved consumers using their mobile phones to make purchases and potentially win a prize. This was followed by the launch of Party Extruded Snack (Banana Flavour) and the launch of a new Party Thematic TVC echoing 'Sweet completes everything' that helped emphasize and grow the total Party brand by 24% over last year. During the second half of the year, Dozo maintained momentum by relaunching the Sweet Chili Flavour and a new brand positioning





was implemented for Tasto as the 'Potato chips for curious explorers'. However, Campus Extruded Snack has been facing a difficult year due to a strict toy-out-bag control on both an allowable platform and communication to consumer.

To cope with the effects of the economic slowdown and huge increase in raw material prices for all sectors of the business, BJF implemented tight control and planning over supply chain and material management. The company suffered from an approximate 12% increase in cost in 2008. An effort to swap from LPG to NG for production reduced fuel costs by more than 7%. It was not only the local market that experienced remarkable growth but also the export market which grew 70% vs YAG.





Looking ahead in 2009, BJF aims to reach more consumers via new brands, utilizing the new Extruder machine commissioned and set up in 2008, and expanding into new categories. New product development and strong marketing campaigns will remain key focus areas for existing brands. BJF will also focus on the growth of the health and nutritional product segment and study opportunities for future expansion.

Rubia Industries Ltd.

In 2008 our total sales were up 22% from the preceding year, with 18% from Parrot brand; a major portion coming from Parrot Botanicals bar soap, with 23% sales growth. Export sales also grew 48% from the preceding year. Export of Parrot soaps to Malaysia grew by 359% over 2007 due to a change in distributors and support from marketing activities throughout the year.

The revenue derived from our contract manufacturing business in 2008 rose 23% from that recorded in 2007. The bulk of the earnings were contributed by Dettol soap, Nivea Facial Foam and Sugus candy. Acquired by Wrigley, Sugus is a revitalized brand with sales on the incline. It is produced by the company for export to Taiwan, the Philippines, Malaysia and Vietnam. The company also expanded capacity for contract businesses with Beiersdorf (Thailand) and continues to manufacture products under the well-known brand 'Nivea'.

Our initiatives to manage production in keeping with the GMP, ISO 9001, HACCP, and TQM standards were further developed through 2008. The soap and confectionery plants were upgraded, and capacity expansion undertaken to cater more efficiently to customers' needs in both volume and service. Further, the productivity and quality improvement programs as well as cost-saving programs implemented under our TQM schemes, made good progress and will be further improved in 2009.





Meanwhile, the company will continue to stress product development to take advantage of new market opportunities, ensure the delivery of prompt service and a proactive, positive attitude in dealing with customers. To do so, the company will develop the capabilities and competencies of our key staff through training programs and job rotations so that our overall operating efficiency will improve to face challenges that lie ahead. The company strictly adheres to the Contract Agreement with our customers and works diligently as a strategic partner to provide solutions. We aim to build trust to become our customers' preferred supplier.





Berli Jucker Logistics Co., Ltd

This year Berli Jucker Logistics (BJL) enjoyed substantial revenue growth, posting an increase of 28% over the 7% in the previous year. Apart from providing logistics services for business units within the BJC Group, BJL was able to leverage its expertise to significantly expand its footprint in the external customers market with new major contracts. BJL increased volume and scale, and gained recognition in the logistics industry.

Apart from strong growth in warehouse and transportation management, 18% and 33%, respectively, Customs Brokerage Services also performed exceptionally well, resulting in a 53% jump in revenue, mainly due to successful entry in the supplementary freight business.









The number of shipment transactions further grew by 16% year-on-year.

External customers have contributed significantly to the revenue growth and capacity utilization driven largely by bluechip multi-national companies such as Acer Computers. Participation of external customers caused a sharp increase of 300% in revenue contribution in 2008. Other major external customers include Thai-Lotte, Carestream Health, World Health Organization, Toyox Thai and MSpa International. During the year, new contracts have been awarded from Siam Kirin Beverage and Penta Machine Tools.

BJL provides one-stop integrated logistics solutions consisting of Customs Brokerage Service, Warehousing, Inventory Management and nationwide transportation tailored to the needs of individual customers. With high investment in IT, world-class warehouse facilities and Warehouse Management System (WMS) with Radio Frequency (RF) equipments in conjunction with ISO certified processes and quality staff, our customers enjoy high-levels of inventory accuracy, speedy operations and improved efficiency.

Moving forward in 2009, the ongoing development of human resources, continued investment in the right innovative technology, and maintaining quality processes to achieve excellence in service and better efficiency are the key strategic directions to ensure a high level of customer satisfaction and provide a platform for business expansion. In addition, aggressive marketing efforts to win new business, together with effective cost management and efficiency improvements will be the key ways to face challenges ahead and achieve another year of solid growth.

Technical Supply Chain



12 + 25 + 20 + 10 + 20 + 20 = 12 5 2

BJC's Technical Supply Chain focuses on building strategic partnerships with suppliers to provide the latest and most innovative solutions in medical products and equipment, stationery and specialty products. Facing intense competition in the medical industry and price inflation of raw materials, BJC focused on improving technical competencies, market knowledge and customer relationships to sustain competitive advantages.

Medical Products Division

The Medical Products Division (MPD) provides high-quality medical products from well-known suppliers in North and South America, Europe, Asia and Australia. Currently, our products cover Nephrology, Hematology, Orthopedics, Rheumatology, Urology, Proctology, Cardiology, Pediatric, Infectious Diseases, and we have recently expanded into Neurology.

Despite a year with an economic crisis and strong competition in Government electronic auctions and regional procurement tenders, MPD maintained strong growth.

During 2008 we had outstanding sales performance of products from Genzyme and Pierre Fabre, with double digit growth due to market focus and key customer expansion. For Bio Sidus, we maintained our market share, even though we faced many competitors and a very pricecompetitive market

Due to a global shortage in supply of albumin in 2008, Bio Product Laboratory (BPL) had difficulty meeting the demands of the Thai market, hence the effect on sales.

For Over the Counter (OTC) section, sales of wound-care products, condoms and anti-diarrhea medicine maintained consistent growth in both drugstores and modern trade channels. Major OTC supplier, 3M, had double digit growth even though there was a slight decrease in





demand due to the economic situation. The medical subsidiary of BJC, Cosma Medical mainly markets quality generic drugs that focus on Endocrine and Cosmetics. Moreover, Cosma Medical expanded its Oncology line at the end of 2008 with the objective of supplying Oncology products in the country with affordable prices. 2008's revenue growth was rapid due to an increase in sales of Scigen (Diabetic products) and Cosma Medical won a Japanese Encephalitis (JE) vaccine tender from the Department of Disease Control of the Ministry of Public Health.

BJC's Medical Products Division is a full service provider and very customer focused. We have professional support teams and strong sales forces to cover all Bangkok and upcountry areas.

In the future, we intend to continue to supply high value and innovative products. Moreover, we will continuously improve our competencies to grow our healthcare business robustly.

Despite the economic difficulties in 2008 we still achieved high revenue growth. This growth was driven by the rising demand of both government and private hospitals to move from analog systems to digital systems as hospitals begin to differentiate themselves by implementing a paperless or filmless system to provide faster service with better accuracy in diagnostics

Our target markets include Radiology, Cardiology, Neurology, Obstetrics, Gynecology and Surgical. With our complete product portfolio, we can provide integrated solutions to match customer needs in each market segment. We are also recognized by customers for before and after-sales services provided by our well-trained sales representatives and engineers 24 hours / 7 days a week. Combining high-quality products and service, we are the market leader in Mammography systems and PACS in Thailand.

In 2009, we expect the demand of our products to rise due to increased government spending in the health-care industry to help boost overall economic conditions. Therefore, we aim to aggressively enhance our outstanding position by seeking new products to extend our product portfolio and target markets. Moreover, we will focus on improving customer service to ensure long term customer satisfaction.







Medical Equipment Division

The unstable economic and political climate in 2008 brought a high level of uncertainty, resulting in intense competition within the hospital industry. Competition was especially strong to get access to the most renowned hospitals, which require high-end technology to differentiate themselves from competitors. Despite the bargaining power of private sector hospitals, especially those with extensive chains, the division's extensive high-quality product range enabled us to achieve a significant jump in sales volume this past year.

The Medical Equipment Division continues to experience rapid growth resulting from the first installation of a Smart Computerized Operating Room System (CORE system) in Thailand and Southeast Asia at Rajavithi Hospital, and the launch of new high-end technology - the Surgical Operating Microscope. Furthermore, the aggressive marketing of the Innovation Endospine in a market segment, where competition is still limited, and launching a new and complete range of Rehabilitation and Neuro-diagnostic products fuelled sales growth. The strength, knowledge and responsiveness of the sales and service team towards the needs of Medical Training Centers resulted in strong performance.

The Medical Supply Section faced strong competition from low priced products from China and India. In addition, the Government Pharmaceutical Organization (GPO) heightened competition leading to downward price pressures. However, effective supply chain management combined with the development of new products to offer customers yielded a satisfactory financial performance.

With a strong foundation in staff experience and market knowledge, combined with a high level of technical service and an extensive product portfolio, we expect 2009 to be a successful year.

Specialties Division

The Specialty Products Division closed the year with a marginal sales growth over the past year, but profitability further improved due to favorable exchange rates and the product mix.

The impact from the global economic crisis created a slowdown in most of consumable products, both domestic and export hence our ingredients for Food & Beverage, Cosmetics and Feed Additives have been affected particularly in the fourth quarter. However, we maintained our market position in the core business segments and with key suppliers.

Specialty ingredients attained targets set, with good growth for both Danisco and Firmenich under a strong business platform.

The Food & Nutraceuticals section showed good performance especially from the major principals: DSM Special Products, DSM Food Specialties and Tate & Lyle. We have successfully promoted Splenda Sucralose in the Thai market, despite facing strong competition from Chinese competitors. We also started to promote IDI's milk replacer business at the end of 2008. The Food Ingredients Asia (FIA) event in September 2008 received positive feedback from customers.

In addition, we have been appointed as a local agent by new suppliers Syral, Decas, and others for Health Ingredients; this can help grow our business in 2009.

Industrial Ingredients business, Lubricants and Grease Additives, Cleaning Solvents and Specialty Phosphates have performed well in terms of sales and profit with high growth potential in the future. Meanwhile, the Refrigerants section remained steady despite high





Unipex and Jan Dekker. Following the implementation of business plans for Healthcare and Fragrances, we have successfully obtained partnerships with new suppliers, leading to business opportunities in food supplement for beauty purposes and fragrances furthering expansion of the Cosmetic Ingredients segment.

Vietnam operations established a substantial business base in Feed Additives with IQF from Spain and Phode from France. As strategic partners, Feed Additives, IQF, DSM Food Specialties — Savoury Ingredients, and Genovique developed new businesses with growing success.

Cosmetics and Healthcare continues

its high growth particularly with key

existing principals — Cosmetochem,

R.T. Vanderbilt, Sachtleben, Novallia,

Besides the solid support from our Supply Chain team to facilitate and improve our service level to customers, we have successfully implemented a Customer Relationship Management (CRM) system for managing our key customers even better.

2009 will undoubtedly be a challenging year, but our product and supplier portfolio is strong and we are confident of continued growth in sales and profits.

price-competition in the market. In the Feed Additives segment, the business unit is expanding sales to cover all market segments and developing projects with customers to gain recognition in the

Despite being affected by increasing prices of essential bakery raw materials from late 2007 to early 2008, the Bakery Ingredient business maintained a satisfactory sales level and growth potential through the introduction of new products, together with effective hands-on demonstration activities.

Droste Cocoa drink. The Nurse Brand. had impressive sales growth from continuous marketing and co-promotional activities with trade partners, and especially the introduction of the new Droste Mix in 3 different flavours in sachet packaging, providing more convenience to end consumers.



Stationery

Our stationery business achieved satisfactory growth over last year despite the unfavorable political and economic climate.

Following from an overall worldwide price increase in raw materials, our suppliers' prices also increased accordingly early last year; therefore, most of our customers stocked up heavily in advance resulting in a strong start to the year. However, the general economic slowdown affected sales in the second half of the year, as factories began to shut down from the lack of export orders. Businesses as well as consumers were more cautious with their spending, while competition from cheap non-branded products from Asian countries intensified.

Despite these odds, the division continued its success in the development of the Stabilo brand, particularly Point 88 and Pen 68, recording very strong sales growth through repeated TV commercials as well as other effective marketing activities including school-tours nationwide.

Sales of the 3M stationery product range were overall satisfactory, but towards the latter part of the year sales slowed down.

Sales of UHU glue and related products were affected by competition from cheaper products, but overall still managed satisfactory growth over last year.











Although sales of paper products from Double A did not meet the targets, growth was satisfactory due to the launch of new trendy designs throughout

The digital and instant-printing paper group was impacted by the discontinued production of instant film by the supplier. In addition, the temporary shut-down of Suvarnabhumi International Airport in December resulted in a slightly weaker performance of our self-service photo booths this year.

Though 2009 is seen as a very challenging year for many businesses, the division, through its well-planned marketing activities, high quality products and experienced team, is confident in retaining its position as a market leader.

Graphics

The continued transition from analog to digital products and new product launches by our business partners resulted in a substantial growth in the Graphics Section.

Sales of digital plates this year grew substantially despite high worldwide aluminum prices during the first half of 2008.

Agfa computer-to-plate (CTP) sales slowed down due to a restructure in manufacturing. The new Agfa super-large format UV printer introduced in second half of 2008 is environmentally friendly





and enhances the possibility of printing on flexible and rigid media. Sales of KIS Photo Books continued on an upward trend and was well accepted in the non-photo market.

HP Indigo digital printing sales results were better than last year. The first HP 5500, a new version of the commercial digital printer, was installed at leading educational institutes thus making a remarkable entry into the educational digital printing segment. In 2009, we expect HP Indigo to grow significantly by expanding business into flexible packaging and label printing.

Finishing products that complement our existing product lines will be introduced to help strengthen Graphic sales in 2009, as it will be a challenging year for the graphics industry.

International Business Group



International **Business Group**

In 2008 BJC Group further expanded international business activities. BJC International Co., Ltd. was established in late 2007 with the aim of promoting overseas our present product portfolio as well as related products. New senior expatriate staff were employed in Thailand and Vietnam, and both offices upgraded and expanded.

The BJC Vietnam representative office manager transferred to Hanoi, where a temporary office has been set up to handle both business and Government related matters.

BJC International Hong Kong is currently being set up as a vehicle to consolidate all the overseas businesses.

For many years the BJC office in Myanmar has been trading in various commodity products, now further business opportunities and market growth will be explored.

In 2008 BJC Group acquired Malaysian snack food company Jacy Foods Sdn. Bhd., which has its own brand of potato chips and other products under the Wise brand (which already has a strong presence in Hong Kong) and operates as the OEM for the Calbee brand in Japan. Jacy Foods will cater to the local Malaysian market and also act as an export arm of snack foods to Southeast Asia and the Middle East.







BJC focused strongly on international growth in 2008, with a new Hong Kong vehicle being set up to consolidate overseas business. Asia Pacific and the Middle East will continue to be areas of high growth despite the economic problems, and BJC will take the long view in terms of investment and expansion.



During 2008 many business opportunities have been evaluated and we aim to further consolidate some business units while expanding others in 2009. BJC International will focus on third-party distribution of FMCG, healthcare products, specialty chemicals and ingredients, stationery products and graphic systems and beverages (both alcoholic and non-alcoholic). Packaging materials such as glass containers and aluminum cans have customer bases in Vietnam, Myanmar and the Philippines; the Group will use a combination of its own offices and distributors to operate in these markets.

Asia Pacific and the Middle East are considered high growth markets; despite the current global economic problems, BJC International strongly believes in the investment and development of these markets to benefit in the long-term.







The power of partnerships is evidenced by the continuing story of success outlined in BJC's 2008 Operating Results and Financial Status.

We look ahead to 2009 and beyond, meeting every new challenge side by side with our valued partners, guided by inspiring leadership.

Operational Results

Total revenues for the year ended December 31, 2008 were Baht 22,447.7 million, an increase of 15.7% from last year. This comprised revenues from sale of goods and rendering of services of Baht 22,046.6 million and non-sales revenues of Baht 401.1 million. The non-sales revenues increased by Baht 164.3 million from last year due mainly to Baht 90.6 million of foreign exchange gains and Baht 55.7 million from share of profits from investments accounted for using the equity method mainly derived from an increase in operation profits of Berli Asiatic Soda Company Limited.

Total expenses of the Group in 2008 were Baht 20,690.6 million, an increase of Baht 3,216.7 million or 18.4% from last year due to an increase in sales. The major reasons can be summarized as follows:

- Cost of sales and services was Baht 17.369.9 million, an increase of Baht 2.811.8 million or 19.3% due to an increase of sales. The gross margin for 2008 was 21.2%, it was lower than last year because of an increase in the cost of energy and raw materials used in production, loss on fuel oil hedging and inventory provision for reduced costs and net realizable value of Thai Beverage Can Company Limited and Thai-Scandic Steel Company Limited. Last year gross margin was 24%.
- Selling and administrative expenses were Baht 3.320.7 million, an increase of Baht 408.1 million or 14.0% due to an increase in sales. The ratio of sales and administrative expenses to sales was 15.1%, slightly lower than last year.

In 2008, the Group's net profit after tax was Baht 1,076.4 million, Baht 178.3 million or 14.2% decrease from last year. This was mainly due to a Baht 278.0 million decrease in net profit after tax from the Industrial Supply Chain as a result of energy and net raw material price increase, loss on fuel oil hedging and inventory provision for reduced costs and realizable value. The net profit after tax of other business groups declined by Baht 27.5 million. The Consumer Supply Chain and the Technical Supply Chain contributed net profit after tax of Baht 76.6 million and Baht 50.6 million respectively compared to last year as a result of an increase in sales. The net profit after tax for 2008 and 2007 was 4.9%, and 6.5% respectively.

The Group had earnings per share of Baht 0.68 in 2008 compared to Baht 0.79 in 2007.

Financial Status

As of December 31, 2008, the company and its subsidiaries' assets were Baht 22,603.5 million, representing an increase of Baht 2,960.8 million or 15.1% from 2007. The significant increase can be attributed to the following:

- Trade Accounts Receivables were Baht 4,285.1 million, increasing by Baht 600.4 million or 16.3% from last year due to an increase in sales. Trade Accounts Receivables turnover was 5.53 times, which was better than that of last year at 5.32 times.
- Inventories were Baht 4,265.5 million, increasing by Baht 1,180.1 million or 38.3% as a result of an increase in inventories for sales orders in 2009 at Thai Beverage Can Company Limited, Thai-Scandic Steel Company Limited, Thai Glass Industries PCL of Baht 647 million, Baht 203 million and Baht 151 million respectively. The inventory turnover for 2008 and 2007 was 4.73 times and 4.95 times respectively.
- Other current assets were Baht 355.0 million, increasing by Baht 98.3 million or 38.3% due to a Baht 52.6 million increase in fair value adjustment of derivatives. There was a Baht 43.4 million increase in other receivables and a Baht 22.4 million advance for business. The withholding tax decreased by Baht 42.8 million.
- Investments in subsidiaries and associates were Baht 371.5 million, increasing by Baht 50.1 million or 15.6% due mainly to an increase in share of profits from investments accounted for using the equity method.
- Leasehold land was Baht 58.4 million for Jacy Foods Sdn. Bhd. which was acquired in 2008.
- Property, plant and equipment (net) was Baht 11,949.3 million, increasing by Baht 815.9 million or 7.3%. In 2008, capital expenditure of the company was Baht 1,978.8 million mainly due to an investment in the glass container business of Baht 1,511 million and in the Consumer Supply Chain of Baht 230.5 million. The returns to Fixed Assets in 2008 and 2007 were 19.4% and 20.9% respectively.
- Intangible assets were Baht 132.1 million, an increase of Baht 89.4 million or 209.6% due to Baht 84.2 million increase in goodwill due to the acquisition of Jacy Foods Sdn. Bhd. There was a Baht 14.2 million increase in software licenses and Baht 19.4 million from an adjustment of goodwill and negative goodwill arising from business combination at cost less accumulated amortization accordingly to Thai Accounting Standard (TAS) 43.
- Deferred tax assets were Baht 504.3 million, an increase of Baht 66.1 million or 15.1%. This was due to a Baht 44 million increase in tax value for loss carried forward, a Baht 68.4 million decrease in allowance for impairment of value of investments and Baht 46.5 million in other allowances and provisions.
- Other non-current assets were Baht 133.4 million, an increase of Baht 35.7 million or 36.6%. This was due to a Baht 61.3 million increase in transportation packaging, a Baht 11.6 million decrease in unused assets and a Baht 13.2 million decrease in refundables from natural gas pipes.

Total liabilities of the Group as of December 31, 2008 were Baht 12,149.2 million, an increase of Baht 2,376.1 million or 24.3% from 2007. The significant increase can be attributed to the following reasons:

- Interest-bearing liabilities were Baht 6,619.6 million, an increase of Baht 1,633.3 million or 32.8%. During March 2008, the company issued Baht 3,030 million in unsecured debentures for business expansion and to cover working capital requirements for glass container, paper and aluminum can businesses. The debentures are due in March 2011. Interest is paid semi-annually at a rate of 3.73% per annum. The company is required to maintain an interest bearing debt to equity ratio of no more than 1.75 to 1 based on the annual consolidated financial statements. The interest bearing debt to shareholder equity ratio in 2008 was 0.63 times.
- Trade Accounts payables were Baht 2,966.5 million, an increase of Baht 727.3 million or 32.5% due to an increase in sales. The Trade Accounts Payables turnover in 2008 was 6.67 times which was slightly better than the 6.60 times in 2007.
- Other current liabilities were Baht 1,451.7 million, an increase of Baht 33.9 million or 2.39% due mainly to an increase in Accrued Advertising and Promotion expenses of Baht 107 million, other accruals such as commission, electricity, interest of Baht 200 million and a decrease in payables for asset purchases of Baht 239.8 million.

Shareholder's equity in the Group as of December 31, 2008 was Baht 10,454.2 million, an increase of Baht 584.7 million or 5.9% from 2007. The significant increase can be attributed to the following:

- An increase in Net Profit after tax of Baht 1,233 million in 2008.
- A decrease in payment of dividends of Baht 572 million. The dividends were separately paid for the second half-year performance in 2007 of Baht 334 million or Baht 0.21 per share on May 27, 2008 according to the approved resolution of the Ordinary General Meeting of Shareholders held on April 28, 2008 and for interim dividends of Baht 238 million or Baht 0.15 per share on September 12, 2008 by the approved resolution of the Board of Director's Meeting held on August 13, 2008.
- An increase of Baht 19.4 million from the change in accounting policy for goodwill and negative goodwill arising from business combination at cost less accumulated amortization accordingly to Thai Accounting Standard (TAS) 43.

5-Year Financial Highlights

| | 2008 | 2007 | 2006 | 2005 | 2004 |
|--|---------|---------|--------|--------|--------|
| Total Sales (Baht million) | 22,047 | 19,162 | 17,622 | 15,162 | 14,972 |
| Total Revenue (Baht million) | 22,448 | 19,399 | 18,022 | 15,162 | 14,972 |
| Net Income (Baht million) | 1,076 | 1,255 | 989 | 956 | 1,187 |
| Gross Profit Margin (%) | 21.21 | 24.03 | 24.87 | 25.96 | 29.39 |
| Net Income (%) | 4.88 | 6.55 | 5.61 | 6.40 | 8.05 |
| Earning Per Share (Baht)* | 0.68 | 0.79 | 0.63 | 0.61 | 0.76 |
| Interim Dividend Per Share (Baht)* | 0.15 | 0.15 | 0.15 | 0.15 | 0.15 |
| Year-End Dividend Per Share (Baht)* | 0.15 | 0.21 | 0.15 | 0.20 | 0.25 |
| Total Dividend Payout Ratio (%) | 44.26 | 45.57 | 54.60 | 57.47 | 53.13 |
| Current Ratio (Time) | 1.30 | 1.06 | 1.02 | 1.30 | 1.51 |
| Net Debt to Shareholders' Equity Ratio (Time) | 0.63 | 0.49 | 0.36 | 0.36 | 0.27 |
| Working Capital (Baht million) | 2,168 | 426 | 145 | 1,234 | 1,830 |
| Total Assets (Baht million) | 22,603 | 19,643 | 17,618 | 14,979 | 14,163 |
| Return on Total Assets (%) | 4.76 | 6.39 | 5.61 | 6.38 | 8.38 |
| Net Shareholders' Equity (Baht million) | 9,520 | 8,988 | 8,189 | 8,304 | 7,978 |
| Return on Average Net Shareholders' Equity (%) | 11.63 | 14.61 | 12.38 | 11.74 | 15.40 |
| Number of Equity Shares (million) | 1,588.1 | 1,588.1 | 158.8 | 158.8 | 158.8 |
| Book Value Per Share (Baht) | 5.99 | 5.68 | 52.16 | 52.89 | 50.82 |
| Par Value Per Share (Baht) | 1.00 | 1.00 | 10.00 | 10.00 | 10.00 |
| Number of Employees | 5,149 | 4,792 | 4,649 | 4,430 | 4,364 |
| | | | | | |

^{*2004 – 2006} restated for comparison purposes

Major Shareholders

as of December 31, 2008

| | Shareholders | No. of Shares | % |
|-----|--|------------------|-------|
| | | | |
| 1. | TCC Holding Company Limited | 1,191,054,820 | 75.00 |
| 2. | Thailand Securities Depository Company Limited For Non-Thai Depositors | 230,710,050 | 14.53 |
| 3. | Thailand Securities Depository Company Limited For Thai Depositors | 133,633,680 | 8.41 |
| 4. | Mrs. Sirikul Kettbhura | 17,500,000 | 1.10 |
| 5. | Sahachart Enterprises Company Limited | 1,658,960 | 0.10 |
| 6. | Ms. Suthiratana Yoovithya | 874,500 | 0.06 |
| 7. | The Foundation of the Church of Christ | 825,000 | 0.05 |
| 8. | Ms. Phanor Footrakul | 751,450 | 0.05 |
| 9. | Thaveepholnakorn Company Limited | 660,000 | 0.04 |
| 10. | Pholmunkong Company Limited | 600,000 | 0.04 |

Audit Committee Report

The Audit Committee of Berli Jucker Public Company Limited comprises three independent directors: Mr. Staporn Kavitanon as Chairman, Mr. Weerawong Chittmittrapap and Dr. Suvit Maesincee as members. The Committee performs in accordance with the Audit Committee Charter approved by the Board of Directors and the regulations issued by the Securities and Exchange Commission and the Stock Exchange of Thailand. Its undertakings in 2008 are summarized as follows:

- 1. The Audit Committee meetings in 2008 were convened jointly with the Management Board of Berli Jucker Public Company Limited, the Group Audit Division of BJC and KPMG Poomchai Audit Company Limited to review financial statements of BJC, the auditor's report and recommendations on relevant accounting standards. The Audit Committee is of the opinion that the financial statements of BJC are correct, complete, reliable and consistent with generally accepted accounting principles.
- 2. The Audit Committee discussed with the Internal Auditor the extent of responsibilities and duties of the Internal Auditor and approved the audit plan for 2008. The Internal Auditor reviewed the risk assessment and internal control activities of business units, reviewed performance, transactions with possible conflict of interests, compliance with relevant laws and regulations pertaining to the business of BJC and followed up on findings. Findings and recommendations were discussed with relevant staff members and executives before they were reported to the Audit Committee. The Audit Committee is of the opinion that the internal control system and the relevant laws and regulations prescribed by the Securities and Exchange Commission and the Stock Exchange of Thailand which pertain to the businesses of BJC are appropriately observed and followed.
- 3. The Audit Committee meetings were generally held prior to the Board of Directors meetings to ensure that the minutes could be delivered to the Board of Directors prior to their meetings and that they were properly informed and advised by the Audit Committee.

In 2008, the Audit Committee held 4 regular meetings and a special non-management meeting with the External Auditor. The attendance record of the members of the Audit Committee is summarized as follows:

| Audit Committee Member | Attendannce / | | | |
|-----------------------------|--------------------------|--|--|--|
| | Total Number of Meetings | | | |
| 1. Staporn Kavitanon | 5/5 | | | |
| 2. Weerawong Chittmittrapap | 4/5 | | | |
| 3. Suvit Maesincee | 5/5 | | | |

- 4. The Audit Committee proposed that KPMG Poomchai Audit Company Limited continues to be entrusted with the role as the External Auditor of BJC in 2009. The reasons being that they are independent, generally recognized and that their past performance is satisfactory. The remuneration has been proposed to the Ordinary General Meeting of Shareholders for approval.
- 5. The Audit Committee reviewed connected transactions in accordance with the Stock Exchange

of Thailand's notification on "Disclosure of Information and Act of Listed Companies Concerning Connected Transactions" and found that significant transactions with related companies were disclosed and presented in the financial statements and the notes to the financial statements. The Audit Committee is of the opinion that such connected transactions are reasonable, fair, in the best interest of BJC, and correctly and completely disclosed.

The Audit Committee is of the opinion that the internal control system of BJC is adequate, and the risk management is efficient and appropriate. They are consistent with relevant laws, regulations and obligations. The financial statements of BJC are prepared in accordance with generally accepted accounting principles, and correctly disclosed connected transactions. The operation of BJC is also under the supervision of adequate, transparent and reliable good corporate governance system.

Staporn Kavitanon Chairman of the Audit Committee February 23, 2009

Shareholding in Subsidiaries (BJC Group's Shareholding Exceeding 50%)

as of December 31, 2008

| Name Of Company | Head Office | Type of Business | Types of Shares | Number of Shares Issued | Par Value (Baht) | Paid-Up Capital (Baht) | Number of Shares Held | of Share- holding |
|--|----------------------------|--|------------------------|----------------------------|---------------------|----------------------------|--------------------------|----------------------|
| Montana Co., Ltd. | Bangkok | Sales of cosmetics and machinery | Ordinary | 500 | 1,000 | 500,000 | 500 | 100.00 |
| Berli Jucker Foods Ltd. | Bangkok | Manufacturer of snack foods | Ordinary | 3,200,000 | 100 | 320,000,000 | 3,200,000 | 100.00 |
| Rubia Investments Ltd. | British Virgins Islands | Investment vehicle | Ordinary | 30,000 | 1,000 | 30,000,000 | 30,000 | 100.00 |
| Berli Jucker Logistics Ltd. | Bangkok | Custom clearing, warehousing, transportation and distribution services | Ordinary | 500,000 | 100 | 50,000,000 | 500,000 | 100.00 |
| BJC Marketing Co., Ltd. | Bangkok | Sales of consumer products | Ordinary | 10,000,000 | 10 | 100,000,000 | 10,000,000 | 100.00 |
| BJC Healthcare Co., Ltd (Formerly named BJC Trading Co., Ltd.) | Bangkok | Sales of medical, chemical and hospital supplies | Ordinary | 20,000,000 | 10 | 200,000,000 | 20,000,000 | 100.00 |
| BJC Industrial and Trading Co., Ltd (Formerly named BJC Engineering Co., Ltd.) | Bangkok | Sales of imaging products, stationary, machinery and construction supplies | Ordinary | 25,000,000 | 10 | 250,000,000 | 25,000,000 | 100.00 |
| Thai Fluorspar & Minerals Co., Ltd. | Bangkok | Dormant | Ordinary | 20,000 | 100 | 2,000,000 | 20,000 | 100.00 |
| Berli Jucker (Myanmar) Ltd. | Myanmar | Import and export | Ordinary | 510 | ммк 1,000 | ммк 510,000 | 510 | 100.00 |
| Cosma Medical Co., Ltd. | Bangkok | Sales of medicine | Ordinary | 50,000 | 100 | 1,325,000 | 50,000 | 100.00 |
| BJC International Co., Ltd. | Bangkok | Import and export products and raw materials | Ordinary | 10,000,000 | 10 | 25,000,000 | 10,000,000 | 100.00 |
| Jacy Foods Sdn. Bhd. | Malaysia | Manufacturer of snack foods | Ordinary | 12,000,000 | MYR 1 | MYR 12,000,000 | 12,000,000 | 100.00 |
| BJC International Company Limited | Hong Kong | Trading, import and export. | Ordinary | 48,000,000 | нкр 1 | 2,200,000 | 48,000,000 | 100.00 |
| Thai-Scandic Steel Co., Ltd. | Rayong | Manufacturer of galvanized steel structurer | Ordinary Preference | 4,560,000 1,300,000 | 100 100 | 456,000,000 130,000,000 | 4,560,000 1,300,000 | 99.82 |
| Marble & Stones Co., Ltd. | Bangkok | Dormant | Ordinary | 998,000 | 100 | 99,800,000 | 998,000 | 99.72 |
| Rubia Industries Ltd. | Samutprakarn | Manufacturer of soap, cosmetics and confectionery | Ordinary | 12,000 | 1,000 | 12,000,000 | 11,964 | 99.70 |
| Berli Jucker Specialties Ltd. | Bangkok | Sales of chemical products | Ordinary | 18,250 | 3,500 | 63,875,000 | 18,095 | 99.15 |
| Thai Glass Industries Public Co., Ltd. | Bangkok | Manufacturer of glass containers | Ordinary | 117,000,000 | 10 | 1,170,000,000 | 115,335,260 | 98.59 |
| Vina Glass Industries Co., Ltd. | Vietnam | Manufacturer of glass containers Non-operation | - | - | - | USD 14,000,000 | - | 98.59 |
| Berli Jucker Cellox Ltd. | Bangkok | Manufacturer, markets and distributes of sanitary paper | Ordinary | 50,000,000 | 10 | 500,000,000 | 46,108,257 | 92.22 |

Shareholding in Associated Companies (BJC Group's Shareholding Not Exceeding 50%)

as of December 31, 2008

| Name Of Company | Head Office | Type of Business | Types of Shares | Number of Shares Issued | Par Value (Baht) | Paid-Up Capital (Baht) | Number of Shares Held | % of Share- holding |
|-------------------------------------|--------------|--|--------------------|----------------------------|---------------------|---------------------------|--------------------------|---------------------------|
| BJC Marine Resources | Samutprakarn | Dormant | Ordinary | 100,000 | 1,000 | 94,400,000 | 50,000 | 50.00 |
| Development Co., Ltd. | | | | | | | | |
| Berli Asiatic Soda Co., Ltd. | Bangkok | Sales of soda ash | Ordinary | 6,400,000 | 6.25 | 40,000,000 | 3,200,000 | 50.00 |
| Thai Beverage Can Co., Ltd | Saraburi | Manufacturer and marketing aluminum cans and ends | Ordinary | 100,000,000 | 10 | 1,000,000,000 | 50,000,000 | 50.00 |
| Berli Dynaplast Co., Ltd. | Bangkok | Manufacturer of rigid plastic containers | Ordinary | 3,039,334 | 100 | 303,933,400 | 1,489,270 | 49.00 |
| ADAT Sales (Thailand) Ltd. | Bangkok | Travel agency | Ordinary | 30,000 | 100 | 3,000,000 | 14,700 | 48.32 |
| T.C.C. Technology Co., Ltd. | Bangkok | Information services | Ordinary | 18,000,000 | 10 | 180,000,000 | 6,120,000 | 34.00 |
| Pacific Leisure (Thailand) Ltd. | Bangkok | Travel agency | Ordinary | 30,000 | 100 | 3,000,000 | 7,200 | 23.67 |
| Siam Cement Myanmar Trading Ltd. | Myanmar | Cement distributor | Ordinary | 220 | ммк 6,000 | ммк 1,320,000 | 33 | 15.00 |
| Pathum Thani Water Co., Ltd. | Bangkok | Clean water supplier | Ordinary | 11,020,000 | 100 | 1,102,000,000 | 1 | - |

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Technical Supply Chain

Medical Product Division

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BJC International Company Limited

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Berli Jucker Public

Company Limited

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Auditor:

KPMG Phoomchai Audit Limited 50th–51st Floor, Empire Tower 195 South Sathorn Road, Yannawa Sathorn, Bangkok 10120 Tel: (662) 677-2000 Fax: (662) 677-2222

Solicitor:

Weerawong Chinnavat & Peangpanor Limited 22nd Floor, Mercury Tower 540 Ploenchit Road, Lumpini Pathumwan, Bangkok 10330 Tel: (662) 264-8000 Fax: (662) 657-2222

Company Registrar:

Thailand Securities Depository **Company Limited** Capital Market Academy Building 2/7 Moo 4, (North Park) Vibhavadi-Rangsit Road Kwang Tung Song Hong Khet Laksi, Bangkok 10210, Thailand Tel: (662) 596-9000 Fax: (662) 832-4994-6

Company's Stock Code:

Share Listing:

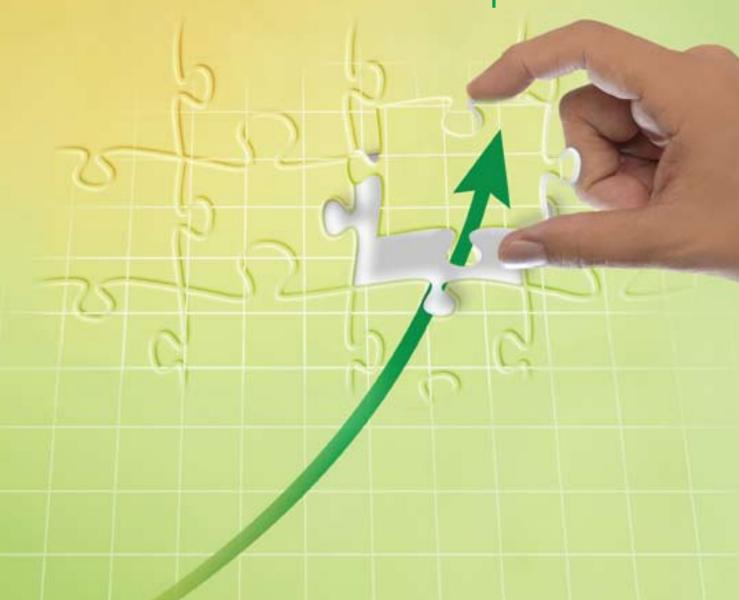
The Stock Exchange of Thailand

Major Bankers: Bangkok Bank PCL BNP Paribas Calyon Corporate and Investment Bank Citibank, N.A. **HSBC** Kasikorn Bank PCL Siam City Bank PCL Siam Commercial Bank PCL Standard Chartered Bank (Thai) PCL Thai Military Bank PCL





Directors' and Financial Report



Annual Report 2008





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Directors' Report

The Board of Directors is responsible for the consolidated financial statements of the company and its subsidiaries, and the financial information shown in the Annual Report. The financial statements are prepared according to the accounting standards accepted in Thailand, based on appropriate accounting policies and careful judgment, including the disclosure of sufficient information in notes to financial statements.

The Board of Directors maintains sufficient internal controls to ensure that the recording of financial data is correct, complete, and sufficient to maintain asset value and prevent fraud.

Along with this, the Board of Directors has appointed an Audit Committee comprising members who are not from management to verify the financial reports and internal control systems. This subject is further confirmed by the Audit Committee's Report in the Annual Report.

The Board of Directors is satisfied with the company's internal control system and the accuracy of the financial statements of the company and its subsidiaries as of December 31, 2008.

Name of Company (in Thai):

บริษัท เบอร์ลี่ ยุคเกอร์ จำกัด (มหาชน)

Name of Company (in English):

Berli Jucker Public Company Limited

Head office:

Berli Jucker House, 99 Soi Rubia, Sukhumvit 42 Road, Kwaeng Phrakanong, Khet Klongtoey, Bangkok 10110

Nature of business:

Marketer, importer, exporter, distributor, and service providers of industrial, consumer, technical, and healthcare products with own manufacturing facilities and overseas businesses.

Number and type of shares issued:

Registered capital shares:

1,588,125,000 ordinary shares of Baht 1 par value

Paid-up capital shares:

1,588,125,000 ordinary shares of Baht 1 par value

Directors' Shareholding in Berli Jucker Public Company Limited

as of December 31, 2008

Number of shares

| 1. | Mr. Charoen Sirivadhanabhakdi - |
|-----|------------------------------------|
| 2. | Khunying Wanna Sirivadhanabhakdi - |
| 3. | Mr. Chaiyut Pilun-Owad |
| 4. | Mr. Thirasakdi Nathikanchanalab |
| 5. | Mr. Prasert Maekwatana |
| 6. | Mr. Suvarn Valaisathien |
| 7. | Mr. Sithichai Chaikriangkrai - |
| 8. | Mr. Aswin Techajareonvikul - |
| 9. | Mrs. Thapanee Techajareonvikul |
| 10. | Mr. Thapana Sirivadhanabhakdi - |
| 11. | Mr. Panot Sirivadhanabhakdi - |
| 12. | Mrs. Atinant Bijananda - |
| 13. | Mr. Staporn Kavitanon |
| 14. | Mr. Weerawong Chittmittrapap |
| 15. | Mr. Suvit Maesincee |

Directors' Shareholding in Subsidiaries

As of December 31, 2008

| | | Mr. Aswin Techajareonvikul | · · · · · · · · · · · · · · · · · · · |
|----|--|-------------------------------|---------------------------------------|
| 1. | BJC Healthcare Company Limited | 1 share | 1 share |
| 2. | BJC Marketing Company Limited | 10 shares | - |
| 3. | BJC Industrial and Trading Company Limited | 1 share | 1 share |
| 4. | Berli Jucker Foods Limited | 1 share | - |
| 5. | Berli Jucker Logistics Limited | 1 share | 1 share |
| 6. | Rubia Industries Limited | 10 shares | - |
| 7. | Berli Jucker Specialties Limited | 1 share | - |

Details Of Shareholding in Subsidiaries (BJC Group's Shareholding Exceeding 50%)

as of December 31, 2008

| | | | Types of | Number of | Par Value | Paid-Up Capital | Number of | % of Share- |
|--|----------------------------|--|------------------------|------------------------|------------|----------------------------|------------------------|----------------|
| Name Of Company | Head Office | Type of Business | Shares | Shares Issued | (Baht) | (Baht) | Shares Held | holding |
| Montana Co., Ltd. | Bangkok | Sales of cosmetics and machinery | Ordinary | 500 | 1,000 | 500,000 | 500 | 100.00 |
| Berli Jucker Foods Ltd. | Bangkok | Manufacturer of snack foods | Ordinary | 3,200,000 | 100 | 320,000,000 | 3,200,000 | 100.00 |
| Rubia Investments Ltd. | British Virgins Islands | Investment vehicle | Ordinary | 30,000 | 1,000 | 30,000,000 | 30,000 | 100.00 |
| Berli Jucker Logistics Ltd. | Bangkok | Custom clearing, warehousing, transportation and distribution services | Ordinary | 500,000 | 100 | 50,000,000 | 500,000 | 100.00 |
| BJC Marketing Co., Ltd. | Bangkok | Sales of consumer products | Ordinary | 10,000,000 | 10 | 100,000,000 | 10,000,000 | 100.00 |
| BJC Healthcare Co., Ltd (Formerly named BJC Trading Co., Ltd.) | Bangkok | Sales of medical, chemical and hospital supplies | Ordinary | 20,000,000 | 10 | 200,000,000 | 20,000,000 | 100.00 |
| BJC Industrial and Trading Co., Ltd (Formerly named BJC Engineering Co., Ltd.) | Bangkok | Sales of imaging products, stationary, machinery and construction supplies | Ordinary | 25,000,000 | 10 | 250,000,000 | 25,000,000 | 100.00 |
| Thai Fluorspar & Minerals Co., Ltd. | Bangkok | Dormant | Ordinary | 20,000 | 100 | 2,000,000 | 20,000 | 100.00 |
| Berli Jucker (Myanmar) Ltd. | Myanmar | Import and export | Ordinary | 510 | ммк 1,000 | ммк 510,000 | 510 | 100.00 |
| Cosma Medical Co., Ltd. | Bangkok | Sales of medicine | Ordinary | 50,000 | 100 | 1,325,000 | 50,000 | 100.00 |
| BJC International Co., Ltd. | Bangkok | Import and export products and raw materials | Ordinary | 10,000,000 | 10 | 25,000,000 | 10,000,000 | 100.00 |
| Jacy Foods Sdn. Bhd. | Malaysia | Manufacturer of snack foods | Ordinary | 12,000,000 | MYR 1 | MYR 12,000,000 | 12,000,000 | 100.00 |
| BJC International Company Limited | Hong Kong | Trading, import and export. | Ordinary | 48,000,000 | нкд 1 | 2,200,000 | 48,000,000 | 100.00 |
| Thai-Scandic Steel Co., Ltd. | Rayong | Manufacturer of galvanized steel structurer | Ordinary Preference | 4,560,000 1,300,000 | 100 100 | 456,000,000 130,000,000 | 4,560,000 1,300,000 | 99.82 |
| Marble & Stones Co., Ltd. | Bangkok | Dormant | Ordinary | 998,000 | 100 | 99,800,000 | 998,000 | 99.72 |
| Rubia Industries Ltd. | Samutprakarn | Manufacturer of soap, cosmetics and confectionery | Ordinary | 12,000 | 1,000 | 12,000,000 | 11,964 | 99.70 |
| Berli Jucker Specialties Ltd. | Bangkok | Sales of chemical products | Ordinary | 18,250 | 3,500 | 63,875,000 | 18,095 | 99.15 |
| Thai Glass Industries Public Co., Ltd. | Bangkok | Manufacturer of glass containers | Ordinary | 117,000,000 | 10 | 1,170,000,000 | 115,335,260 | 98.59 |
| Vina Glass Industries Co., Ltd. | Vietnam | Manufacturer of glass containers Non-operation | - | - | - | usd 14,000,000 | - | 98.59 |
| Berli Jucker Cellox Ltd. | Bangkok | Manufacturer, markets and distributes of sanitary paper | Ordinary | 50,000,000 | 10 | 500,000,000 | 46,108,257 | 92.22 |

Details of Shareholding in Associated Companies (BJC Group's Shareholding Not Exceeding 50%) as of December 31, 2008

| Name Of Company | Head Office | Type of Business | Types of Shares | Number of Shares Issued | Par Value (Baht) | Paid-Up Capital (Baht) | Number of Shares Held | % of Share- holding |
|--|--------------|--|--------------------|----------------------------|---------------------|---------------------------|--------------------------|---------------------------|
| BJC Marine Resources Development Co., Ltd. | Samutprakarn | Dormant | Ordinary | 100,000 | 1,000 | 94,400,000 | 50,000 | 50.00 |
| Berli Asiatic Soda Co., Ltd. | Bangkok | Sales of soda ash | Ordinary | 6,400,000 | 6.25 | 40,000,000 | 3,200,000 | 50.00 |
| Thai Beverage Can Co., Ltd | Saraburi | Manufacturer and marketing aluminum cans and ends | Ordinary | 100,000,000 | 10 | 1,000,000,000 | 50,000,000 | 50.00 |
| Berli Dynaplast Co., Ltd. | Bangkok | Manufacturer of rigid plastic containers | Ordinary | 3,039,334 | 100 | 303,933,400 | 1,489,270 | 49.00 |
| ADAT Sales (Thailand) Ltd. | Bangkok | Travel agency | Ordinary | 30,000 | 100 | 3,000,000 | 14,700 | 48.32 |
| T.C.C. Technology Co., Ltd. | Bangkok | Information services | Ordinary | 18,000,000 | 10 | 180,000,000 | 6,120,000 | 34.00 |
| Pacific Leisure (Thailand) Ltd. | Bangkok | Travel agency | Ordinary | 30,000 | 100 | 3,000,000 | 7,200 | 23.67 |
| Siam Cement Myanmar Trading Ltd. | Myanmar | Cement distributor | Ordinary | 220 | ммк 6,000 | ммк 1,320,000 | 33 | 15.00 |
| Pathum Thani Water Co., Ltd. | Bangkok | Clean water supplier | Ordinary | 11,020,000 | 100 | 1,102,000,000 | 1 | - |

Corporate Governance

Berli Jucker Plc's corporate governance principles consist of five sections.

1) Rights of Shareholders

The Board of Directors has not only observed the guidelines under the rules and regulations of the Office of Securities and Exchange Commission (SEC) and the Stock Exchange of Thailand (SET), but also valued transparent conduct of business. The company recognizes and respects the rights of shareholders, who are free to express their views and exercise their rights through shareholders' meetings. The Articles of Association, Article 36 states that, in every meeting of shareholders, each shareholder shall have one vote for each one share held. A shareholder who has a special interest in a resolution cannot vote on such resolution, except for the election of directors. A resolution of any meeting of shareholders shall be passed by a majority vote of all the shareholders attending a meeting and having a right to vote. Except in the following cases, a resolution of not less than three-four of the votes of the shareholders attending the meeting and having the right to vote is required; a) selling or transferring the company business, whether in whole or in substantial part to another person; b) purchasing or accepting transfer of business of another public or private company; c) making, amending or terminating any agreement concerning any lease of the business whether in whole or in substantial part of the company's business, assigning any person to manage the company's business, or merging with another person for the purpose of profit and loss sharing.

In 2008, the company held the Ordinary General Meeting of Shareholders on April 28, 2008 with 13 directors of the Board in attendance. The company assigned the Thailand Securities Depository Co., Ltd., which is the company's registrar to close the share registration book and a notice was sent to each shareholder for a period of 14 days prior to the meeting date. The meeting notice was also posted on the www.bjc.co.th website prior to the meeting date,

as were the minutes of each meeting, and held the meeting at the company's head office in a conveniently accessible location, with a room that can readily accommodate meeting attendees. The meeting notice was sent together with supporting documents for each agenda item and attached with proxy forms (A, B and C). Each agenda item of the meeting was supported with the Board's opinion. The meeting was recorded in writing, voice recording, and videotaped. The meeting notice was published in Thai and English newspapers for at least three consecutive days and at least three days prior to each meeting date to provide information to shareholders that is accurate, adequate, timely equitable, and verifiable for their decision-making. At each meeting, shareholders can ask questions until they are satisfied, and the Board is prepared to address their questions. As regards financial reports, the company's Auditors and Senior Executives in charge of finance and accounting are in attendance and ready to answer shareholders' questions.

2) Equitable Treatment of Shareholders

Under the company's Article of Association (Section 4: Shareholders' Meeting), BJC states clearly in the meeting notice sent to each shareholder prior to the meeting regarding the way of practice for shareholders meeting. Those who cannot attend the meeting in person may authorize either the Audit Committee Members / Independent whose names and addresses are spelled out, to act as their proxies as detailed in the meeting notice under the clarification on proxies together with three proxy forms (A, B and C) for fair treatment of shareholders. This is made known to shareholders through SET's information channels, newspaper publication, and the company's website. Thanks to well-prepared agenda items along with the Board's view on each, the Board has never added an item without prior notice. The Board allows shareholders to exercise their rights to individually appoint directors an provides a ballot for each shareholder based on each director selection basis, for which the Chairman at each meeting announces the ballot results openly. In 2008, BJC held its Ordinary General Meeting of Shareholders on April 28, 2008 with 116 shareholders in attendance. At that meeting, to encourage transparent and verifiable ballot-counting, the Board encouraged the appointment of ballot verification panel and a ballot-counting panel. The company used the registration and voting systems provided by the company's registrar, Thailand Securities Depository Co., Ltd., of which the facilitation made through barcode and specific computer software control system.

Advance facilitation of minor shareholders' proposal of agenda items and their advance nomination of candidates for directors, the Board of Directors Meeting No. 7/2008 held on November 13, 2008 had resolution that the minor shareholders' proposal of agenda items and their advance nomination of candidates for directors would be allowed within the due course and under the rules of minor shareholders' proposal of agenda items and their advance nomination of candidates for directors according to governing laws and good corporate governance regarding the equitable Treatment of Shareholders. The Agenda items or nomination of candidates for directors shall be proposed by a shareholder or shareholders holding shares and having an aggregate voting right not less than 5 % of all company voting rights in advance under rules and regulations which the company announced and posted on the competent authorities channel and on the www.bjc.co.th website on November 14, 2008 onwards.

BJC takes seriously the requirement to notify the SEC under Section 59 of the Act B.E. 2535 (1992), dealing with the purchase or sale of company's shares by directors and the management, specifically that they must report such transactions to relevant agencies and send a copy to the company. The procedure for monitoring the use of inside information for their personal sakes has been managed by making clear to relevant directors, management, and employees concerning the use and protection of inside information. To this end, a manual has been given to each for reference and strict compliance with such regulations. During the past year, no transaction involving directors or the management and company shares took place in the three weeks before the disclosure of financial statements and two days after the disclosure.

3) Roles of stakeholders

BJC values the rights of all stakeholders through its compliance with relevant laws and regulations intended to ensure stewardship of the rights of stakeholders, including: Honoring commitments to shareholders through striving for the highest profitability to pay fair and regular dividends; Showing integrity and sincerity to business partners and customers; Honoring commitments to creditors; Ensuring employees' rights and welfare as required by law, as well as sound workplaces; Instituting regular training to enhance employees' potential in technical aspects and experience to optimize its human resources; Competing ethically through information sharing and friendly commercial cooperation; Being responsible to society and communities. The Berli Jucker Foundation provides educational support at the undergraduate level to students in public universities through the Commission of Higher Education. The company also annually donates to and undertakes activities in support of needy rural schools.

The Human Resources Division achieved ISO 9001:2000 certification in 2003. Moreover, training and development programs are provided to current employees in order to ensure they are capable of handling rapid changes in the business environment. Valuable BJC employees are rewarded by a new compensation system consistent with market rates and effective against competitors. BJC has been presented with the Establishment of Outstanding Labour Relations and Welfare Award by Ministry of Labour on September 23, 2008 and retained this honor for the second year running. By which BJC is very proud of this achievement.

4) Disclosure of Information and Transparency

BJC values complete and transparent disclosure of information. Investors can obtain company's information through SET's channels and the company's website. In addition, the President has been authorized by the Board to disclose information to investors. Activities for investors during 2008 included co-hosted "Opportunity Day" with the Stock Exchange of Thailand on August 28, 2008 and meeting with investors 3 times on March 12, May 27 and November 19, 2008.

BJC's regulations are clear about the scope of authority of the Board and the sub-committees, who are encouraged to undergo training at the Thai Institute of Directors (IOD). Remuneration for directors and the management is based on company performance, growth in profitability, business potential (both medium-term and long-term), and the margin for shareholders in relation to standards while taking into consideration peer companies' remuneration structures.

The Nomination and Remuneration Committee approves remuneration for the Executive Board and the Management. A shareholders' meeting approves remuneration for the Board of Directors and the Audit Committee.

Remuneration paid to Directors in 2008

| | Directors | Position | Remuneration (Baht) | Bonus (Baht) |
|-----|--------------------------------------|--|---------------------|---------------|
| 1. | Mr. Charoen Sirivadhanabhakdi (1) | Chairman | 450,000.00 | - |
| 2. | Khunying Wanna Sirivadhanabhakdi (2) | Vice Chairman | 315,000.00 | - |
| 3. | Mr. Chaiyut Pilun-Owad | Director | 900,000.00 | 294,414.00 |
| 4. | Mr. Sithichai Chaikriangkrai | Director | 900,000.00 | 1,923,677.00 |
| 5. | Mr. Thapana Sirivadhanabhakdi | Director | 900,000.00 | |
| 6. | Mrs. Atinant Bijananda | Director | 900,000.00 | - |
| 7. | Mr. Suvarn Valaisathien | Director | 900,000.00 | - |
| 8. | Mr. Panot Sirivadhanabhakdi | Director | 900,000.00 | - |
| 9. | Mr. Staporn Kavitanon | Director and Chairman of the Audit Committee | 1,440,000.00 | 942,190.00 |
| 10. | Mr. Weerawong Chittmittrapap | Director and Audit Committee Member | 1,080,000.00 | - |
| 11. | Mr. Suvit Maesincee (3) | Director and Audit Committee Member | 952,759.00 | - |
| | | Total | | 12,798,040.00 |

Remark:

- (1) Mr. Charoen Sirivadhanabhakdi expresses his intention not to receive remuneration starting from April 1, 2008 onwards.
- (2) Khunying Wanna Sirivadhanabhakdi expresses her intention not to receive remuneration starting from April 1, 2008 onwards.
- (3) Mr. Suvit Maesincee was appointed as the director and audit committee member on February 13, 2008, therefore his remuneration are those for the period during February 13, 2008 until December 31, 2008.

Four Directors of the company who monthly received salary or advisory fees had no right to receive director remuneration.

Mr. Staporn Kavitanon is the one independent director who is also an independent director of parent company, subsidiaries or subsidiaries in the same level and entitled to receive remuneration from being independent directors for TCC Group. He received remuneration from being independent directors for TCC Group for year 2008 as follows:

| 1) | Berli Jucker Public Company Limited | Baht | 2,382,190 |
|----|--------------------------------------|------|-----------|
| 2) | Siam Foods Public Company Limited | Baht | 720,000 |
| 3) | Thai Beverage Public Company Limited | Baht | 3,600,000 |

The remuneration paid to 9 senior management members in 2008 appears below:

| Advisory fees | Baht | 7.2 | million |
|--|------|------|---------|
| Salary | Baht | 34.8 | million |
| Bonus | Baht | 24.7 | million |
| Company's contribution to provident fund | Baht | 2.2 | million |
| Total | Baht | 68.9 | million |

Auditor's fee

The fee paid by BJC and its subsidiaries to KPMG Phoomchai Audit Ltd., the external auditor for 2008, amounted to Baht 5.905 million. No other fees were paid to auditor at all.

Performance of the Board

The Board meets every quarter of the year after the completion of quarterly financial statements, with additional meetings held as necessary. Agenda items are explicitly decided ahead of time, incorporating outstanding matters from last meetings. BJC's Secretariat issues meeting notices along with the agendas and supporting documents ahead of the meeting date to allow enough time for directors to study them. Each meeting takes two to four hours. A total of seven meetings were held in 2008 with 90.00% attendance. Meeting minutes were recorded in writing and approved minutes stored for examination by the Board and relevant parties.

| | Directors | Position | Number of attendance (Times) |
|-----|----------------------------------|--|------------------------------|
| 1. | Mr. Charoen Sirivadhanabhakdi | Chairman | 7/7 |
| 2. | Khunying Wanna Sirivadhanabhakdi | Vice Chairman | 7/7 |
| 3. | Mr. Chaiyut Pilun-Owad | Director | 6/7 |
| 4. | Mr. Thirasakdi Nathikanchanalab | Director | 7/7 |
| 5. | Mr. Prasert Maekwatana* | Director | 7/7 |
| 6. | Mr. Aswin Techajareonvikul | Director | 7/7 |
| 7. | Mr. Sithichai Chaikriangkrai | Director | 7/7 |
| 8. | Mr. Thapana Sirivadhanabhakdi | Director | 7/7 |
| 9. | Mrs. Atinant Bijananda | Director | 5/7 |
| 10. | Mr. Suvarn Valaisathien | Director | 6/7 |
| 11. | Mrs. Thapanee Techajareonvikul | Director | 5/7 |
| 12. | Mr. Panot Sirivadhanabhakdi | Director | 7/7 |
| 13. | Mr. Staporn Kavitanon | Director and Chairman of the Audit Committee | 5/7 |
| 14. | Mr. Weerawong Chittmittrapap | Director and Audit Committee Member | 5/7 |
| 15. | Mr. Suvit Maesincee** | Director and Audit Committee Member | **6/7 |

Remark: *

Mr. Prasert Maekwatana was appointed as a director on January 1, 2008 in replacement of Mr. Narong Sri Sa-an.

^{**} Mr. Suvit Maesincee was appointed as a director and audit committee member on February 13, 2008 in replacement of Mr. Thien Mekanontchai.

The Sub-committees

The Board appointed five sub-committees to support its supervision of corporate governance practices:

1. Audit Committee

The Audit Committee held 4 regular meetings in 2008 and a special non-management meeting with external auditors. The attendance of each member is shown below:

| | Committee Members | Position | Number of attendance (Times) |
|----|------------------------------|---|------------------------------|
| 1. | Mr. Staporn Kavitanon | Director and Chairman of the Audit Committee | 5/5 |
| 2. | Mr. Weerawong Chittmittrapap | Director and Audit Committee Member | 4/5 |
| 3. | Mr. Suvit Maesincee | Director and Audit Committee Member | 5/5 |

2. Executive Board

The Executive Board met 8 times in 2008 with the attendance of each member as shown below:

| | Board Members | Position | Number of attendance (Times) |
|-----|---------------------------------|---------------|------------------------------|
| 1. | Mr. Charoen Sirivadhanabhakdi | Chairman | 8/8 |
| 2. | Mr. Chaiyut Pilun-Owad | Vice-chairman | 8/8 |
| 3. | Mr. Thirasakdi Nathikanchanalab | Vice-chairman | 7/8 |
| 4. | Mr. Prasert Maekwatana | Vice-chairman | 8/8 |
| 5. | Mr. Aswin Techajareonvikul | Director | 8/8 |
| 6. | Mr. Sithichai Chaikriangkrai | Director | 8/8 |
| 7. | Mr. Thapana Sirivadhanabhakdi | Director | 7/8 |
| 8. | Mr. Suvarn Valaisathien | Director | 7/8 |
| 9. | Mrs. Thapanee Techajareonvikul | Director | 4/8 |
| 10. | Mr. Panot Sirivadhanabhakdi | Director | 7/8 |

3. Nomination and Remuneration Committee

The Nomination and Remuneration Committee met 4 times in 2008 with the attendance of each member as shown below:

| | Committee Members | Position | Number of attendance (Times) |
|----|----------------------------------|-------------------|------------------------------|
| 1. | Mr. Staporn Kavitanon | Chairman | 4/4 |
| 2. | Khunying Wanna Sirivadhanabhakdi | Committee Members | 4/4 |
| 3. | Mr. Chaiyut Pilun-Owad | Committee Members | 4/4 |

4. Risk Management Committee

Risk Management Committee met 4 times in 2008 with the attendance of each member as shown below:

| | Committee Members | Position | Number of attendance (Times) |
|----|---------------------------------|---------------------------------|------------------------------|
| 1. | Mr. Aswin Techajareonvikul | Chairman | 4/4 |
| 2. | Mr. Thirasakdi Nathikanchanalab | Committee Members | 4/4 |
| 3. | Mr. Prasert Maekwatana | Committee Members | 4/4 |
| 4. | Mr. Sithichai Chaikriangkrai | Committee Members | 2/4 |
| 5. | Mr. Nakorn Phraprasert | Committee Members | 4/4 |
| 6. | Mr. Pattaphong lamsuro | Committee Members | 4/4 |
| 7. | Mr. Peter Emil Romhild | Committee Members | 2/4 |
| 8. | Mr. Terapon Kietsuranon | Committee Members | 4/4 |
| 9. | Mrs. Thapanee Techajareonvikul | Secretary and Committee Members | 1/4 |

5. Management BoardManagement Board met 12 times in 2008 with the attendance of each member as shown below:

| | Committee Members | Position | Number of attendance (Times) |
|----|--------------------------------|---------------------------------|------------------------------|
| 1. | Mr. Aswin Techajareonvikul | President | 12/12 |
| 2. | Mrs. Thapanee Techajareonvikul | Senior Executive Vice President | 2/12 |
| 3. | Mr. Peter Emil Romhild | Senior Executive Vice President | 12/12 |
| 4. | Mr. Nakorn Phraprasert | Executive Vice President | 12/12 |
| 5. | Mr. Pattaphong lamsuro | Executive Vice President | 12/12 |
| 6. | Mr. Terapon Kietsuranon | Executive Vice President | 12/12 |
| 7. | Mr. Santichai Dumpprasertkul | Senior Vice President | 12/12 |

5) Responsibilities of the Board of Directors

With a role in providing concurrence to BJC's vision, mission, strategies, goals, business plans, and budget, the Board ensures efficient business management in compliance with its business plans and budget to strengthen the business while adding value. It also decides on the procedures for ensuring that the Board and the Management do not exploit inside information for their personal sakes, as described above under (2). As regards to the employees' ethical conduct, BJC's manual provides clear guidelines for compliance with the company's regulations for business conduct, incorporating work regulations, compensation, discipline and disciplinary measures, confidential information and safeguarding company's interests and integrity. A manual has been handed out to each employee at the start of his or her employment for acknowledgment through the signature.

The Board of Directors Meeting No. 1/2009 held on February 26, 2009 with Audit Committee's members in attendance, the Board of Directors has agreed with the Audit Committee's opinion that the internal control of BJC and its subsidiaries (BJC Group) system are sufficient and appropriate. Upon reviewing the business operation of BJC Group, it was found that BJC Group is able to prevent their assets from being illegally used or used without permission by management and its internal control system was efficiently improved in consistent with the changing situation in order to enable BJC Group operation to achieve its objectives, governing laws and relevant regulations. Upon reviewing of the 2008 financial statements of BJC Group, the auditor's report has no significant comment on relevant internal control system which may cause any damages to business operation.

Moreover, the Board of Directors Meeting No. 7/2008 held on November 13, 2008 has approved to have the written code of business conduct as guideline for directors, management and all employees to understand standard business code of conduct of the company. It would be subsequently monitored and followed-up the compliance seriously. The company announced the same through its internal channel and posted on the www.bjc.co.th website on November 14, 2008 for acknowledgement and compliance of directors, management and all employees.

Internal Control

The company has certain policy and procedures for control and prevent management from exploiting inside information for their own sakes and specified clearly in Code of Conduct which duly posted on the www.bjc.co.th website.

Dividend Policy

BJC and its subsidiaries would pay the dividend of not less than 50.00% of net retained earnings of the company and at 90.00% of net retained earnings of each subsidiary respectively. The dividend payment would be made based on consideration of the legal reserve, the financial agreement or financial ratio agreement with the financial institutes, cash flow statement and/or investment projects or investment expansion projects as appropriation.

Related parties transactions and balances

For the fiscal year ended December 31, 2008 and December 31, 2007, the company has significant connected business transactions which could be referred to Note 5 of the Notes to Financial Statements regarding connected transactions. Details of significant connected business transactions are shown in the following schedules. For the year ended 31 December 2008 and 2007, the company has significant related parties transaction as shown in notes to financial statement. The details are as belows.

1. Revenues

1.1 Revenue from Sales

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|--|--|---|--------------------------|--------------------|---|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| iubsidiaries | | | | | |
| 1. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 69,544 | 18,933 | Sales of goods and services plus margin |
| 2. Berli Jucker Specialties Limited | Sales of chemicals | Major shareholder of subsidiary's shareholder within Berli Jucker Specialties Limited | 4,185 | 11,189 | |
| 3. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | 82 | 33 | |
| 4. BJC Industrial and Trading Company Limited | Sales of imaging products, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | 18,764 | - | и |
| 5. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 177 | - | |
| 6. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 28 | - | |
| 7. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 115 | - | |
| 8. Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | 1,588 | - | |
| 9. Cosma Medical Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Cosma Medical Company Limited | 226 | - | • |
| | | Total | 94.709 | 30.155 | |

| Related Company | Type of business | Relationship | Value (in th | ousand Baht) | Business transaction |
|---|---|--|--------------------|--------------------|---|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Associates | | | | | |
| 1. Thai Beverage Recycle Company Limited | Sales of packaging and glass containers | Major shareholder of subsidiary's shareholder within Thai Beverage Recycle Company Limited | 3,273,537 | 2,246,938 | Sales of goods and services plus margin |
| Beerthip Brewery (1991) Company Limited | Spirits distillery | Co-director | 694,990 | 702,646 | |
| 3. Beer Thai (1991) Public Company Limited | Spirits distillery | Co-director | 464,058 | 467,450 | |
| 4. Sura Bangyikhan Company Limited | Spirits distillery | Co-director | 885 | 28 | • |
| 5. Cosmos Brewery (Thailand) Company Limited | Beer brewery | Co-director | 868 | 44,668 | |
| 6. Pan International (Thailand) Company Limited | Import wholesale of filter spare parts and machinery | Co-director | 432 | - | |
| 7. Kankwan Company Limited | Spirits distillery | Co-director | 85 | 77 | |
| 8. Kanchanasingkorn Company Limited | Spirits distillery | Co-director | 12 | - | |
| 9. Luckchai Liquor Trading Company Limited | Spirits distillery | Co-director | 14 | - | |
| 10. Mongkolsamai Company Limited | Spirits distillery | Co-director | 15 | 60 | n . |
| 11. Nateechai Company Limited | Spirits distillery | Co-director | 54 | - | |
| 12. Sang Som Company Limited | Spirits distillery | Co-director | 35 | - | · · |
| 13. S.S. Karnsura Company Limited | Spirits distillery | Co-director | 53 | - | n . |
| 14. Theparunothai Company Limited | Spirits distillery | Co-director | 102 | 14 | · · |
| 15. Thanapakdi Company Limited | Spirits distillery | Co-director | - | 23 | u . |
| 16. United Winery and Distillery Company Limited | Spirits distillery | Co-director | 506 | 11 | |
| 17. The Chonburi Sugar Corp. Limited | Manufacturer of sugar | Co-director | 17 | - | n . |
| 18. Thai Beverage Marketing Company Limited | Import and export spirits for trading / international marketing | Co-director | - | 1,370 | |
| 19. North Park Golf And Sport Club Company Limited | Golf course and sports service | Co-director | 62 | - | |
| 20. Wrangyer Beverage (2008) Company Limited | Manufacturer and distributor of fertilizer, liquor and bottles | Co-director | 9 | - | |
| 21. Sports and Recreation Company Limited | Sports service | Co-director | 6 | - | |
| 22. Eastern Seaboard Industrial Estate Company Limited | Industrial real estate | Co-director | 11 | - | |
| 23. Athimart Company Limited | Spirits distillery | Co-director | 15 | | Ü. |
| | | Total | 4,435,766 | 3,463,285 | |

1.2 Revenue from rental and service

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|--|--|---|--------------------------|--------------------|--|
| | - · | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Subsidiaries | | | | | |
| BJC Industrial and Trading Company Limited | Sales of imaging products, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | 6,906 | 5,258 | The company rented space for subsidiary companies and charged for utilities according to contractually agreed price which was close to market price. The contract was on annual basis. |
| 2. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 3,339 | 3,779 | • |
| 3. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | 55,273 | 43,906 | • |
| 4. BJC Marketing Company Limited | Sales of consumer products | Major shareholder of subsidiary's shareholder within BJC Marketing Company Limited | 4,098 | 5,204 | • |
| 5. Berli Jucker Specialties Limited | Sales of chemicals | Major shareholder of subsidiary's shareholder within Berli Jucker Specialties Limited | 8,516 | 9,490 | • |
| 6. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 7,735 | 14,023 | |
| 7. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 5,481 | 6,090 | • |
| 8. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 38 | 60 | • |
| 9. Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | 887 | 1,451 | |
| 10. Cosma Medical Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Cosma Medical Company Limited | 56 | 46 | • |
| 11. Thai-Scandic Steel Company Limited | Manufacturer of galvanised steel structures | Major shareholder of subsidiary's shareholder within Thai-Scandic Steel Company Limited | 11 | 50 | • |
| 12. BJC International Company Limited | Agent | Major shareholder of subsidiary's shareholder within BJC International Company Limited | 2 | - | • |
| 13. Montana Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Montana Company Limited | 13 | - | |
| 14. Marble & Stones Limited | Dormant | Major shareholder of subsidiary's shareholder within Marble & Stones Company Limited | 24 | - | |
| 15. Thai Flourspar & Minerals Company Limited | Dormant | Major shareholder of subsidiary's shareholder within Thai Flourspar & Minerals Company Limited | 8 | - | |
| | | Total | 92,387 | 89,357 | |

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|---|--|--|--------------------------|--------------------|--|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Associates | | | | | |
| 1. Berli Asiatic Soda Company Limited | Importer and distributor of soda ash | Joint venture, the company holds 50% of shares. | 542 | 441 | The company rented space to subsidiary companies and charged to utilities according to contractually agreed price which was close to market price. The contract was on annual basis. |
| 2. Berli Dynaplast Company Limited | Manufacturer of rigid plastic containers | Joint venture, the company holds 49% of shares. | 1,253 | 1,191 | |
| 3. T.C.C. Technology Company Limited | Information services | Major shareholder of subsidiary's shareholder within T.C.C. Technology Company Limited | - | 2 | |
| | | Total | 1,795 | 1,634 | |
| Other related parties | | | | | |
| Thai Beverage Recycle Company Limited (Formerly : Bang-Na Logistic Company Limited) | Sales of packaging and glass containers | Major shareholder of subsidiary's shareholder within Thai Beverage Recycle Company Limited | 4,160 | 2,160 | The subsidiary company rented space to the related parties and charged rental fee according to the contract in which the price was close to market price. |
| | | Total | 4,160 | 2,160 | |

1.3 Income from allocation of administrative expense

| Related Company | Type of business | Relationship | Value (in th | ousand Baht) | Business transaction |
|--|--|---|---|---|--|
| Subsidiaries | | | for the year ended December 31, 2008 | for the year ended December 31, 2007 | |
| BJC Industrial and Trading Company Limited | Sales of imaging product, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | 25,597 | 14,652 | The company charged management fee and other expenses such as Human Resource Management, Financial and Accounting Service, Legal Service, Information System Service to subsidiary companies from allocated actual cost. |
| 2. Berli Jucker Foods Limited | Manufacture of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 29,739 | 25,733 | * |
| 3. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | 16,025 | 14,372 | , |
| 4. BJC Marketing Company Limited | Sales of consumer products | Major shareholder of subsidiary's shareholder within BJC Marketing Company Limited | 4,474 | 18,719 | • |
| 5. Berli Jucker Specialties Limited | Sales of chemicals | Major shareholder of subsidiary's shareholder with in Berli Jucker Specialties Limited | 21,852 | 19,430 | |

| Related Company | Type of business | Relationship | Value (in the | ousand Baht) | Business transaction |
|--|---|---|---|---|---|
| | | | for the year ended December 31, 2008 | for the year ended December 31, 2007 | |
| 6. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 39,830 | 44,112 | • |
| | | | | | п |
| 7. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 23,302 | 24,486 | |
| 8. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 13,158 | 9,782 | |
| 9. Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | 18,199 | 12,038 | |
| 10. Thai-Scandic Steel Company Limited | Manufacturer of galvanised steel structures | Major shareholder of subsidiary's shareholder within Thai-Scandic Steel Company Limited | 10,894 | 7,505 | |
| 11. Cosma Medical Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Cosma Medical Company Limited | 3,249 | 2,050 | |
| 12. Jacy Foods Sdn. Bhd. | Manufacture of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 129 | - | |
| 13. Montana Company Limited | Sales of medical products. | Major shareholder of subsidiary's shareholder within Montana Company Limited | 190 | - | • |
| | | Total | 206,638 | 192,879 | |
| Associates | | | | | |
| Berli Asiatic Soda Company Limited | Importer and distributor of soda ash | Joint venture, the company holds 50% of shares. | 84 | 43 | The company charged management fee and other expenses such as Human Resource Management, Financial and Accounting Service , Legal Service, Information System Service to subsidiary companies from allocated actual cost. |
| 2. T.C.C. Technology Company Limited | Information services | Major shareholder of subsidiary's shareholder within T.C.C. Technology Company Limited | 28 | 692 | |
| BJC Marine Resources Development Company Limited | Operated in lease prawn ponds and equipment | Subsidiary and the company holds 50% of shares. | 44 | - | |
| | | Total | 156 | 735 | |

1.4 Interest Income

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|--|--|---|--------------------------|--------------------|--|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Subsidiaries | | | | | |
| BJC Industrial and Trading Company Limited | Sales of imaging product, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | 6,013 | 5,501 | The company charged interest on loan to subsidiary companies at the borrowing cost and market rates. |
| 2. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 7,936 | 2,127 | • |
| 3 Montana Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Montana Company Limited | 5 | 117 | |
| 4. BJC Marketing Company Limited | Sales of consumer products | Major shareholder of subsidiary's shareholder within BJC Marketing Company Limited | - | 163 | * |
| 5. Berli Jucker Specialties Limited | Sales of chemicals | Major shareholder of subsidiary's shareholder within Berli Jucker Specialties Limited | 7,953 | 5,948 | n |
| 6. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 2,144 | 1,448 | * |
| 7. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 42,900 | 38,656 | |
| 8. Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | 51,552 | 9,752 | • |
| 9. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 6,377 | 1,560 | • |
| 10. Thai-Scandic Steel Company Limited | Manufacturer of galvanised steel structures | Major shareholder of subsidiary's shareholder within Thai-Scandic Steel Company Limited | 2,654 | 1,344 | |
| | | Total | 127,534 | 66,616 | |
| | | | | | |
| Associates | | | | | |
| 1. Berli Dynaplast Company Limited | Manufacturer of rigid plastic containers | Joint venture, the company holds 49% of shares. | 452 | 315 | The company charged interest on loan to subsidiary companies at the borrowing cost and market rates. |
| 2. T.C.C. Technology Company Limited | Information services | Major shareholder of subsidiary's shareholder within T.C.C. Technology Company Limited | 60 | 678 | п |
| | | Total | 512 | 993 | |

2. Expenditures

2.1 Purchase of goods and services.

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|--|--|---|--------------------------|--------------------|--|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Subsidiaries | | | | | |
| BJC Industrial and Trading Company Limited | Sales of imaging product, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | 210,822 | 13,825 | Sales of goods and services plus margin |
| 2. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | 22,090 | 5,343 | |
| 3. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 64,724 | 21 | |
| 4. BJC Marketing Company Limited | Sales of consumer products | Major shareholder of subsidiary's shareholder within BJC Marketing Company Limited | 5,506 | 342 | |
| 5. Berli Jucker Specialties Limited | Sales of chemicals | Major shareholder of subsidiary's shareholder with in Berli Jucker Specialties Limited | 129,556 | - | |
| 6. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 407,275 | 17,941 | |
| 7. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 303,905 | 1,864 | • |
| 8. Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | 5,891,345 | 4,733,069 | The company purchased glass containers from subsidiary company based on market price net of mark up margin which were mutually agreed. |
| 9. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 270,187 | - | Sales of goods and services plus margin |
| 10. Cosma Medical Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Cosma Medical Company Limited | 1 | - | |
| · | · | Total | 7,305,411 | 4,772,405 | · |

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|--|--|--|---|---|--|
| | | | for the year ended December 31, 2008 | for the year ended December 31, 2007 | |
| Associates | | | | | |
| 1. T.C.C. Technology Company Limited | Information services | Major shareholder of subsidiary's shareholder within T.C.C. Technology Company Limited | 22,398 | 20,974 | The company and subsidiary companies hired associate company for consulting and developing information system. The price is based on cost plus margin. |
| 2. Berli Dynaplast Company Limited | Manufacturer of rigid plastic containers | Joint venture, the company holds 49% of shares. | 6,870 | 3,407 | Sales of goods and services plus margin |
| 3. Berli Asiatic Soda Company Limited | Importer and distributor of soda ash | Joint venture, the company holds 50% of shares. | 688,629 | 304,686 | n. |
| | | Total | 717,897 | 329,067 | |
| Other related parties | | | | | |
| 1. Pisetkij Company Limited | Spirits distillery | Co-director | 368,763 | 344,337 | Sales of goods and services plus margin |
| 2. Ball Corporation | Manufacturer and distribution packaging | Major shareholder of subsidiary's shareholder | 8,903 | 2,711 | |
| Cosmos Brewery (Thailand) Company Limited | Beer brewery | Co-director | 49 | - | |
| 4. Bangna Glass Company Limited | Manufacturer of glass container | Co-director | 785 | 1,219 | н |
| 5. Thai Beverage Recycle Company Limited | Sales of packaging and glass containers | Major shareholder of subsidiary's shareholder within Thai Beverage Recycle Company Limited | 60 | 265 | |
| 6. Beerthip Brewery (1991) Company | Spirits distillery | Co-director | 256 | 2,968 | и |
| 7. T.C.C. Hotel Collection Company Limited | Hotel and restaurant | Co-director | 273 | 132 | |
| 8. Beer Thai (1991) Public Company Limited | Spirits distillery | Co-director | 66 | 843 | |
| 9. South East Capital Company Limited | Hire-purchase | Co-director | 5,193 | 6,369 | п |
| 10. Dhospaak Company Limited | Advertisment and Public Relations | Co-director | 923 | | п |
| | | Total | 385,271 | 358,844 | |

2.2 Rental and Service Expenses

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|-----------------------------|---|---|---|---|---|
| | | | for the year ended December 31, 2008 | for the year ended December 31, 2007 | |
| Subsidiaries | | | | | |
| 1. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 929 | 929 | The subsidiary company charged rental fee according to contract which was based on fair price and close to market price and the condition of space. The contract was on annual basis. |
| | | Total | 929 | 929 | |
| Other related parties | | | | | |
| 1. Tarago Company Limited | Agriculture | Co-director | 314 | 314 | The subsidiary company charged rental fee to associated company based on contractually fair price. |
| | | Total | 314 | 314 | |

2.3 Interest Expenses

| Related Company | Type of business | Relationship | Value (in th | ousand Baht) | Business transaction |
|--|--|---|--------------------|--------------------|--|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| ubsidiaries | | | | | |
| 1. Montana Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Montana Company Limited | 163 | 104 | The subsidiary company lent to the company and charged interest at the borrowing cost and market rate. |
| 2. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | 538 | 1,096 | |
| 3. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | - | 726 | |
| 4. BJC Marketing Company Limited | Sales of consumer products | Major shareholder of subsidiary's shareholder within BJC Marketing Company Limited | 1,009 | 340 | |
| 5. Thai-Scandic Steel Company Limited | Manufacturer of galvanised steel structures | Major shareholder of subsidiary's shareholder within Thai-Scandic Steel Company Limited | 1,020 | 5,669 | п |
| 6. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 643 | 858 | |
| 7. BJC Industrial and Trading Company Limited | Sales of imaging product, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | - | 217 | |
| 8. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | - | 206 | • |
| 9. Thai Flourspar & Minerals Company Limited | Dormant | Major shareholder of subsidiary's shareholder within Thai Flourspar & Minerals Company Limited | 106 | 103 | • |
| 10. BJC International Company Limited | Agent | Major shareholder of subsidiary's shareholder within BJC International Company Limited | 400 | 20 | |
| | | Total | 3,879 | 9,339 | |
| other related parties | | | | | |
| 1. JNPA Company Limited | Real Estate | The company holds 8.62% of shares | | 43 | The subsidiary company lent to the company and charged interest at the borrowing cost and market rate. |
| | | Total | - | 43 | |

2.4 Investment

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|--------------------------------------|---------------------|---------------------------------|--------------------------|--------------------|---|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Subsidiaries | | | | | |
| 1. Thai Beverage Can Company Limited | Manufacturer of can | The company holds 50% of shares | - | 1,074,000 | The company invested in Thai Beverage Can Company Limited. |
| | | Total | - | 1,074,000 | |

2.5 Royalty fee

| Company related | Type of business | Relationship | Value (in thousand Bant) | | Business transaction |
|---------------------|---|---|--------------------------------------|--------------------------------------|--|
| | | | for the year ended December 31, 2008 | for the year ended December 31, 2007 | |
| Associates | | | | | |
| 1. Ball Corporation | Manufacturer and distribution packaging | Major shareholder of subsidiary's shareholder | 39,945 | 40,987 | The subsidiary company paid royalty fee to associated companies for the technical license. |
| | | Total | 39,945 | 40,987 | |

3. Trade Accounts Receivable

| Related Company | Type of business | Relationship | Value (in th | ousand Baht) | Business transaction |
|--|--|---|--------------------|--------------------|--|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Subsidiaries | | | | | |
| 1. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 51,446 | 5,667 | Trade Receivable for sale transaction in 1.1 |
| Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | 1,727 | - | п |
| 3. Berli Jucker Specialties Limited | Sales of chemicals | Major shareholder of subsidiary's shareholder within Berli Jucker Specialties Limited | 4,374 | 1,104 | н |
| 4. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 166 | - | и |
| 5. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 120 | - | п |
| 6. Cosma Medical Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Cosma Medical Company Limited | 242 | - | " |
| 7. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 13 | - | п |
| 8. BJC Industrial and Trading Company Limited | Sales of imaging product, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | 14,882 | - | |
| 9. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | 114 | - | и |
| | | Total | 73.084 | 6.771 | |

| Related Company | Type of business | Relationship | Value (in the | ousand Baht) | Business transaction |
|---|--|--|--------------------|--------------------|--|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Associates | | | | | |
| Berli Dynaplast Company Limited | Manufacturer of rigid plastic containers | Joint venture, the company holds 49% of shares. | 5 | - | Trade Receivable for sale transaction in 1.1 |
| | | Total | 5 | - | |
| Other related parties | | | | | |
| 1. Thai Beverage Recycle Company Limited | Sales of packaging and glass containers | Major shareholder of subsidiary's shareholder within Thai Beverage Recycle Company Limited | 741,045 | 471,292 | Trade Receivable for sale transaction in 1.1 |
| 2. Beer Thai (1991) Public Company Limited | Spirits distillery | Co-director | 62,308 | 46,229 | |
| 3. Beerthip Brewery (1991) Company Limited | Spirits distillery | Co-director | 74,871 | 86,297 | |
| 4. Theparunothai Company Limited | Spirits distillery | Co-director | 56 | - | |
| 5. Cosmos Brewery (Thailand) Company Limited | Beer brewery | Co-director | 27 | 6,578 | |
| 6. Mongkolsamai Company Limited | Spirits distillery | Co-director | - | 32 | н |
| 7. United Winery and Distellery Company Limited | Spirits distillery | Co-director | - | 12 | |
| 8. Sang Som Company Limited | Spirits distillery | Co-director | 19 | - | н |
| 9. S.S. Karnsura Company Limited | Spirits distillery | Co-director | 57 | - | н |
| 10. Wattana Phat Trading Company Limited | Distributor beer and soda | Co-director | 4 | - | |
| 11. North Park Golf And Sport Club Company Limited | Golf course and sports service | Co-director | 13 | - | |
| 12. Sports and Recreation Company Limited | Sports service | Co-director | 6 | - | |
| 13. T.C.C. Hotel Collection Company Limited | Hotel and restaurant | Co-director | 335 | - | п |
| | | Total | 878,741 | 610,440 | |

4. Trade Accounts Payable

| Related Company | Type of business | Relationship | Value (in the | ousand Baht) | Business transaction |
|---|--|---|---|---|---|
| | | | for the year ended December 31, 2008 | for the year ended December 31, 2007 | |
| Subsidiaries | | | | | |
| 1. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | 3,005 | 633 | Trade Account Payable from purchase of goods and service in no. 2.1 |
| BJC Industrial and Trading Company Limited (Formerly : BJC Engineering Company Limited) | Sales of imaging product, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | 190,272 | 5,047 | |
| 3. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 140,581 | - | |
| 4. Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | 1,203,659 | 975,819 | я |
| 5. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 324,222 | - | |
| 6. Berli Jucker Specialties Limited | Sales of chemicals | Major shareholder of subsidiary's shareholder within Berli Jucker Specialties Limited | 138,228 | - | |

| Related Company | Type of business | Relationship | Value (in th | ousand Baht) | Business transaction |
|--|--|--|---|---|---|
| | | | for the year ended December 31, 2008 | for the year ended December 31, 2007 | |
| 7. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectioney | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 69,073 | - | Trade Account Payable from purchase of goods and service in no. 2.1 |
| 8. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 289,100 | - | |
| 9. BJC Marketing Company Limited | Sales of consumer products | Major shareholder of subsidiary's shareholder within BJC Marketing Company Limited | 73 | | |
| | | Total | 2,358,213 | 981,499 | |
| Associates 1. Berli Dynaplast Company Limited | Manufacturer of rigid plastic containers | Joint venture, the company holds 49% of shares. | 891 | - | Trade Account Payable from purchase of goods and service in no. 2.1 |
| 2. Berli Asiatic Soda Company Limited | Importer and distributor of soda ash | Joint venture, the company holds 50% of shares. | 219,705 | 79,091 | |
| | | Total | 220,596 | 79,091 | |
| Other related parties | | | | | |
| 1. Pisetkij Company Limited | Spirits distillery | Co-director | 37,796 | 57,033 | Trade Account Payable from purchase of goods and service in no. 2.1 |
| 2. Beerthip Brewery (1991) Company | Spirits distillery | Co-director | - | 1,502 | п |
| 3. Bangna Glass Company Limited | Manufacturer of glass container | Co-director | 17 | - | п |
| | | Total | 37.813 | 58.535 | |

5. Short Term Loan to Related Parties

| Related Company | Type of business | Relationship | Value (in th | ousand Baht) | Business transaction |
|--|--|---|--------------------|--------------------|--|
| | - | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Subsidiaries | | | | | |
| BJC Industrial and Trading Company Limited | Sales of imaging product, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | 138,500 | 188,500 | The company provided short term and call loan to subsidiary company at the market interest rate. |
| 2. Thai Sancella Company Limited | Dormant | Major shareholder of subsidiary's shareholder within Thai Sancella Company Limited | 4,476 | 4,476 | |
| 3. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 82,180 | 159,370 | |
| 4. Berli Jucker Specialties Limited | Sales of chemicals | Major shareholder of subsidiary's shareholder within Berli Jucker Specialties Limited | 251,829 | 230,784 | и |
| 5. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 501,000 | 858,000 | и |
| 6. Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | - | 105,000 | и |
| 7. Thai-Scandic Steel Company Limited | Manufacturer of galvanised steel structures | Major shareholder of subsidiary's shareholder within Thai-Scandic Steel Company Limited | 36,000 | 135,000 | |
| 8. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 10,500 | 170,000 | |
| | | Total | 1,024,485 | 1,851,130 | |
| Associates | | | | | |
| Berli Dynaplast Company Limited | Manufacturer of rigid plastic containers | Joint venture, the company holds 49% of shares. | - | 15,000 | The company provided short term and call loan to subsidiary company at the market interest rate. |
| 2. T.C.C. Technology Company Limited | Information services | Major shareholder of subsidiary's shareholder within T.C.C. Technology Company Limited | - | 15,000 | |
| | | Total | - | 30,000 | |

6. Short Term Loan from Related Parties

| Related Company | Type of business | Relationship | Value (in the | ousand Baht) | Business transaction | |
|---|--|--|--------------------|--------------------|--|--|
| | | | for the year ended | for the year ended | | |
| | | | December 31, 2008 | December 31, 2007 | | |
| Subsidiaries | | | | | | |
| 1. Montana Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Montana Company Limited | 26,800 | 7,500 | The company received deposit from one subsidiary company and issued called promissory note at market rate. | |
| 2. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | 33,955 | 27,955 | | |
| 3. BJC Marketing Company Limited | Sales of consumer products | Major shareholder of subsidiary's shareholder within BJC Marketing Company Limited | 80,400 | 45,400 | • | |
| 4. Thai-Scandic Steel Company Limited | Manufacturer of galvanised steel structures | Major shareholder of subsidiary's shareholder within Thai-Scandic Steel Company Limited | - | 103,281 | • | |
| 5. Thai Flourspar & Minerals Company Limited | Dormant | Major shareholder of subsidiary's shareholder within Thai Flourspar & Minerals Company Limited | 5,300 | 5,300 | • | |
| 6. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 140,000 | 23,000 | • | |
| 7. BJC International Company Limited | Agent | Major shareholder of subsidiary's shareholder within BJC International Company Limited | 18,886 | 24,980 | • | |
| | | Total | 305,341 | 237,416 | | |

7. Long Term Loan

| Related Company | Type of business | Relationship | Value (in the | ousand Baht) | Business transaction |
|---|---|---|--------------------|--------------------|--|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Subsidiaries | | | | | |
| 1. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 900,000 | - | The company granted long term loan to the subsidiary company at the fixed interest rate at 3.9% p.a., repayment in March 2001. |
| Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | 1,600,000 | - | |
| 3. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 100,000 | - | |
| 4. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 200,000 | - | |
| | | Total | 2,800,000 | | |

8. Other Receivabales

| Related Company | Type of business | Relationship | Value (in th | ousand Baht) | Business transaction |
|--|--|---|--------------------|--------------------|--|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Subsidiaries | | | | | |
| BJC Industrial and Trading Company Limited | Sales of imaging product, stationery and construction supplies | Major shareholder of subsidiary's shareholder within BJC Industrial and Trading Company Limited | 3,332 | 4,483 | Other receivables from rental and service fee and/or management fee per no. 1.2 income from rental and service fee and no. 1.3 income from allocation of administrative expense. |
| 2. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 6,915 | 3,538 | |
| 3. Montana Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Montana Company Limited | 29 | - | |
| 4. BJC Marketing Company Limited | Sales of consumer products | Major shareholder of subsidiary's shareholder within BJC Marketing Company Limited | 1,436 | 2,510 | |
| 5. Berli Jucker Specialties Limited | Sales of chemicals | Major shareholder of subsidiary's shareholder within Berli Jucker Specialties Limited | - | 5,364 | |
| 6. BJC Healthcare Company Limited | Sales of medicals and hospital supplies | Major shareholder of subsidiary's shareholder within BJC Healthcare Company Limited | 19,509 | 5,645 | |
| 7. Berli Jucker Cellox Limited | Manufacturer of paper products | Major shareholder of subsidiary's shareholder within Berli Jucker Cellox Limited | 18,955 | 17,578 | |
| 8. Thai Glass Industries Public Company Limited | Manufacturer of glass containers | Major shareholder of subsidiary's shareholder within Thai Glass Industries Public Company Limited | 32,578 | 12,633 | |
| 9. Cosma Medical Company Limited | Sales of medical products | Major shareholder of subsidiary's shareholder within Cosma Medical Company Limited | 649 | 454 | |
| 10. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | - | 8,549 | |
| 11. Rubia Industries Limited | Manufacturer of soap, cosmetics and confectionery | Major shareholder of subsidiary's shareholder within Rubia Industries Limited | 2,919 | 2,018 | |
| 12. BJC International Company Limited | Agent | Major shareholder of subsidiary's shareholder within BJC International Company Limited | 205 | 259 | |
| 13. Thai-Scandic Steel Company Limited | Manufacturer of galvanised steel structures | Major shareholder of subsidiary's shareholder within Thai-Scandic Steel Company Limited | 2,839 | - | |
| 14. Jacy Foods Sdn. Bhd. | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 129 | - | |
| | | Total | 89,495 | 63,031 | |

| Related Company | Type of business | Relationship | Value (in the | ousand Baht) | Business transaction |
|--|---|--|---|---|--|
| | | | for the year ended December 31, 2008 | for the year ended December 31, 2007 | |
| Associates | | | | | |
| 1. Berli Dynaplast Company Limited | Manufacturer of rigid plastic containers | Joint venture, the company holds 49% of shares. | 382 | 243 | Other receivables from rental and service fee and/or management fee per no. 1.2 income from rental and service fee and no. 1.3 income from allocation of administrative expense. |
| 2. T.C.C. Technology Company Limited | Information services | Major shareholder of subsidiary's shareholder within T.C.C. Technology Company Limited | 52 | 146 | |
| 3. Berli Asiatic Soda Company Limited | Importor and distributor of soda ash | Joint venture, the company holds 50% of shares. | 66 | 43 | |
| 4. Ball Corporation | Manufacturer and distribution packaging | Major shareholder of subsidiary's shareholder | 3,349 | - | |
| 5. BJC Marine Resources Development Company Limited | Operated in lease prawn ponds and equipment | Subsidiary and the company holds 50% of shares. | 8 | - | |
| · | · | Total | 3,857 | 432 | · |

9. Other Payables

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|---|--|--|--------------------------|--------------------|---|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| iubsidiaries | | | | | |
| 1. Thai-Scandic Steel Company Limited | Manufacturer of galvanised steel structures | Major shareholder of subsidiary's shareholder within Thai-Scandic Steel Company Limited | - | 9 | Normal business and service between the company, subsidiary and associates companies. |
| 2. Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Major shareholder of subsidiary's shareholder within Berli Jucker Logistics Limited | 13,006 | 1,825 | |
| 3. Berli Jucker Foods Limited | Manufacturer of snack foods | Major shareholder of subsidiary's shareholder within Berli Jucker Foods Limited | 2,992 | - | n |
| 4. Thai Flourspar & Minerals Company Limited | Dormant | Major shareholder of subsidiary's shareholder within Thai Flourspar & Minerals Company Limited | 10 | - | |
| | _ | Total | 16,008 | 1,834 | |

| Related Company | Type of business | Relationship | Value (in thousand Baht) | | Business transaction |
|--|-----------------------------------|--|--------------------------|--------------------|---|
| | | | for the year ended | for the year ended | |
| | | | December 31, 2008 | December 31, 2007 | |
| Associates | | | | | |
| 1. T.C.C. Technology Company Limited | Information services | Major shareholder of subsidiary's shareholder within T.C.C. Technology Company Limited | 178 | 1,578 | Normal business and service between the company, subsidiary and associates companies. |
| 2. Beer Thai (1991) Public Company Limited | Spirits distillery | Co-director | - | 35 | п |
| | | Total | 178 | 1,613 | - |
| Other related parties 1. South East Capital Company Limited | Hire-purchase | Co-director | 553 | 564 | Normal business and service between the company, subsidiary and associates companies. |
| 2. Thai Beverage Recycle Company Limited | Sales of glass and containers | Major shareholder of subsidiary's shareholder within Thai Beverage Recycle Company Limited | 15 | 133 | |
| 3. Dhospaak Company Limited | Advertisment and Public Relations | Co-director | 20 | - | |
| 4. Pacific Leisure Company Limited | Tour Service | Hold by subsidiary | 6 | 35 | я |
| | · | Total | 594 | 732 | · |

Related Parties Pricing Policy

The above related parties transactions are normal business condition and in accordance with the contract. They are based on market price or at contractually agreed price where no market price exists. The selling price of goods is calculated from acquired cost plus margin. The purchase price is based on market price less margin. The interest on intercompany loan is charged at borrowing cost and market rate. The administrative expenses are allocated from actualcost incurred to subsidiary and associates companies.

Necessity and Rationale of the transaction

The related parties transactions are incurred in order to maximize the benefit from allocating resources of the Group.

Approval procedure of related parties transaction

The company has set a clear authorized policy and procedure for related parties transaction. They had been approved by the Board of Director and by Shareholders' meeting if required. They had also been reported to the Stock Exchange of Thailand.

Related Parties Transaction Policy in the future

In case there is any related parties transaction in the future, the company will pursue according to the Securities and Exchange Act, regulation, announcement, or order of the Stock Exchange of Thailand and complied with accounting standard of disclosure of related persons or transactions set by the Federation of Accounting Profession.

In case of normal business transactions and being related parties transaction in the future, the company has set standard and guidelines for normal business practice base on appropriate, fair and traceable price. The transactions are approved by the Board of Directors according to the said standard and guidelines.

Internal Control System and Internal Audit

Berli Jucker Public Company Limited believes that it is necessary to have risk management and internal control system that is adequate and appropriate to the conduct of business in order to ensure effective management, mitigation of risks and damages to the assets of BJC and compliance with relevant laws. BJC's efforts can be described as follows:

- Established written corporate values and culture of the employees in order to ensure a sound corporate internal environment and strict adherence to business ethics.
- Defined the organizational structure and management policies to reflect the organization's goals and business direction. BJC has also clearly defined the duties, responsibilities and segregation of both task operators and task assessors to create checks and balances. In addition, BJC has arranged for proper management and treatment of stakeholders to prevent conflict of interest.
- Established requirements for the employee manual and training to encourage knowledge and skill of employees. In addition, BJC's strategic, operational and reporting objectives have been written, including policies and regulations compliance to reflect the key goals, the overall mission and the acceptable level of risks
- Determined all the appropriate indicators or risk factors on the basis of internal and external risks for a proper, systematic and regular risk assessment process. The evaluation should take into account the likelihood of risk incidences and their consequences. Risks should be effectively managed enterprise-wide together with the implementation of internal control measures.
- Properly established significant control activities for each operation with emphasis primarily on preventive control activities. BJC has also established policies, practices and a regular reporting system. In addition, BJC has appointed suitable staff members to handle the internal control system of each operation, with clearly segregated duties and responsibilities. They are required to prepare written reports for the relevant individuals.
- Consistently developed its information technology system with a comprehensive communication system, a financial information system, an operational system in compliance with regulations in order to ensure availability of up-to-date information which benefits executive decisions.
- Established a good performance evaluation and monitoring system at many levels, ranging from high-level executives supervising each operation and the Group Audit Division, including the Audit Committee and the Risk Management Committee.
- The Audit Committee reviewed the correctness and the reliability of the accounting system and financial reports, the appropriateness and the adequacy of an internal control system, transactions with possible conflict of interests, connected transactions, asset safeguarding and compliance with regulations and laws.
- The Risk Management Committee established the risk management framework, risk management policies, risk analysis processes and reviewed the risk management guideline to ensure appropriate level of risk management and monitor for regular compliance with the policies.

At the Board of Directors meeting No. 1/2009 held on February 26, 2009 where the Audit Committee was present, the Board of Directors has agreed to the opinion of the Audit Committee on the adequacy of the internal control system. That is, BJC and its subsidiaries have an internal control system which is adequate and appropriate. Moreover, monitoring of the Group's operation is in place to prevent the unjustified or unauthorized use of the assets of BJC and the Group by the management. Further, the internal control system has been efficiently revised to reflect the changed circumstances in order to ensure achievement of the established goals and compliance with relevant laws and regulations.

In addition, the audit of the Group's financial statements for the year 2008 by the external auditor of BJC did not reveal any significant issues concerning the internal control system which may present damages to the operation of BJC.

Risk Management Committee's Report

The Risk Management Committee of Berli Jucker Group of Companies comprises nine members, namely Mr. Aswin Techajareonvikul as Chairman, Mrs. Thapanee Techajareonvikul as member and secretary, Mr. Thirasakdi Nathikanchanalab, Mr. Prasert Maekwatana, Mr. Peter Emil Romhild, Mr. Sithichai Chaikriangkrai, Mr. Nakorn Phraprasert, Mr. Pattaphong lamsuro and Mr. Terapon Kietsuranon as members.

In 2008 the Risk Management Committee completed the duties assigned by the Board of Directors of Berli Jucker Public Company Limited in accordance with the Risk Management Committee Charter and the risk management policies. A total of four Risk Management Committee meetings were held. Its undertakings in 2008 may be summarized as follows:

- 1. Reviewed and approved the Risk Management Committee Charter with the main emphasis on presentation of the risk management policies and framework as an operational guideline for the Group. This was done together with encouraging risk management training, gathering and monitoring of risks in order to improve awareness and understanding the importance and how it can be transferred into action. Duties and responsibilities of the Risk Management Committee are as follows:
 - To complete the duties stipulated by the law, the announcements of the Securities and Exchange Commission and those of the Stock Exchange of Thailand.
 - To review significant corporate risks in order to ensure that the operation of BJC in all areas, including the enhancement of corporate capabilities and safe manufacturing, does not present threats to health and the environment, as well as to review investments, finances and commerce, the laws and the regulations in order to establish risk management policies which can be effectively analyzed, evaluated and monitored.
 - To ensure that the risk management policies of the Group is appropriate and effective; and to prepare reports of the Risk Management Committee for submission to the Executive Board.
 - To determine risk management strategies to ensure consistency with the risk management policies approved by the Board of Directors; and to analyze, evaluate and monitor compliance with approved risk management policies.
 - To govern and promote the success of the project-level and enterprise-wide risk management with emphasis on
 encouragement of risk awareness for the management and staff to ensure proper and adequate utilization of resources
 and engagement in actions; and to support the operation of the Risk Management Subcommittee and/or risk
 managers.
- 2. Reviewed and approved risk management policies in order to ensure that risk management and internal control is efficient, adequate and appropriate to the changing circumstances.
- 3. Reviewed risk structure at the strategic and operational levels which linked and supported strategic direction as well as provided useful recommendations and followed up on risk mitigation efforts.
- 4. Reviewed significant risks of the Group in detail, provided useful recommendations and followed up on risk mitigation efforts such as operational risks, a workforce and organizational capability plan as well as risks from changes of laws and regulations.

The Risk Management Committee reported findings from their meetings to the Executive Board on a quarterly basis.

The Risk Management Committee is of the opinion that the internal risk management system of the Group is efficient, adequate, relevant and appropriate to the nature of the business, and that the system supports and enhances the capabilities of the organization. It carefully completed the duties assigned with all their intellects, competencies and independence. Also, it appropriately provided all units with opinions in a straightforward manner for the benefit of the Group, the shareholders and stakeholders and most of all, for the good corporate governance of BJC.

Aswin Techajareonvikul

Chairman of the Risk Management Committee

February 2, 2009

Audit Committee's Report

The Audit Committee of Berli Jucker Public Company Limited comprises three independent directors: Mr. Staporn Kavitanon as Chairman, Mr. Weerawong Chittmittrapap and Dr. Suvit Maesincee as members. The Committee performs in accordance with the Audit Committee Charter approved by the Board of Directors and the regulations issued by the Securities and Exchange Commission and the Stock Exchange of Thailand. Its undertakings in 2008 are summarized as follows:

- The Audit Committee meetings in 2008 were convened jointly with the Management Board of Berli Jucker Public Company Limited, the Group Audit Division of BJC and KPMG Poomchai Audit Company Limited to review financial statements of BJC, the auditor's report and recommendations on relevant accounting standards. The Audit Committee is of the opinion that the financial statements of BJC are correct, complete, reliable and consistent with generally accepted accounting principles.
- 2. The Audit Committee discussed with the Internal Auditor the extent of responsibilities and duties of the Internal Auditor and approved the audit plan for 2008. The Internal Auditor reviewed the risk assessment and internal control activities of business units, reviewed performance, transactions with possible conflict of interests, compliance with relevant laws and regulations pertaining to the business of BJC and followed up on findings. Findings and recommendations were discussed with relevant staff members and executives before they were reported to the Audit Committee. The Audit Committee is of the opinion that the internal control system and the relevant laws and regulations prescribed by the Securities and Exchange Commission and the Stock Exchange of Thailand which pertain to the businesses of BJC are appropriately observed and followed.
- 3. The Audit Committee meetings were generally held prior to the Board of Directors meetings to ensure that the minutes could be delivered to the Board of Directors prior to their meetings and that they were properly informed and advised by the Audit Committee.

In 2008, the Audit Committee held 4 regular meetings and a special non-management meeting with the External Auditor. The attendance record of the members of the Audit Committee is summarized as follows:

| Audit Committee Member | Attendannce / |
|---------------------------------|---------------------------------|
| | Total Number of Meetings |
| 1. Mr. Staporn Kavitanon | 5/5 |
| 2. Mr. Weerawong Chittmittrapap | 4/5 |
| 3. Dr. Suvit Maesincee | 5/5 |

- 4. The Audit Committee proposed that KPMG Poomchai Audit Company Limited continues to be entrusted with the role as the External Auditor of BJC in 2009. The reasons being that they are independent, generally recognized and that their past performance is satisfactory. The remuneration has been proposed to the Ordinary General Meeting of Shareholders for approval.
- 5. The Audit Committee reviewed connected transactions in accordance with the Stock Exchange of Thailand's notification on "Disclosure of Information and Act of Listed Companies Concerning Connected Transactions" and found that significant transactions with related companies were disclosed and presented in the financial statements and the notes to the financial statements. The Audit Committee is of the opinion that such connected transactions are reasonable, fair, in the best interest of BJC, and correctly and completely disclosed.

The Audit Committee is of the opinion that the internal control system of BJC is adequate, and the risk management is efficient and appropriate. They are consistent with relevant laws, regulations and obligations. The financial statements of BJC are prepared in accordance with generally accepted accounting principles, and correctly disclosed connected transactions. The operation of BJC is also under the supervision of adequate, transparent and reliable good corporate governance system.

Staporn Kavitanon Chairman of the Audit Committee

February 23, 2009

Berli Jucker Public Company Limited and its Subsidiaries

Annual Financial Statements and Audit Report of Certified Public Accountant

Audit Report of Certified Public Accountant

To the shareholders of Berli Jucker Public Company Limited

I have audited the accompanying consolidated and separate balance sheets as at 31 December 2008 and 2007, and the related statements of income, changes in equity and cash flows for the years then ended of Berli Jucker Public Company Limited and its subsidiaries, and of Berli Jucker Public Company Limited, respectively. The Company's management is responsible for the correctness and completeness of information presented in these financial statements. My responsibility is to express an opinion on these financial statements based on my audits.

I conducted my audits in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

In my opinion, the consolidated and separate financial statements referred to above present fairly, in all material respects, the financial positions as at 31 December 2008 and 2007 and the results of operations and cash flows for the years then ended of Berli Jucker Public Company Limited and its subsidiaries, and of Berli Jucker Public Company Limited, respectively, in accordance with generally accepted accounting principles.

Without qualifying my opinion, I draw you attention to note 31 to financial statements regarding the change in accounting policy for goodwill and negative goodwill arising from business combination.

n al

Nirand Lilamethwat Certified Public Accountant Registration No. 2316

KPMG Phoomchai Audit Ltd. Bangkok 26 February 2009

Berli Jucker Public Company Limited and its Subsidiaries Balance sheets

| | | Consol | idated | Sepa | rate |
|--|------|----------------|----------------|----------------|----------------|
| | | financial s | tatements | financial st | tatements |
| Assets | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in Bo | aht) | |
| Current assets | | | | | |
| Cash and cash equivalents | 6 | 544,314,676 | 551,394,974 | 270,574,973 | 162,866,500 |
| Trade accounts receivable | 5, 7 | 4,285,052,653 | 3,684,624,207 | 2,552,888,770 | 1,002,482,417 |
| Short-term loans to and other receivables | | | | | |
| from related parties | 5 | 3,857,305 | 30,432,093 | 1,109,750,284 | 1,940,116,578 |
| Inventories | 8 | 4,265,475,876 | 3,085,337,309 | 508,647,536 | 15,728,082 |
| Other current assets | 9 | 355,049,515 | 256,707,428 | 51,466,590 | 5,800,028 |
| Total current assets | | 9,453,750,025 | 7,608,496,011 | 4,493,328,153 | 3,126,993,605 |
| Non-current assets | | | | | |
| Investments in subsidiaries and associates | 10 | 371,461,240 | 321,312,455 | 6,788,583,440 | 6,685,709,218 |
| Other long-term investments | 11 | 836,709 | 836,709 | 836,709 | 836,709 |
| Long-term loans to related parties | 5 | - | - | 2,800,000,000 | - |
| Leasehold land | | 58,366,185 | - | - | - |
| Property, plant and equipment | 12 | 11,949,252,356 | 11,133,362,951 | 366,716,236 | 341,395,182 |
| Intangible assets | 13 | 132,082,205 | 42,667,269 | 21,760,632 | 15,864,167 |
| Deferred tax assets | 14 | 504,300,426 | 438,250,184 | 102,383,563 | 128,604,694 |
| Other non-current assets | 15 | 133,403,267 | 97,695,592 | 249,845 | 512,820 |
| Total non-current assets | | 13,149,702,388 | 12,034,125,160 | 10,080,530,425 | 7,172,922,790 |
| Total assets | | 22,603,452,413 | 19,642,621,171 | 14,573,858,578 | 10,299,916,395 |

Berli Jucker Public Company Limited and its Subsidiaries Balance sheets

| | | Consoli | dated | Separ | ate |
|---|-------|----------------|---------------|---------------|---------------|
| | | financial st | atements | financial st | atements |
| Liabilities and equity | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in Ba | ht) | |
| Current liabilities | | | | | |
| Bank overdrafts and short-term loans from | | | | | |
| financial institutions | 16 | 1,943,604,816 | 2,384,244,083 | - | 1,050,000,000 |
| Trade accounts payable | 5, 17 | 2,966,544,914 | 2,239,246,749 | 2,516,759,580 | 992,685,265 |
| Current portion of long-term loans | 16 | 733,500,000 | 950,483,035 | - | - |
| Short-term loans from and other payables | | | | | |
| to related parties | 5, 16 | 772,281 | 2,344,935 | 321,349,547 | 239,250,302 |
| Income tax payable | | 189,632,853 | 222,504,487 | 70,161,406 | 50,842,291 |
| Other current liabilities | 18 | 1,451,698,681 | 1,417,847,183 | 394,055,738 | 128,055,151 |
| Total current liabilities | | 7,285,753,545 | 7,216,670,472 | 3,302,326,271 | 2,460,833,009 |
| | | | | | |
| Non-current liabilities | | | | | |
| Long-term loans from financial institutions | 16 | 916,500,000 | 1,651,596,197 | - | - |
| Debentures | 16 | 3,026,002,296 | - | 3,026,002,296 | - |
| Provisions for staff retirement benefits | | 346,953,121 | 328,713,554 | 90,262,548 | 105,063,276 |
| Deferred tax liabilities | 14 | 488,250,341 | 488,250,341 | - | - |
| Other non-current liabilities | 19 | 85,746,930 | 87,854,923 | 83,001,363 | 84,154,737 |
| Total non-current liabilities | | 4,863,452,688 | 2,556,415,015 | 3,199,266,207 | 189,218,013 |
| Total liabilities | | 12,149,206,233 | 9,773,085,487 | 6,501,592,478 | 2,650,051,022 |

Berli Jucker Public Company Limited and its Subsidiaries Balance sheets

| | | Consoli | dated | Separate | | |
|---|------|----------------|----------------|----------------|----------------|--|
| | | financial st | atements | financial s | tatements | |
| Liabilities and equity | Note | 2008 | 2007 | 2008 | 2007 | |
| | | | (in Ba | uht) | | |
| Equity | | | | | | |
| Share capital | 20 | | | | | |
| Authorised share capital | | 1,588,125,000 | 1,588,125,000 | 1,588,125,000 | 1,588,125,000 | |
| Issued and paid-up share capital | | 1,588,125,000 | 1,588,125,000 | 1,588,125,000 | 1,588,125,000 | |
| Reserves | 21 | | | | | |
| Share premium | | 3,751,379,641 | 3,751,379,641 | 3,751,379,641 | 3,751,379,641 | |
| Surplus arising from business combination under | | | | | | |
| common control | 4 | (545,814,674) | (545,814,674) | - | - | |
| Donated surplus | | 36,867,563 | 36,867,563 | 36,867,563 | 36,867,563 | |
| Surplus on disposals of Company's shares | | | | | | |
| held by a subsidiary | | 32,173,940 | 32,173,940 | - | - | |
| Hedging reserve | | - | (2,939,081) | - | - | |
| Currency translation changes | | 5,039,929 | - | - | - | |
| Retained earnings | | | | | | |
| Appropriated | | | | | | |
| Legal reserve | 21 | 247,811,996 | 247,811,996 | 158,812,500 | 158,812,500 | |
| Reserve for business expansion | 21 | 87,400,260 | 87,400,944 | 85,000,000 | 85,000,000 | |
| Unappropriated | | 4,317,441,994 | 3,793,293,700 | 2,452,081,396 | 2,029,680,669 | |
| Total equity attributable to equity holders | | | | | | |
| of the Company | | 9,520,425,649 | 8,988,299,029 | 8,072,266,100 | 7,649,865,373 | |
| Minority interests | | 933,820,531 | 881,236,655 | | - | |
| Total equity | | 10,454,246,180 | 9,869,535,684 | 8,072,266,100 | 7,649,865,373 | |
| Total liabilities and equity | | 22,603,452,413 | 19,642,621,171 | 14,573,858,578 | 10,299,916,395 | |

Berli Jucker Public Company Limited and its Subsidiaries Statement of income

| | | Consol | idated | Sepai | ate |
|--|--------|----------------|----------------|---------------|---------------|
| | | financial s | tatements | financial st | atements |
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in Ba | eht) | |
| Revenues | 5 | | | | |
| Revenue from sale of goods and rendering of services | | 22,046,594,532 | 19,162,153,608 | 7,936,100,051 | 5,345,931,187 |
| Other income | 23 | 213,692,116 | 196,229,475 | 642,171,461 | 433,645,520 |
| Dividend income | 10 | 566,887 | - | 619,272,443 | 1,144,323,805 |
| Net foreign exchange gain | | 90,586,625 | - | 1,485,043 | - |
| Share of profits from investments accounted for | | | | | |
| using the equity method | | 96,255,214 | 40,594,723 | | |
| Total revenues | | 22,447,695,374 | 19,398,977,806 | 9,199,028,998 | 6,923,900,512 |
| | | | | | |
| Expenses | 5 | | | | |
| Cost of sale of goods and rendering of services | 25 | 17,369,873,095 | 14,558,071,976 | 7,001,477,598 | 4,839,449,300 |
| Selling and administrative expenses | 24, 25 | 3,320,742,317 | 2,912,680,975 | 962,208,202 | 546,387,165 |
| Net foreign exchange loss | | _ | 3,127,386 | | 480,737 |
| Total expenses | | 20,690,615,412 | 17,473,880,337 | 7,963,685,800 | 5,386,317,202 |
| | | | | | |
| Profit before interest and income tax expenses | | 1,757,079,962 | 1,925,097,469 | 1,235,343,198 | 1,537,583,310 |
| Interest expense | 5, 26 | 229,515,196 | 146,958,797 | 100,062,369 | 11,377,123 |
| Income tax expense | 27 | 294,600,554 | 391,374,195 | 141,192,560 | 99,885,241 |
| Profit for the year | | 1,232,964,212 | 1,386,764,477 | 994,088,269 | 1,426,320,946 |
| | | | | | |
| Attributable to : | | | | | |
| Equity holders of the Company | | 1,076,403,962 | 1,254,655,552 | 994,088,269 | 1,426,320,946 |
| Minority interests | | 156,560,250 | 132,108,925 | | - |
| Profit for the year | | 1,232,964,212 | 1,386,764,477 | 994,088,269 | 1,426,320,946 |
| Basic earnings per share | 29 | 0.68 | 0.79 | 0.63 | 0.90 |
| . | | | | | |

Berli Jucker Public Company Limited and its Subsidiaries Statement of changes in equity
For the year ended 31 December 2008 and 2007

| | | | | | | Con | Consolidated financial statements | ial statements | | | | | | |
|---------------------------------------|--------------------------|------------------|-------------------------------|------------|--|--------------|-----------------------------------|---------------------|-----------------------------|----------------|----------------|------------------------------|--------------|------------------|
| | | | | Reserves | rves | | | R | Retained earnings | | | | | |
| | Issued and | 5 | Surplus arising from business | | Suplus on disposals of | : | Currency | Appropriated | Appropriated to reserve for | S | Company shares | Total equity attributable to | : | |
| Note | paid-up share capital | Share premium | combination under | Donated | Company's shares held by a subsidiary | Hedging | translation | to legal reserve | business expansion | Unappropriated | subsidiary | of the Company | Minority | l otal equity |
| | | | | | | | (in Baht) | 2 | | | | | | |
| Balance at 1 January 2007 | 1,588,125,000 | 3,751,379,641 | (545,814,674) | 36,867,563 | , | (14,249,999) | 1 | 247,811,996 | 87,400,944 | 3,077,543,023 | (40,454,983) | 8,188,608,511 | 815,303,624 | 9,003,912,135 |
| Change in equity for 2007 | | | | | | | | | | | | | | |
| Sale of Company's shares held | | | | | | | | | | | | | | |
| by subsidiary | | , | | | 32,173,940 | , | | | , | , | 40,454,983 | 72,628,923 | 1 | 72,628,923 |
| Hedging reserve | | | | | | 11,310,918 | - | - | | - | | 11,310,918 | 163,261 | 11,474,179 |
| Net income recognised directly | | | | | | | | | | | | | | |
| in equity | | | | | 32,173,940 | 11,310,918 | | | , | , | 40,454,983 | 83,939,841 | 163,261 | 84,103,102 |
| Profit for the year | | 1 | , | | , | , | | , | | 1,254,655,552 | | 1,254,655,552 | 132,108,925 | 1,386,764,477 |
| Total recognised income and expense | | • | | | 32,173,940 | 11,310,918 | | | 1 | 1,254,655,552 | 40,454,983 | 1,338,595,393 | 132,272,186 | 1,470,867,579 |
| Dividends 30 | | | | | | | | | , | (476,404,875) | , | (476,404,875) | | (476,404,875) |
| Dividends of subsidiaries paid | | | | | | | | | | | | | | |
| to minority interests | | 1 | • | | 1 | | | | ı | i | | 1 | (3,839,155) | (3,839,155) |
| Dividends paid by subsidiaries before | | | | | | | | | | | | | | |
| business restructuring | | | , | | 1 | | 1 | , | ı | (62,500,000) | i | (62,500,000) | (62,500,000) | (125,000,000) |
| Balance at 31 December 2007 | 1,588,125,000 | 3,751,379,641 | (545,814,674) | 36,867,563 | 32,173,940 | (2,939,081) | · | 247,811,996 | 87,400,944 | 3,793,293,700 | | 8,988,299,029 | 881,236,655 | 9,869,535,684 |

The accompanying notes are an integral part of these financial statements.

Berli Jucker Public Company Limited and its Subsidiaries

Statement of changes in equity
For the year ended 31 December 2008 and 2007

| | | | | | | | O | Consolidated financial statements | cial statements | | | | | | |
|-------------------------------------|------|---------------|---------------|-------------------|------------|----------------------|-------------|-----------------------------------|-----------------|-------------------|----------------|----------------|-----------------|---------------|----------------|
| | | | | | Reserves | Sc | | | R | Retained earnings | | | | | |
| | | | | Surplus arising | | Suplus on | | | A | Appropriated to | | | Total equity | | |
| | | Issued and | | from business | | disposals of | | Currency | Appropriated | reserve for | | Company shares | attributable to | | |
| | | paid-up | Share | combination under | Donated | Company's shares | Hedging | translation | to legal | business | | held by a | equity holders | Minority | Total |
| | Note | share capital | premium | common control | snıdıns | held by a subsidiary | reserve | changes | reserve | expansion | Unappropriated | subsidiary | of the Company | interests | equity |
| | | | | | | | | (in Baht) | Q | | | | | | |
| Balance at 1 January 2008 | | 1,588,125,000 | 3,751,379,641 | (545,814,674) | 36,867,563 | 32,173,940 | (2,939,081) | | 247,811,996 | 87,400,944 | 3,793,293,700 | | 8,988,299,029 | 881,236,655 | 9,869,535,684 |
| Change in accounting policy | 31 | | ٠ | | | | | | | | 19,431,874 | | 19,431,874 | | 19,431,874 |
| Restated balance | , , | 1,588,125,000 | 3,751,379,641 | (545,814,674) | 36,867,563 | 32,173,940 | (2,939,081) | | 247,811,996 | 87,400,944 | 3,812,725,574 | | 9,007,730,903 | 881,236,655 | 9,888,967,558 |
| Change in equity for 2008 | | | | | | | | | | | | | | | |
| Adjustment on portion | | | | | | | | | | | | | | | |
| change of investment | | , | | | | | , | | , | (684) | , | , | (684) | (345,350) | (346,034) |
| Hedging reserve | | , | , | | | | 2,939,081 | , | , | , | | | 2,939,081 | (774,394) | 2,164,687 |
| Translation gain relating | | | | | | | | | | | | | | | |
| to financial statements | | | | | | | | | | | | | | | |
| of foreign operations | 1 | | | | | | | 5,039,929 | | , | | | 5,039,929 | | 5,039,929 |
| Net income (expense) recognised | | | | | | | | | | | | | | | |
| directly in equity | | | | | | | 2,939,081 | 5,039,929 | , | (684) | | | 7,978,326 | (1,119,744) | 6,858,582 |
| Profit for the year | ļ | , | | | | , | , | , | , | , | 1,076,403,962 | , | 1,076,403,962 | 156,560,250 | 1,232,964,212 |
| Total recognised income and expense | š | , | | | | | 2,939,081 | 5,039,929 | , | (684) | 1,076,403,962 | | 1,084,382,288 | 155,440,506 | 1,239,822,794 |
| Dividends | 30 | , | , | | , | | , | , | , | , | (571,687,542) | , | (571,687,542) | , | (571,687,542) |
| Dividends of subsidiaries paid | | | | | | | | | | | | | | | |
| to minority interests | ļ | | | | · | | , | , | , | · | | , | | (102,856,630) | (102,856,630) |
| Balance at 31 December 2008 | 1 | 1,588,125,000 | 3,751,379,641 | (545,814,674) | 36,867,563 | 32,173,940 | | 5,039,929 | 247,811,996 | 87,400,260 | 4,317,441,994 | | 9,520,425,649 | 933,820,531 | 10,454,246,180 |
| | | | | | | | | | | | | | | | |

The accompanying notes are an integral part of these financial statements.

Berli Jucker Public Company Limited and its Subsidiaries Statement of changes in equity
For the year ended 31 December 2008 and 2007

Separate financial statements

| | | 1 | Reserves | ves | | Retained earnings | | Total equity |
|---------------------------------|------|---------------|---------------|------------|-----------------|--------------------|----------------|-----------------|
| | | Issued and | | | | Appropriated to | | attributable to |
| | | paid-up | Share | Donated | Appropriated to | reserve for | | equity holders |
| | Note | share capital | premium | surplus | legal reserve | business expansion | Unappropriated | of the Company |
| | | | | (in | (in Baht) | | | |
| Balance at 1 January 2007 | | 1,588,125,000 | 3,751,379,641 | 36,867,563 | 158,812,500 | 85,000,000 | 1,079,764,598 | 6,699,949,302 |
| Change in equity for 2007 | | | | | | | | |
| Profit for the year | | | 1 | 1 | 1 | ı | 1,426,320,946 | 1,426,320,946 |
| Dividends | 30 | ' | | , | - | , | (476,404,875) | (476,404,875) |
| Balance at 31 December 2007 and | | | | | | | | |
| 1 January 2008 | | 1,588,125,000 | 3,751,379,641 | 36,867,563 | 158,812,500 | 85,000,000 | 2,029,680,669 | 7,649,865,373 |
| Change in equity for 2008 | | | | | | | | |
| Profit for the year | | | 1 | 1 | 1 | ı | 994,088,269 | 994,088,269 |
| Dividends | 30 | | - | 1 | | , | (571,687,542) | (571,687,542) |
| Balance at 31 December 2008 | | 1,588,125,000 | 3,751,379,641 | 36,867,563 | 158,812,500 | 85,000,000 | 2,452,081,396 | 8,072,266,100 |

The accompanying notes are an integral part of these financial statements.

Berli Jucker Public Company Limited and its Subsidiaries Statement of cash flows

| | Consolio | dated | Sepa | rate |
|---|-----------------|---------------|-----------------|-----------------|
| | financial sta | atements | financial st | atements |
| Note | 2008 | 2007 | 2008 | 2007 |
| | | (in Bo | aht) | |
| Cash flows from operating activities | | | | |
| Profit for the year | 1,232,964,212 | 1,386,764,477 | 994,088,269 | 1,426,320,946 |
| Adjustments for | | | | |
| Depreciation and amortisation | 1,184,290,904 | 950,551,135 | 48,166,492 | 47,738,088 |
| Interest income | (12,279,981) | (9,911,591) | (134,623,020) | (70,335,280) |
| Interest expense | 229,515,196 | 146,958,797 | 100,062,369 | 11,377,123 |
| Dividend income | (566,887) | - | (619,272,443) | (1,144,323,805) |
| Amortisation of goodwill | - | (1,073,289) | 4,799,447 | - |
| Allowance for doubtful accounts (reversal) | 6,828,000 | 5,334,792 | - | (1,287,817) |
| Unrealised gain on exchange | (70,844,247) | (6,100,222) | (1,090,752) | (116,382) |
| Allowance for obsolete and slow-moving inventories (reversal) | 17,781,000 | (2,773,748) | 16,792,779 | (7,741) |
| Allowance for impairment of investments (reversal) | 2,650,964 | - | (92,611,691) | 36,392,317 |
| Allowance for impairment of unused assets | 11,629,915 | - | - | - |
| Provisions for staff retirement benefits | 54,682,567 | 44,273,556 | 8,463,645 | 8,434,957 |
| Gain on disposal of investment in other company | - | (1,548,182) | - | (1,548,182) |
| Gain on disposals of equipment | (10,018,000) | (9,422,781) | (223,182) | (3,058,253) |
| Loss on write-off of equipment | 2,273,000 | 31,107,635 | 60,851 | 47 |
| Share of profits from investments accounted for using | | | | |
| the equity method | (96,255,214) | (40,594,723) | - | - |
| Income tax expense | 294,600,554 | 391,374,195 | 141,192,560 | 99,885,241 |
| | 2,847,251,983 | 2,884,940,051 | 465,805,324 | 409,471,259 |
| Changes in operating assets and liabilities | | | | |
| Trade accounts receivable | (590,959,338) | (165,140,463) | (1,555,145,047) | 159,030,509 |
| Other receivables from related parties | (3,425,212) | 384,062 | 4,242,388 | 13,925,570 |
| Inventories | (1,190,661,227) | (274,626,339) | (509,712,232) | (5,194,380) |
| Other current assets | (51,938,271) | (82,199,569) | (44,387,046) | 2,013,571 |
| Other non-current assets | (49,337,590) | 24,390,579 | 262,975 | 73,096 |
| Trade accounts payable | 737,653,932 | 69,717,479 | 1,523,860,535 | (140,690,409) |
| Other payables to related parties | (1,572,654) | - | 14,173,553 | (3,876,048) |
| Other current liabilities | 261,514,804 | 33,522,222 | 231,798,595 | 1,275,978 |
| Staff retirement benefits paid | (36,443,000) | (22,820,059) | (23,264,373) | (5,090,472) |
| Other non-current liabilities | (3,258,506) | (3,821,382) | (1,153,374) | (4,258,353) |
| Income tax paid | (393,522,430) | (361,617,076) | (95,652,314) | (136,179,169) |
| Net cash provided by operating activities | 1,525,302,491 | 2,102,729,505 | 10,828,984 | 290,501,152 |

Berli Jucker Public Company Limited and its Subsidiaries Statement of cash flows

| | Consol | idated | Sepa | rate |
|---|-----------------|-----------------|-----------------|-----------------|
| | financial s | tatements | financial st | atements |
| Note | e 2008 | 2007 | 2008 | 2007 |
| | | (in Bo | aht) | |
| Cash flows from investing activities | | | | |
| Interest received | 12,516,981 | 9,890,112 | 106,972,899 | 74,067,694 |
| Dividends received | 44,022,352 | 14,399,999 | 619,272,443 | 1,144,323,805 |
| Purchase of property, plant and equipment | (2,228,381,044) | (1,887,571,945) | (61,470,673) | (10,683,428) |
| Sales of property, plant and equipment | 47,944,000 | 22,442,709 | 231,725 | 3,248,367 |
| Purchase of intangible assets | (17,887,742) | (3,534,124) | (12,544,998) | (65,890) |
| Short-term loans to related parties | - | (15,000,000) | (21,045,000) | (634,535,861) |
| Proceeds from short-term loans to related parties | 30,000,000 | - | 877,689,753 | 101,500,000 |
| Sales of investments | - | 13,437,667 | 73,612 | 13,437,667 |
| Purchase of investments | (1,162,851) | - | (10,336,143) | - |
| Long-term loan to related parties | - | - | (2,800,000,000) | - |
| Payment for increase in share capital of subsidiary | - | - | - | (264,999,985) |
| Net cash outflow on acquisition of subsidiaries 4 | (166,008,672) | (1,074,000,000) | | (1,074,000,000) |
| Net cash used in investing activities | (2,278,956,976) | (2,919,935,582) | (1,301,156,382) | (647,707,631) |
| | | | | |
| Cash flows from financing activities | | | | |
| Interest paid | (197,589,894) | (153,307,337) | (72,737,272) | (15,604,140) |
| Dividends paid to equity holders of the Company | (571,687,542) | (476,404,875) | (571,687,542) | (476,404,876) |
| Dividends paid to minority interests | (102,856,630) | (3,839,155) | - | - |
| Dividend paid by subsidiaries before business restructuring | - | (125,000,000) | - | - |
| Proceeds from short-term loans from related parties | - | - | 177,300,000 | 95,980,000 |
| Repayment of short-term loans from related parties | - | (10,532,720) | (109,374,309) | (299,852,281) |
| Proceeds from short-term loans from financial institutions | 1,915,676,214 | 1,425,500,000 | - | 1,050,000,000 |
| Repayment of short-term loans from financial institutions | (2,371,000,000) | - | (1,050,000,000) | - |
| Proceeds from long-term loans from financial institutions | - | 1,301,596,197 | - | - |
| Repayment of long-term loans from financial institutions | (950,928,719) | (974,559,497) | - | - |
| Net cash inflow on disposal of Company shares held | | | | |
| by a subsidiary | - | 72,628,923 | - | - |
| Net proceeds from issuing of debentures | 3,024,534,994 | | 3,024,534,994 | |
| Net cash provided by financing activities | 746,148,423 | 1,056,081,536 | 1,398,035,871 | 354,118,703 |

Berli Jucker Public Company Limited and its Subsidiaries Statement of cash flows

| | | Consolid | ated | Separa | ate |
|--|------|---------------|----------------|---------------|-------------|
| | | financial sta | tements | financial sta | itements |
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in Bal | ht) | |
| Net increase (decrease) in cash and cash equivalents | | (7,506,062) | 238,875,459 | 107,708,473 | (3,087,776) |
| Cash and cash equivalents at beginning of year | | 551,150,891 | 312,275,432 | 162,866,500 | 165,954,276 |
| Effect of exchange rate changes on balances | | | | | |
| held in foreign currencies | _ | 620,919 | - - | | |
| Cash and cash equivalents at end of year | = | 544,265,748 | 551,150,891 | 270,574,973 | 162,866,500 |
| | | | | | |
| Cash and cash equivalents, as shown in | | | | | |
| the statements of cash flows, consisted of: | | | | | |
| Cash and cash equivalents as shown in | | | | | |
| the balance sheets | 6 | 544,314,676 | 551,394,974 | 270,574,973 | 162,866,500 |
| Less Bank overdrafts | _ | (48,928) | (244,083) | <u> </u> | |
| Cash and cash equivalents as shown | | | | | |
| in the statements of cash flows | = | 544,265,748 | 551,150,891 | 270,574,973 | 162,866,500 |
| | | | | | |
| Non-cash transactions | | | | | |
| Purchase of fixed assets on credit terms | | 122,162,848 | 349,052,367 | 5,482,098 | 400,103 |

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For the year ended 31 December 2008 and 2007

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 26 February 2009.

1 General information

Berli Jucker Public Company Limited, the "Company", is incorporated in Thailand and has its registered office at Berli Jucker House, 99 Soi Rubia, Sukhumvit 42 Road, Bangkok 10110.

The Company was listed on the Stock Exchange of Thailand in April 1975.

The immediate and ultimate parent company during the financial year was T.C.C. Holding Company which was incorporated in Thailand.

The principal activities of the Company and its subsidiaries (together referred to as the "Group"), are involved in manufacturing, distribution and other service activities in the following areas:

Industrial products and services

The Group is involved in the manufacturing, marketing and distribution of glass containers, aluminum can and rigid plastic containers and in the design, supply and assembly of automation & control systems, industrial equipment, logistics & warehouse and galvanised steel towers for power transmission lines.

Consumer products and services

The Group is involved in the manufacturing, marketing and distribution of various consumer products including tissue paper, personal products (soaps and shampoos), snack foods and confectionery. These products are marketed and distributed under BJC's own brand names as well as under contracts with third parties. In addition the Group is involved in providing customs clearing, warehousing, transportation and distribution service for both Group companies and outside customers.

Technical products and services

The Group is involved in the importing and distribution of various products including stationery, industrial chemicals, food ingredients, pharmaceuticals, imaging products, hospital supplies.

For the year ended 31 December 2008 and 2007

Details of the Company's subsidiaries as at 31 December 2008 and 2007 were as follows:

| | | | Ownershi | |
|---|--|---------------------------|----------|--------|
| Name of the entity | Type of business | incorporation | (% | * |
| | | | 2008 | 2007 |
| Direct subsidiaries | | | | |
| Montana Company Limited | Sale of cosmetics and machinery | Thailand | 100.00 | 100.00 |
| Berli Jucker Foods Limited | Manufacture of snack foods | Thailand | 100.00 | 100.00 |
| Rubia Investments Limited | Investment vehicle | British Virgin Islands | 100.00 | 100.00 |
| Berli Jucker Logistics Limited | Customs clearing, warehousing, transportation and distribution service | Thailand | 100.00 | 100.00 |
| BJC Marketing Company Limited | Sale of consumer products | Thailand | 100.00 | 100.00 |
| BJC Healthcare Company Limited | Sale of medicals and hospital supplies | Thailand | 100.00 | 100.00 |
| BJC Industrial and Trading Company Limited | Sale of imaging product, stationery and construction supplies | Thailand | 100.00 | 100.00 |
| Thai Flourspar & Minerals Company Limited | Dormant | Thailand | 100.00 | 100.00 |
| BJC International Company Limited | Agent | Thailand | 100.00 | 100.00 |
| Berli Jucker (Myanmar) Limited | Import and export | Myanmar | 100.00 | 100.00 |
| BJC International Company Limited | Agent | Hong Kong | 100.00 | - |
| Rubia Industries Limited | Manufacture of soap, cosmetics and confectionery | Thailand | 99.20 | 99.70 |
| Berli Jucker Specialties Limited | Sale of chemicals | Thailand | 99.15 | 98.30 |
| Thai Glass Industries Public Company Limited | Manufacture of glass containers | Thailand | 98.59 | 98.58 |
| Berli Jucker Cellox Limited | Manufacture of paper products | Thailand | 92.22 | 92.22 |
| Thai Beverage Can Company Limited | Manufacture of aluminium can | Thailand | 50.00* | 50.00* |
| Indirect subsidiaries | | | | |
| Jacy Foods Sdn Bhd | Manufacture of snack foods | Malaysia | 100.00 | - |
| Cosma Medical Company Limited | Sale of medical products | Thailand | 100.00 | 100.00 |
| Thai-Scandic Steel Company Limited | Manufacture of galvanised steel structures | Thailand | 99.82 | 99.82 |
| Marble & Stones Company Limited | Dormant | Thailand | 99.72 | 99.72 |
| Thai Sancella Company Limited | Dormant | Thailand | 98.62 | 98.62 |
| Vina Glass Industries Limited | Not in operation | Vietnam | 98.59 | 98.58 |

^{*} The Company has the power to govern the financial and operating policies of this subsidiary.

For the year ended 31 December 2008 and 2007

2 Basis of preparation of the financial statements

The financial statements issued for Thai reporting purposes are prepared in the Thai language. This English translation of the financial statements has been prepared for the convenience of readers not conversant with the Thai language.

The financial statements are prepared in accordance with Thai Accounting Standards ("TAS") including related interpretations and guidelines promulgated by the Federation of Accounting Professions ("FAP") and with generally accepted accounting principles in Thailand.

The Group/Company has adopted the following new and revised Thai Accounting Standards (TAS) which were issued by the FAP during 2007 and effective for accounting periods beginning on or after 1 January 2008:

| TAS 25 (revised 2007) | Cash Flows Statements |
|-----------------------|---|
| TAS 29 (revised 2007) | Leases |
| TAS 31 (revised 2007) | Inventories |
| TAS 33 (revised 2007) | Borrowing Costs |
| TAS 35 (revised 2007) | Presentation of Financial Statements |
| TAS 39 (revised 2007) | Accounting Policies, Changes in Accounting Estimates and Errors |
| TAS 41 (revised 2007) | Interim Financial Reporting |
| TAS 43 (revised 2007) | Business Combinations |
| TAS 49 (revised 2007) | Construction Contracts |
| TAS 51 | Intangible Assets |

The adoption of these new and revised TAS does not have any material impact on the consolidated or separate financial statements except as disclosed in note 31.

The FAP has issued during 2008 a number of revised TAS which are only effective for financial statements beginning on or after 1 January 2009 and have not been adopted in the preparation of these financial statements. These revised TAS are disclosed in note 35.

The financial statements are presented in Thai Baht, rounded in the notes to the financial statements to the nearest thousand unless otherwise stated. They are prepared on the historical cost basis except as stated in the accounting policies.

The preparation of financial statements in conformity with TAS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. These judgements, estimates and assumptions are based on historical experience and various other factors, including management's assessment of the potential impact on the Group's operations and financial position of the global economic crisis. Actual results may differ from these estimates.

For the year ended 31 December 2008 and 2007

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements is included in the following notes:

Note 4 Business combination Note 14 Utilisation of tax losses

Note 32 Valuation of financial instruments

3 Significant accounting policies

(a) Basis of consolidation

The consolidated financial statements relate to the Company and its subsidiaries and the Group's interests in associates.

Significant intra-group transactions between the Company and its subsidiaries are eliminated on consolidation.

The financial statements of Berli Jucker (Myanmar) Company Limited, a subsidiary which was registered in Union of Myanmar, are not included in the consolidated financial statements as this subsidiary operates under restrictions of the Government of Union of Myanmar. As a result, the Company loses the power to govern the financial and operating policies of this subsidiary.

Subsidiaries

Subsidiaries are those companies controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of a company so as to obtain benefits from its activities. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases

Associates

Associates are those companies in which the Group has significant influence, but not control, over the financial and operating policies. The consolidated financial statements include the Group's share of the total recognised gains and losses of associates on an equity accounted basis, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an associate, the Group's carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

Business combinations

Business combinations are accounted for using the purchase method. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition.

For the year ended 31 December 2008 and 2007

Business combinations of businesses under common control are accounted for using a method similar to the pooling of interest method, whereby the assets, liabilities and contingent liabilities transferred are accounted for at book value.

(b) Foreign currencies

Foreign currency transactions

Transactions in foreign currencies are translated to Thai Baht at the foreign exchange rates ruling at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to Thai Baht at the foreign exchange rates ruling at that date. Foreign exchange differences arising on translation are recognised in the statement of income.

Non-monetary assets and liabilities measured at cost in foreign currencies are translated to Thai Baht using the foreign exchange rates ruling at the dates of the transactions.

Foreign entities

The assets and liabilities of foreign entities are translated to Thai Baht at the foreign exchange rates ruling at the balance sheet date.

Goodwill and fair value adjustments arising on the acquisition of foreign entities are stated at exchange rates ruling on transaction dates.

The revenues and expenses of foreign entities are translated to Thai Baht at rates approximating the foreign exchange rates ruling at the dates of the transactions.

Foreign exchange differences arising on translation are recognised in a separate component of equity until disposal of the investments.

(c) Derivative financial instruments

Derivative financial instruments are used to manage exposure to foreign exchange and commodity price risks arising from operational and financing activities. Derivative financial instruments are not used for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments.

Derivative financial instruments are recognised initially at fair value; attributable transaction costs are recognised in the statement of income when incurred. Subsequent to initial recognition, they are remeasured at fair value. The gain or loss on remeasurement to fair value is recognised immediately in the statement of income. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged (see accounting policy 3.d).

The fair value of forward exchange contracts is their quoted market price at the balance sheet date, being the present value of the quoted forward price.

For the year ended 31 December 2008 and 2007

(d) Hedging

Fair value hedges

Where a derivative financial instrument hedges the changes in fair value of a recognised asset, liability or unrecognised firm commitment, any gain or loss on remeasuring the fair value or foreign currency component of the hedging instrument is recognised in the statement of income. The hedged item is also stated at fair value in respect of the risk being hedged, with any gain or loss being recognised in the statement of income.

Cash flow hedges

Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognised asset or liability or a highly probable forecast transaction, the effective part of any gain or loss on the derivative financial instrument is recognised directly in equity.

If a hedge of a forecast transaction subsequently results in the recognition of a financial asset or financial liability, the associated cumulative gains or losses that were recognised directly in equity are recognised in the statement of income in the same period or periods during which the asset acquired or liability assumed affects the statements of income.

If a hedge of a forecast transaction subsequently results in the recognition of a non-financial asset or non-financial liability, or a forecast transaction for a non-financial asset or non-financial liability becomes a firm commitment for which fair value hedge accounting is applied, the associated cumulative gains or losses that were recognised directly in equity are removed from equity and recognised in the statement of income in the same period or periods during which the asset acquired or liability assumed affects the statement of income.

For cash flow hedges other than those noted in the preceding two paragraphs, the associated cumulative gains or losses that were recognised directly in equity are removed from equity and recognised in the statement of income in the same period or periods during which the hedged forecast transaction affects the statement of income.

Discontinuing hedge accounting

Hedge accounting is discontinued prospectively when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. Any cumulative gain or loss on the hedging instrument existing in equity is retained in equity and is recognised when the forecast transaction is ultimately recognised in the statement of income. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is recognised in the statement of income immediately.

For the year ended 31 December 2008 and 2007

(e) Cash and cash equivalents

Cash and cash equivalents in the statements of cash flows comprise cash balances, call deposits and highly liquid short-term investments. Bank overdrafts that are repayable on demand are a component of cash and cash equivalents for the purpose of the statement of cash flows.

(f) Trade and other accounts receivable

Trade and other accounts receivable are stated at their invoice value less allowance for doubtful accounts.

The allowance for doubtful accounts is assessed primarily on analysis of payment histories and future expectations of customer payments. Bad debts are written off when incurred.

(g) Inventories

Inventories are stated at the lower of cost and net realisable value.

Cost is calculated using the weighted average cost and first in first out principles, and comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. In the case of manufactured inventories and work-in-progress, cost includes an appropriate share of overheads based on normal operating capacity.

Net realisable value is the estimated selling price in the ordinary course of business less necessary expense to make the sale.

An allowance is made for all deteriorated, damaged, obsolete and slow-moving inventories.

(h) Investments

Investments in subsidiaries and associates

Investments in subsidiaries and associates in the separate financial statements of the Company are accounted for using the cost method. Investments in associates in the consolidated financial statements are accounted for using the equity method.

Investments in other equity securities

Equity securities which are not marketable are stated at cost less impairment losses.

Disposal of investments

On disposal of an investment, the difference between net disposal proceeds and the carrying amount is recognised in the statement of income.

If the Group/Company disposes of part of its holding of a particular investment, the deemed cost of the part sold is determined using the weighted average method applied to the carrying value of the total holding of the investment.

For the year ended 31 December 2008 and 2007

(i) Leasehold land paid in advance

Leasehold land paid in advance is stated at cost less accumulated amortisation.

Amortisation

Amortisation is charged to the statement of income on a straight-line basis over the period of contract.

(j) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Depreciation

Depreciation is charged to the statement of income on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. The estimated useful lives are as follows:

| Buildings, land and building improvement | 20-40 | years |
|--|-------|-------|
| Machinery and equipment | 5-20 | years |
| Furniture, fixtures and office equipment | 5-10 | years |
| Vehicles | 5-10 | years |

No depreciation is provided on land and assets under construction.

(k) Intangible assets

Goodwill

Goodwill in a business combination represents the excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired. Negative goodwill in a business combination represents the excess of the fair value of the Group's share of the identifiable net assets acquired over the cost of acquisition. The Group has changed its accounting policy for goodwill with effect from 1 January 2008 as discussed in note 31.

Acquisitions prior to 1 January 2008

Goodwill represents the amount recognised under the Group's previous accounting policy under which goodwill and negative goodwill was stated at cost less accumulated amortisation and impairment losses. Negative goodwill carried in the financial statements as at 31 December 2007 is recognised in full in the beginning balance of retained earnings as at 1 January 2008.

Acquisitions on or after 1 January 2008

Goodwill is stated at cost. Negative goodwill is recognised immediately in the statement of income.

Subsequent measurement

Goodwill is measured at cost less impairment losses. In respect of equity accounted investments, the carrying amount of goodwill is included in the carrying amount of the investment.

For the year ended 31 December 2008 and 2007

Other intangible assets

Other intangible assets that are acquired by the Group, which have finite useful lives, are stated at cost less accumulated amortisation and impairment losses.

Amortisation

Amortisation is recognised in the statement of income on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use. The estimated useful lives are as follows:

| Patents and trademarks | 10 | years |
|------------------------|----|-------|
| Software licences | 5 | years |

(1) Other assets

Transportation packaging presented in other non-current assets is amortised over its useful life ranging from 36 to 60 months.

(m) Impairment

The carrying amounts of the Group assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amounts are estimated.

Goodwill and other intangible assets with indefinite useful lives, and intangible assets not yet available for use, are tested for impairment annually and as and when indicators of impairment are identified.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. The impairment loss is recognised in the statement of income.

Calculation of recoverable amount

The recoverable amount of non-financial assets is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

Reversals of impairment

An impairment loss in respect of a financial asset is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

An impairment loss in respect of goodwill is not reversed. Impairment losses recognised in prior periods in respect of other non-financial assets are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

For the year ended 31 December 2008 and 2007

(n) Interest-bearing liabilities

Interest-bearing liabilities are recognised initially at cost less attributable transaction charges. Subsequent to initial recognition, interest-bearing liabilities are stated at amortised cost with any difference between cost and redemption value being recognised in the statement of income over the period of the borrowings.

(o) Trade and other accounts payable

Trade and other accounts payable are stated at cost.

(p) Employee benefits

Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognised as an expense in the statement of income as incurred.

Defined benefit plans

The defined benefit retirement plan is based on the years of service and remuneration at retirement and is provided for all employees. The plan is not funded but a reserve for the liability is recorded in the financial statements. Annual pension cost is estimated by reference to expected final employee benefits, length of service and other related factors.

(q) Provisions

A provision is recognised in the balance sheet when the Group/Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

(r) Surplus arising from business combination under common control

Surplus arising from business combination under common control arises from the merger of businesses under the common control of the ultimate majority shareholder of the Company. The surplus represents the difference between the cost of the combination and the carrying amounts of net identifiable assets at the date of combination. The Company recognises the difference arising from common control transactions under shareholders' equity until disposal of the investment.

For the year ended 31 December 2008 and 2007

(s) Revenue

Revenue excludes value added taxes and is arrived at after deduction of trade discounts.

Sale of goods and services rendered

Revenue is recognised in the statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there is continuing management involvement with the goods or there are significant uncertainties regarding recovery of the consideration due, associated costs or the probable return of goods. Service income is recognised as services are provided.

Rental income

Rental income is recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

Long-term lease premiums received in advance are booked as deferred income and are dealt with under other non-current liabilities. Income is recognised on a straight-line basis over the duration of the lease. Income recognisable within one year is dealt with as part of other current liabilities.

Interest and dividend income

Interest income is recognised in the statement of income as it accrues. Dividend income is recognised in the statement of income on the date the Group/Company's right to receive payments is established.

Other income is recognised on an accrual basis.

(t) Expenses

Operating leases

Payments made under operating leases are recognised in the statement of income on a straight line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease payments made. Contingent rentals are charged to the statements of income for the accounting period in which they are incurred.

Finance costs

Interest expenses and similar costs are charged to the statement of income for the period in which they are incurred, except to the extent that they are capitalised as being directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to be prepared for its intended use or sale. The interest component of finance lease payments is recognised in the statement of income using the effective interest rate method.

Other expenses are recognised on an accrual basis.

(u) Income tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly in equity.

For the year ended 31 December 2008 and 2007

Current tax

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the balance sheet date and applicable to the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax

Deferred tax is provided, using the liability method, on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Temporary differences are not recognised for goodwill not deductible for tax purposes; the initial recognition of assets or liabilities that affect neither accounting nor taxable profit. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profit will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

4 Acquisitions and business restructuring

Acquisitions

In June 2008, a subsidiary of the Company acquired a 100% interest in Jacy Foods Sdn Bhd, a company engaged in the manufacture and distribution of snack food products in Malaysia, by paying Ringgit 17.5 million in cash for the shares. As of the date of acquisition, the said company has been consolidated in the Group. The acquiree's net assets at the acquisition date comprised the followings:

| | (in thousand Baht) |
|---|--------------------|
| Cash and cash equivalents | 15,450 |
| Trade account receivable | 15,684 |
| Inventories | 6,901 |
| Other current assets | 1,352 |
| Leasehold land paid in advance | 61,837 |
| Property, plant and equipment | 35,414 |
| Interest-bearing loans and borrowings | (14,240) |
| Trade account payable | (14,746) |
| Other liabilities | (10,360) |
| Net identifiable assets and liabilities | 97,292 |
| Goodwill on acquisition | 84,167 |
| Consideration paid | 181,459 |
| Cash acquired | (15,450) |
| Net cash flow | 166,009 |

For the year ended 31 December 2008 and 2007

The consolidated financial statements of the Company for the year ended 31 December 2008 include the financial statements of the said company. The total assets of this company represent 0.63% of the consolidated assets as at 31 December 2008 and the loss for the period from the date of acquisition to 31 December 2008 of Baht 12.74 million was included in the consolidated statement of income for the year ended 31 December 2008.

Business restructuring

In November 2007, the Company acquired a 50% interest in Thai Beverage Can Ltd. from other entities which were under the common control of the ultimate controlling shareholder of the Company. The Company recognized this transfer as a business combination involving a business under common control and accounted for it in a manner similar to a pooling of interests. Surplus arising from business combination under common control of Baht 545.82 million, which is shown in equity, represents the difference between the cost of the business combination of Baht 1,074 million and the carrying amounts of the net identifiable assets of the said company at the date of combination.

5 Related party transactions and balances

Related parties are those parties linked to the Group and the Company as shareholders or by common shareholders or directors. Transactions with related parties are conducted at prices based on market prices or, where no market price exists, at contractually agreed prices.

Relationships with related parties that control or jointly control the Company or are being controlled or jointly controlled by the Company or have transactions with the Company/Group, other than subsidiaries and associates (see note 10), were as follows:

| Name of entities | Country of Incorporation/nationality | Nature of relationships |
|---|--------------------------------------|-------------------------------------|
| T.C.C. Holding Company Limited | Thailand | Major shareholders and co-directors |
| Nakornchuen Company Limited | Thailand | Co-director |
| Beer Thai (1991) Public Company Limited | Thailand | Co-director |
| Beerthip Brewery (1991) Company Limited | Thailand | Co-director |
| Cosmos Brewery (Thailand) Company Limited | Thailand | Co-director |
| Sang Som Company Limited | Thailand | Co-director |
| Athimart Company Limited | Thailand | Co-director |
| Kankwan Company Limited | Thailand | Co-director |
| Theparunothai Company Limited | Thailand | Co-director |
| Kanchanasingkorn Company Limited | Thailand | Co-director |
| Luckchai Liquor Trading Company Limited | Thailand | Co-director |
| Fuengfuanant Company Limited | Thailand | Co-director |
| S.S. Karnsura Company Limited | Thailand | Co-director |
| Simathurakij Company Limited | Thailand | Co-director |
| Thanapakdi Company Limited | Thailand | Co-director |
| Nateechai Company Limited | Thailand | Co-director |
| Mongkolsamai Company Limited | Thailand | Co-director |
| Sura Bangyikhan Company Limited | Thailand | Co-director |
| Pisetkij Company Limited | Thailand | Co-director |

For the year ended 31 December 2008 and 2007

| Name of entities | Country of Incorporation/nationality | Nature of relationships |
|---|--------------------------------------|---|
| Thai Beverage Recycle Company Limited (Formerly : Bang-Na Logistic Company Limited) | Thailand | Co-director |
| Thai Beverage Public Company Limited | Thailand | Co-director |
| South East Capital Company Limited | Thailand | Co-director |
| Southeast Life Insurance Company Limited | Thailand | Co-director |
| Southeast Assurance (2000) Company Limited | Thailand | Co-director |
| Thai Beverage Marketing Company Limited | Thailand | Co-director |
| Tarago Company Limited | Thailand | Co-director |
| United Winery and Distillery Co., Ltd. | Thailand | Co-director |
| The Chonburi Sugar Corp. Ltd. | Thailand | Co-director |
| Pan International (Thailand) Co., Ltd. | Thailand | Co-director |
| North Park Golf And Sport Club Co., Ltd. | Thailand | Co-director |
| T.C.C. Hotel Collection Co., Ltd. | Thailand | Co-director |
| Sports and Recreation Enterprise Co.,Ltd. | Thailand | Co-director |
| Wrangyer Beverage (2008) Co., Ltd. | Thailand | Co-director |
| Eastern Seaboard Industrial Estate Co., Ltd. | Thailand | Co-director |
| Ball Corporation | United State | Major shareholder of subsidiary's shareholder |

The pricing policies for particular types of transactions are explained further below:

| Transactions | Pricing policies |
|--|---|
| Sale of goods | Goods and services plus margin |
| Purchase of goods | Market price net of mark up margin of the Company |
| Income from allocation of | |
| administrative expenses | Allocated from the actual cost occurred |
| Rental and service incomes | Contractually agreed prices |
| Rental and service expenses | Contractually agreed prices |
| Purchase of investment | Contractually agreed prices |
| License and technical assistant expenses | Contractually agreed prices |
| Interest income / Interest expense | Interest rates are charged at the borrowing cost |
| | and market rates |

Significant transactions for the years ended 31 December 2008 and 2007 with related parties were as follows:

| | | lidated | | arate |
|-------------------------------------|----------------------|----------|-------------|------------|
| | financial statements | | financial s | statements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thou | sand Baht) | |
| Subsidiaries | | • | | |
| Sales of goods | - | - | 94,709 | 30,155 |
| Purchases of goods and receiving of | | | | |
| services | - | - | 7,305,411 | 4,772,405 |
| Rental and services incomes | - | - | 92,387 | 89,357 |
| Income from allocation of | | | | |
| administrative expenses | - | - | 206,638 | 192,879 |

For the year ended 31 December 2008 and 2007

| | Conso | olidated | Sepa | arate |
|-------------------------------------|----------------------|-----------|-------------|------------|
| | financial statements | | financial : | statements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thous | and Baht) | |
| Rental and services expenses | - | - | 929 | 929 |
| Interest income | - | - | 127,534 | 66,616 |
| Interest expense | - | - | 3,879 | 9,339 |
| Associates | | | | |
| Purchases of goods and receiving of | | | | |
| Services | 717,897 | 329,067 | 5,656 | 3,453 |
| Rental and services incomes | 1,795 | 3,794 | 1,795 | 1,634 |
| Income from allocation of | | | | |
| administrative expenses | 156 | 735 | 156 | 735 |
| Interest income | 512 | 993 | 512 | 993 |
| Other related parties | | | | |
| Sales of goods | 4,435,766 | 3,463,285 | 3,274,902 | 2,246,938 |
| Purchases of goods and receiving of | | | | |
| Services | 376,368 | 356,133 | - | - |
| Purchase machinery and equipment | 8,903 | 2,711 | - | - |
| License fee | 39,945 | 40,987 | _ | - |
| Rental income | 4,160 | 2,160 | - | - |
| Rental and service expenses | 314 | 314 | - | - |
| Interest expense | - | 43 | - | 43 |
| Purchase of investment | - | 1,074,000 | - | 1,074,000 |

The Company paid directors' remuneration and directors' bonuses to directors for the year ended 31 December 2008 in the amount of Baht 13 million (2007: Baht 21 million).

Balances as at 31 December 2008 and 2007 with related parties were as follows:

| Trade accounts receivable from | Consolidated | | Separate | |
|--------------------------------------|----------------------|-------------|----------------------|---------|
| related parties | financial statements | | financial statements | |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousar | nd Baht) | |
| Subsidiaries | - | - | 73,084 | 6,771 |
| Associates | 5 | - | 5 | - |
| Other related parties | 878,741 | 610,440 | 741,282 | 471,292 |
| - | 878,746 | 610,440 | 814,371 | 478,063 |
| Less allowance for doubtful accounts | - | (1,526) | - | (1,195) |
| Net | 878,746 | 608,914 | 814,371 | 476,868 |

| Short-term loans to and other | Consolidated | | Separate | |
|--|----------------------|------------|-------------------|-----------|
| receivable from related parties | financial statements | | financial stateme | |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousa | nd Baht) | |
| Comprising: | | | | |
| Other receivables from related | | | | |
| parties, net | 3,857 | 432 | 89,741 | 63,463 |
| Short-term loans to related parties, net | - | 30,000 | 1,020,009 | 1,876,654 |
| Total | 3,857 | 30,432 | 1,109,750 | 1,940,117 |
| | · | | | |

| Other receivables from related parties | Consolic financial sta | | Separate financial statements | | | |
|--|---------------------------|------|-------------------------------|--------|--|--|
| | 2008 | 2007 | 2008 | 2007 | | |
| | (in thousand Baht) | | | | | |
| Subsidiaries | - | - | 89,743 | 63,248 | | |
| Associates | 3,857 | 432 | 246 | 432 | | |
| _ | 3,857 | 432 | 89,989 | 63,680 | | |
| Less allowance for doubtful accounts | _ | - | (248) | (217) | | |
| Net | 3,857 | 432 | 89,741 | 63,463 | | |

| Loans to related parties | | | Conso | Consolidated | | Separate | |
|--|-----------|-----------|-------------|----------------------|-----------|-----------|--|
| | Intere | st rate | financial s | financial statements | | tatements | |
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | |
| | (% per | annum) | | (in thousa | ınd Baht) | | |
| Short-term loans | | | | | | | |
| Subsidiaries | | | | | | | |
| Berli Jucker Cellox Limited | 3.75 | 3.60-4.07 | - | - | 501,000 | 858,000 | |
| Thai Glass Industries Public Company | | | | | | | |
| Limited | - | 3.47 | - | - | - | 105,000 | |
| Berli Jucker Specialties Limited | 3.90-4.00 | 3.60-4.50 | - | - | 251,829 | 230,784 | |
| Thai Sancella Company Limited | - | - | - | - | 4,476 | 4,476 | |
| BJC Industrial and Trading Company Limited | 3.90 | 3.60 | - | - | 138,500 | 188,500 | |
| Rubia Industries Limited | 3.75 | 3.60 | - | - | 82,180 | 159,370 | |
| Thai-Scandic Steel Company Limited | 3.90 | 3.60 | - | - | 36,000 | 135,000 | |
| Berli Jucker Foods Limited | 3.25 | 3.60-4.00 | - | - | 10,500 | 170,000 | |
| Associates | | | | | | | |
| T.C.C. Technology Company Limited | - | 3.75 | - | 15,000 | - | 15,000 | |
| Berli Dynaplast Company Limited | - | 3.75 | - | 15,000 | - | 15,000 | |
| | | | - | 30,000 | 1,024,485 | 1,881,130 | |
| Less allowance for doubtful accounts | | | | | (4,476) | (4,476) | |
| Short-term loans to related | | | | | | | |
| parties, net | | | _ | 30,000 | 1,020,009 | 1,876,654 | |

For the year ended 31 December 2008 and 2007

| | | | Conso | lidated | Sepa | rate | |
|--------------------------------------|---------------|--------|-------------|----------------------|-----------|----------------------|--|
| | Interest rate | | financial s | financial statements | | financial statements | |
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | |
| | (% per | annum) | | (in thous | and Baht) | | |
| Long-term loans | | | | | | | |
| Subsidiaries | | | | | | | |
| Berli Jucker Cellox Limited | 3.90 | - | - | - | 900,000 | - | |
| Thai Glass Industries Public Company | | | - | - | | - | |
| Limited | 3.90 | - | - | - | 1,600,000 | - | |
| Rubia Industries Limited | 3.90 | - | - | - | 100,000 | - | |
| Berli Jucker Foods Limited | 3.90 | - | | | 200,000 | | |
| Total | | | | | 2,800,000 | | |
| Summary of loans to related parties | | | | | | | |
| Short-term loans | | | - | 30,000 | 1,024,485 | 1,881,130 | |
| Long-term loans | | | | | 2,800,000 | | |
| | | | - | 30,000 | 3,824,485 | 1,881,130 | |
| Less allowance for doubtful accounts | | | | | (4,476) | (4,476) | |
| Total loans to related parties, net | | | | 30,000 | 3,820,009 | 1,876,654 | |

Movements during the years ended 31 December 2008 and 2007 of loans to related parties were as follows:

| Loans to related parties | Consolidated financial statements | | Separate financial statements | | |
|---|-----------------------------------|-----------|----------------------------------|-----------|--|
| | 2008 | 2007 | 2008 | 2007 | |
| | | (in thous | sand Baht) | | |
| Short-term loans | | | | | |
| Subsidiaries | | | | | |
| At 1 January | - | - | 1,851,130 | 1,333,094 | |
| Increase | - | - | 21,045 | 619,536 | |
| Decrease | - | - | (847,690) | (101,500) | |
| At 31 December | | - | 1,024,485 | 1,851,130 | |
| Associates | | | | | |
| At 1 January | 30,000 | 15,000 | 30,000 | 15,000 | |
| Increase | ´ - | 15,000 | - - | 15,000 | |
| Decrease | (30,000) | - | (30,000) | <u>-</u> | |
| At 31 December | | 30,000 | - | 30,000 | |
| Total short-term loans to related parties | | | | | |
| At 1 January | 30,000 | 15,000 | 1,881,130 | 1,348,094 | |
| Increase | - | 15,000 | 21,045 | 634,536 | |
| Decrease | (30,000) | - | (877,690) | (101,500) | |
| At 31 December | - | 30,000 | 1,024,485 | 1,881,130 | |
| Less allowance for doubtful accounts | _ | - | (4,476) | (4,476) | |
| Net | | 30,000 | 1,020,009 | 1,876,654 | |

| | Consoli | | _ | Separate | | |
|---|----------------------|--------------|----------------------|-----------|--|--|
| | financial statements | | financial stat | | | |
| | 2008 | 2007 | 2008 | 2007 | | |
| Long town loans | | (in thous | and Baht) | | | |
| Long-term loans Subsidiaries | | | | | | |
| At 1 January | | | | | | |
| Increase | - | - | 2,800,000 | - | | |
| At 31 December | | - | 2,800,000 | | | |
| At 31 December | <u> </u> | <u>-</u> | 2,000,000 | <u>-</u> | | |
| Trade accounts payable to related parties | Conso | olidated | Sepa | rate | | |
| | financial | statements | financial s | tatements | | |
| | 2008 | 2007 | 2008 | 2007 | | |
| | | (in thous | sand Baht) | | | |
| Subsidiaries | - | - | 2,358,213 | 981,499 | | |
| Associates | 220,596 | 79,091 | - | - | | |
| Other related parties | 37,813 | 58,535 | <u> </u> | | | |
| Total | 258,409 | 137,626 | 2,358,213 | 981,499 | | |
| Short-term loans from and other | Consolidated | | Separate | | | |
| payable to related parties | financial s | | financial statements | | | |
| | 2008 | 2007 | 2008 | 2007 | | |
| ~ | | (in thous | and Baht) | | | |
| Comprising: Other payables to related parties | 772 | 2,345 | 16,008 | 1,834 | | |
| Short-term loans from related parties | - | 2,545 | 305,341 | 237,416 | | |
| Total | 772 | 2,345 | 321,349 | 239,250 | | |
| | 112 | 2,543 | 321,347 | 257,230 | | |
| Other payables to related parties | Consol | | Sepa | | | |
| | financial s | | financial s | | | |
| | 2008 | 2007 | 2008 | 2007 | | |
| | | (in thous | and Baht) | | | |
| Subsidiaries | - | - | 16,008 | 1,834 | | |
| Associates | 178 | 1,613 | - | - | | |
| Other related parties | 594 | 732 | | - | | |
| Total | 772 | 2,345 | 16,008 | 1,834 | | |

For the year ended 31 December 2008 and 2007

| Loans from related parties | | | Conso | lidated | Sepai | ate |
|---------------------------------------|----------|--------|-------------|------------|--------------|----------|
| | Interes | t rate | financial s | statements | financial st | atements |
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| | (% per d | annum) | | (in thous | and Baht) | |
| Short-term loans | | | | | | |
| Subsidiaries | | | | | | |
| BJC Marketing Company Limited | 1.85 | 1.50 | - | - | 80,400 | 45,400 |
| BJC Healthcare Company Limited | 1.85 | 1.50 | - | - | 140,000 | 23,000 |
| Thai-Scandic Steel Company Limited | - | 3.75 | - | - | - | 103,281 |
| Thai Flourspar & Minerals Company | | | | | | |
| Limited | 2.12 | 2.25 | - | - | 5,300 | 5,300 |
| Berli Jucker Logistics Limited | 1.85 | 1.50 | - | - | 33,955 | 27,955 |
| Montana Company Limited | 1.85 | 1.50 | - | - | 26,800 | 7,500 |
| BJC International Company Limited | 1.85 | 1.50 | | | 18,886 | 24,980 |
| Short-term loans from related parties | | | | - | 305,341 | 237,416 |

Movements during the years ended 31 December 2008 and 2007 of loans from related parties were as follows:

| Loans from related parties | Conso | lidated | Separate financial statements | | |
|---|-----------|------------|-------------------------------|-----------|--|
| | financial | statements | | | |
| | 2008 | 2007 | 2008 | 2007 | |
| | | (in thousa | nd Baht) | | |
| Short-term loans | | , | · | | |
| Subsidiaries | | | | | |
| At 1 January | - | - | 237,416 | 433,789 | |
| Increase | - | - | 177,300 | 95,980 | |
| Decrease | - | - | (109,375) | (292,353) | |
| At 31 December | - | | 305,341 | 237,416 | |
| Other related parties | | | | | |
| At 1 January | - | 10,533 | - | 7,500 | |
| Decrease | - | (10,533) | - | (7,500) | |
| At 31 December | - | | | | |
| Total short-term loans from related parties | | | | | |
| At 1 January | - | 10,533 | 237,416 | 441,289 | |
| Increase | - | - | 177,300 | 95,980 | |
| Decrease | - | (10,533) | (109,375) | (299,853) | |
| At 31 December | _ | | 305,341 | 237,416 | |

For the year ended 31 December 2008 and 2007

Balances of other assets and other liabilities as at 31 December 2008 and 2007 with other related parties were as follows:

| | | Consolidated financial statements | | Separate financial statements | |
|-----------------------------|------|-----------------------------------|-------------|-------------------------------|------|
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in thousan | nd Baht) | |
| Ball Corporation | | | | | |
| Other accounts receivable | 9 | 3,349 | 8,970 | - | - |
| Payable for asset purchases | 18 | 13,202 | 37,699 | - | - |

Significant agreements with related parties

Glass bottle purchase and sale agreement

The Company entered into a glass bottle purchase and sale agreement with Thai Beverage Recycle Company Limited, a related party, to purchase/sell glass bottles for a period of two years and eight months, effective from 1 May 2007 to 31 December 2009 under the price and conditions stated in the contract.

Technical Assistance Agreement

Thai Beverage Can Ltd., a subsidiary company, entered into a technical agreement with a foreign related party, Ball Corporation, whereby the latter provides the subsidiary with technical and consulting services. The subsidiary is committed to pay the technical and consulting fees in accordance with the agreement.

License Agreement

Thai Beverage Can Ltd., a subsidiary company, entered into a license agreement with its foreign related party, Ball Corporation, under which the latter provides the subsidiary with licensed technology. The subsidiary is committed to pay annual fixed royalty fee of USD 125,000 for the period from 10 September 2002 to 31 December 2007 and then, from 1 January 2008 to 31 December 2022, the subsidiary has to pay annual minimum royalty fee plus variable fee based on the total quantity of sets manufactured and sold by the subsidiary. As at 31 December 2008 and 2007, the subsidiary had commitments for annual minimum royalty fee over the term of agreement payable as follows:

| | Consol | idated | Separate | | | | |
|---|----------------------|----------------------|-------------|-------------|--|--|--|
| | financial statements | | financial s | tatements | | | |
| | 2008 | 2007 | 2008 | 2007 | | | |
| | (in US Dollars) | | | | | | |
| Minimum annual royalty fee | | | | | | | |
| Within one year | 220,000 | 220,000 | - | - | | | |
| After one year but within five years | 930,000 | 880,000 | - | - | | | |
| After five years | 2,680,000 | 2,950,000 | - | - | | | |
| Total | 3,830,000 | 4,050,000 | | | | | |
| After one year but within five years After five years | 930,000 2,680,000 | 880,000 2,950,000 | - - - | - - - | | | |

For the year ended 31 December 2008 and 2007

Other commitments

| | Consolidated financial statements | | Separate financial statements | |
|--------------------------------------|-----------------------------------|-------------|-------------------------------|--------|
| | | | | |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousar | ıd Baht) | |
| Non-cancellable operating lease | | | | |
| commitments | | | | |
| Within one year | 35,427 | 47,562 | 21,744 | 8,651 |
| After one year but within five years | 50,785 | 56,177 | 37,396 | 15,243 |
| Total | 86,212 | 103,739 | 59,140 | 23,894 |

Contingent liabilities

As at 31 December 2008, the Company was contingently liable to financial institutions for guaranteeing credit facilities obtained by its subsidiaries and associates totaling Baht 273 million (2007: Baht 269 million).

6 Cash and cash equivalents

| | Consoli | dated | Separate | | |
|--------------------------------------|--------------|------------|----------------------|---------|--|
| | financial st | atements | financial statements | | |
| | 2008 | 2007 | 2008 | 2007 | |
| | | (in thousa | nd Baht) | | |
| Cash on hand | 1,980 | 2,107 | 272 | 232 | |
| Cash at banks - current accounts | 96,731 | 149,385 | 34,650 | 14,853 | |
| Cash at banks - savings accounts | 331,860 | 294,866 | 235,653 | 147,781 | |
| Highly liquid short-term investments | 113,744 | 105,037 | - | - | |
| Total | 544,315 | 551,395 | 270,575 | 162,866 | |

The currency denomination of cash and cash equivalents as at 31 December was as follows:

| | Consolidated | | Separate | | | | |
|-----------------------------|--------------------|-----------|----------------------|---------|--|--|--|
| | financial s | tatements | financial statements | | | | |
| | 2008 | 2007 | 2008 | 2007 | | | |
| | (in thousand Baht) | | | | | | |
| Thai Baht (THB) and other | | | | | | | |
| functional currencies of | | | | | | | |
| foreign subsidiaries | 411,478 | 439,918 | 270,256 | 162,707 | | | |
| United States Dollars (USD) | 123,399 | 105,264 | 319 | 159 | | | |
| Euro (EUR) | 65 | 6,213 | - | - | | | |
| Others | 9,373 | | | | | | |
| Total | 544,315 | 551,395 | 270,575 | 162,866 | | | |

For the year ended 31 December 2008 and 2007

7 Trade accounts receivable

| | | Consolidated financial statements | | Separate financial statements | | |
|-----------------------------|-------|-----------------------------------|-----------|-------------------------------|-----------|--|
| | Note | | | | | |
| | | 2008 | 2007 | 2008 | 2007 | |
| | | (in thousand Baht) | | | | |
| Related parties | 5 | 878,746 | 610,440 | 814,371 | 478,063 | |
| Other parties | | 3,459,043 | 3,148,003 | 1,796,019 | 579,756 | |
| Installment receivables | | 77,560 | 49,910 | 25,348 | 25,147 | |
| Less unearned interest on | | | • | , | • | |
| installment contracts | | (2,548) | (2,703) | (2,505) | (2,521) | |
| | - | 4,412,801 | 3,805,650 | 2,633,233 | 1,080,445 | |
| Less allowance for doubtful | | | | | | |
| accounts | | (127,748) | (121,026) | (80,344) | (77,963) | |
| Total | - | 4,285,053 | 3,684,624 | 2,552,889 | 1,002,482 | |
| Bad and doubtful debts expe | enses | | | | | |
| for the year | = | 6,828 | 11,719 | 4,799 | 1,089 | |

Aging analyses for trade accounts receivable were as follows:

| | Consolidated financial statements | | Separate financial statements | | |
|--------------------------------------|-----------------------------------|-----------|-------------------------------|-----------|--|
| | | | | | |
| | 2008 | 2007 | 2008 | 2007 | |
| | (in thousand Baht) | | | | |
| Related parties | | | | | |
| Within credit terms | 241,439 | 607,482 | 776,462 | 477,490 | |
| Overdue: | | | | | |
| Less than 3 months | 636,024 | 2,958 | 37,909 | 573 | |
| 3 - 6 months | 1,279 | - | - | - | |
| 6 - 12 months | 4 | - | - | - | |
| | 878,746 | 610,440 | 814,371 | 478,063 | |
| Less allowance for doubtful accounts | - | (1,526) | - | (1,195) | |
| Net | 878,746 | 608,914 | 814,371 | 476,868 | |
| Other parties | | | | | |
| Within credit terms | 2,311,769 | 2,078,759 | 1,355,825 | 429,981 | |
| Overdue: | | | | | |
| Less than 3 months | 1,037,830 | 964,074 | 361,128 | 93,876 | |
| 3 - 6 months | 27,807 | 30,437 | - | 600 | |
| 6 - 12 months | 18,370 | 11,852 | - | 17 | |
| Over 12 months | 138,279 | 110,088 | 101,909 | 77,908 | |
| | 3,534,055 | 3,195,210 | 1,818,862 | 602,382 | |
| Less allowance for doubtful accounts | (127,748) | (119,500) | (80,344) | (76,768) | |
| Net | 3,406,307 | 3,075,710 | 1,738,518 | 525,614 | |
| Total | 4,285,053 | 3,684,624 | 2,552,889 | 1,002,482 | |

The normal credit term granted by the Group ranges from 45 days to 75 days.

For the year ended 31 December 2008 and 2007

The currency denomination of trade accounts receivable as at 31 December was as follows:

| | Consol | idated | Sepa | rate |
|-----------------------------|--------------|------------|--------------|-----------|
| | financial st | tatements | financial st | tatements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousa | nd Baht) | |
| Thai Baht (THB) and other | | , | • | |
| functional currencies of | | | | |
| foreign subsidiaries | 4,049,545 | 3,304,695 | 2,617,864 | 1,060,302 |
| United States Dollars (USD) | 217,817 | 311,172 | 11,524 | 20,143 |
| Euro (EUR) | 141,207 | 186,221 | 219 | - |
| Other currencies | 4,232 | 3,562 | 3,626 | - |
| Total | 4,412,801 | 3,805,650 | 2,633,233 | 1,080,445 |

8 Inventories

| | Consoli | dated | Separa | ate |
|---------------------------------|--------------|-------------|---------------|----------|
| | financial st | atements | financial sta | tements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousar | ıd Baht) | |
| Finished goods | 1,905,273 | 1,385,316 | 507,363 | 31,647 |
| Work in progress | 161,055 | 252,283 | - | - |
| Raw materials and | | | | |
| packaging materials | 1,213,349 | 642,375 | 313 | - |
| Assemblies and spare parts | 834,754 | 647,895 | 2,199 | - |
| Other materials | 15,392 | 54,847 | - | - |
| Goods in transit | 298,321 | 247,508 | 31,498 | 72 |
| | 4,428,144 | 3,230,224 | 541,373 | 31,719 |
| Less allowance for obsolete and | | | | |
| slow-moving inventories | (162,668) | (144,887) | (32,725) | (15,991) |
| Total | 4,265,476 | 3,085,337 | 508,648 | 15,728 |

9 Other current assets

| | | Consoli | dated | Separ | ate |
|---------------------------------------|------|--------------|------------|---------------|----------|
| | | financial st | atements | financial sta | atements |
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in thousa | nd Baht) | |
| Purchase value added tax | | 43,554 | 33,221 | 8,399 | 290 |
| Withholding tax | | 25,609 | 68,398 | - | - |
| Prepaid expenses | | 17,121 | 18,126 | 4,157 | 2,645 |
| Farmer receivables | | 20,296 | 23,355 | - | - |
| Advance payments | | 61,602 | 43,813 | 23,250 | 637 |
| Advances to suppliers | | 5,459 | 12,824 | - | - |
| Fair value adjustments on derivatives | | 53,849 | 1,247 | 1,169 | - |
| Other receivables | 5 | 117,180 | 73,796 | 47,955 | 47,540 |
| Others | | 58,833 | 27,501 | 12,110 | 262 |
| | _ | 403,503 | 302,281 | 97,040 | 51,374 |
| Less allowance for doubtful accounts | | (48,453) | (45,574) | (45,574) | (45,574) |
| Net | = | 355,050 | 256,707 | 51,466 | 5,800 |

For the year ended 31 December 2008 and 2007

10 Investments in subsidiaries and associates

| | Consolid | lated | Separ | ate |
|--------------------------------------|---------------|------------|--------------|-----------|
| | financial sta | tements | financial st | atements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousa | nd Baht) | |
| At 1 January | 321,312 | 295,118 | 6,685,709 | 5,426,088 |
| Share of profits from investments- | | | | |
| equity method | 96,255 | 40,594 | - | - |
| Increased portion in subsidiaries | - | - | 10,336 | 1,339,000 |
| Reversal of allowance for investment | - | - | 92,612 | 8,800 |
| Allowance on impairment of | | | | |
| investment in subsidiary | (2,651) | - | - | (88,179) |
| Dividend income | (43,455) | (14,400) | - | - |
| Disposal | - | - | (74) | - |
| At 31 December | 371,461 | 321,312 | 6,788,583 | 6,685,709 |

Berli Jucker Public Company Limited and its Subsidiaries Notes to the Financial Statements

For the year ended 31 December 2008 and 2007

Investments in subsidiaries and associates as at 31 December 2008 and 2007, and dividend income from those investments for the years then ended were as

| follows: | | | | | | | | | | | | | | |
|------------------------------------|----------|--------------------|-----------------|---------|-------------|----------|-----------------|-----------------------------------|------------|------|-----------------|---------|-----------------|--------|
| | | | | | | <u>©</u> | nsolidated fina | Consolidated financial statements | S | | | | | |
| | Ownershi | Ownership Interest | Paid-up capital | capital | Cost method | nethod | Equity | Equity method | Impairment | ment | At equity - net | y - net | Dividend income | income |
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| | 6) | (%) | | | | | | (in thousand Baht, | d Baht) | | | | | |
| Associates | | | | | | | | | | | | | | |
| BJC Marine Resources Development | | | | | | | | | | | | | | |
| Company Limited | 49.99 | 50.00 | 94,400 | 94,400 | 52,372 | 52,377 | 12,026 | 11,796 | , | | 12,026 | 11,796 | | |
| Berli Asiatic Soda Company Limited | 50.00 | 50.00 | 40,000 | 40,000 | 24,872 | 24,872 | 53,739 | 33,199 | , | | 53,739 | 33,199 | 38,400 | 14,400 |
| Berli Dynaplast Company Limited | 49.00 | 49.00 | 303,933 | 303,933 | 195,069 | 195,070 | 235,642 | 215,068 | , | | 235,642 | 215,068 | 5,055 | |
| ADAT Sales (Thailand) Limited | 48.32 | 48.32 | 3,000 | 3,000 | 1,470 | 1,470 | 659 | 659 | (659) | , | | 629 | | |
| T.C.C. Technology Company Limited | 34.00 | 34.00 | 120,000 | 120,000 | 61,200 | 61,200 | 70,054 | 58,598 | , | , | 70,054 | 58,598 | | , |
| Pacific Leisure (Thailand) Limited | 23.67 | 23.67 | 3,000 | 3,000 | 720 | 720 | 1,992 | 1,992 | (1,992) | | • | 1,992 | | , |
| Total | | | | | 335,703 | 335,709 | 374,112 | 321,312 | (2,651) | , | 371,461 | 321,312 | 43,455 | 14,400 |

Berli Jucker Public Company Limited and its Subsidiaries Notes to the Financial Statements For the year ended 31 December 2008 and 2007

| | | | | | | Sepai | Separate financial statements | atements | | | | |
|--|--------------------|------------|-----------------------|-----------|-------------|-----------|-------------------------------|--------------------|---------------|-----------|-----------------|-----------|
| | Ownership interest | o interest | Paid-up capital | apital | Cost method | potpe | Impairment | ment | At cost - net | it - net | Dividend income | income |
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| | %) | (6 | | | | | (in t | (in thousand Baht) | | | | |
| Subsidiaries | | | | | | | | | | | | |
| Montana Company Limited | 08.86 | 100.00 | 200 | 200 | 494 | 200 | 1 | | 494 | 200 | • | 1 |
| Berli Jucker Foods Limited | 100.00 | 100.00 | 320,000 | 320,000 | 320,041 | 320,042 | 1 | | 320,041 | 320,042 | 44,800 | 217,120 |
| Rubia Investments Limited | 100.00 | 100.00 | 30,000 | 30,000 | 30,000 | 30,000 | ı | • | 30,000 | 30,000 | • | |
| Berli Jucker Logistics Limited | 100.00 | 100.00 | 50,000 | 50,000 | 50,000 | 50,000 | 1 | | 50,000 | 50,000 | 20,380 | 65,845 |
| BJC Marketing Company Limited | 100.00 | 100.00 | 100,000 | 100,000 | 102,550 | 102,550 | 1 | | 102,550 | 102,550 | • | • |
| BJC Healthcare Company Limited | 100.00 | 100.00 | 200,000 | 200,000 | 200,000 | 200,000 | , | | 200,000 | 200,000 | 294,800 | 429,000 |
| BJC Industrial and Trading Company Limited | 100.00 | 100.00 | 250,000 | 250,000 | 250,000 | 250,000 | (5,567) | (98,179) | 244,433 | 151,821 | | |
| Thai Flourspar & Minerals Company Limited | 100.00 | 100.00 | 2,000 | 2,000 | 1,999 | 2,000 | 1 | , | 1,999 | 2,000 | | |
| BJC International Company Limited | 100.00 | 100.00 | 25,000 | 25,000 | 25,000 | 25,000 | • | | 25,000 | 25,000 | • | |
| Berli Jucker (Myanmar) Limited | 100.00 | 100.00 | 1,000,000* 1,000,000* | *000,000 | 2,076 | 2,076 | (2,076) | (2,076) | 1 | 1 | | 1 |
| BJC International Company Limited | 100.00 | | 9,856 | | 9,856 | , | 1 | , | 9,856 | 1 | | 1 |
| Rubia Industries Limited | 99.20 | 99.70 | 12,000 | 12,000 | 19,196 | 19,256 | ı | • | 19,196 | 19,256 | • | 227,434 |
| Berli Jucker Specialties Limited | 98.30 | 98.30 | 63,875 | 63,875 | 70,504 | 70,504 | | | 70,504 | 70,504 | 37,314 | 142,084 |
| Thai Glass Industries Public Company Limited | 65.86 | 98.58 | 1,170,000 | 1,170,000 | 3,504,453 | 3,503,973 | | | 3,504,453 | 3,503,973 | 57,668 | 48,441 |
| Berli Jucker Cellox Limited | 92.20 | 92.22 | 500,000 | 500,000 | 637,954 | 637,954 | | | 637,954 | 637,954 | 20,288 | |
| Thai Beverage Can Company Limited | 50.00 | 50.00 | 1,000,000 | 1,000,000 | 1,074,000 | 1,074,000 | , | | 1,074,000 | 1,074,000 | 100,000 | |
| Thai-Scandic Steel Company Limited | 34.13 | 34.13 | 586,000 | 586,000 | 200,000 | 200,000 | • | | 200,000 | 200,000 | , | |
| Marble & Stones Company Limited | 5.00 | 5.00 | 008'66 | 008'66 | 4,990 | 4,990 | | , | 4,990 | 4,990 | | |
| | | | | ı | 6,503,113 | 6,492,845 | (7,643) | (100,255) | 6,495,470 | 6,392,590 | 575,250 | 1,129,924 |
| Associates | | | | | | | | | | | | |
| BJC Marine Resources Development | | | | | | | | | | | | |
| Company Limited | 49.99 | 50.00 | 94,400 | 94,400 | 52,372 | 52,377 | (40,400) | (40,400) | 11,972 | 11,977 | • | 1 |
| Berli Asiatic Soda Company Limited | 50.00 | 50.00 | 40,000 | 40,000 | 24,872 | 24,872 | ı | 1 | 24,872 | 24,872 | 38,400 | 14,400 |
| Berli Dynaplast Company Limited | 49.00 | 49.00 | 303,933 | 303,933 | 195,069 | 195,070 | ı | | 195,069 | 195,070 | 5,055 | , |
| T.C.C. Technology Company Limited | 34.00 | 34.00 | 120,000 | 120,000 | 61,200 | 61,200 | | | 61,200 | 61,200 | | |
| | | | | ļ | 333,513 | 333,519 | (40,400) | (40,400) | 293,113 | 293,119 | 43,455 | 14,400 |
| Total | | | | ı | 6,836,626 | 6,826,364 | (48,043) | (140,655) | 6,788,583 | 6,685,709 | 618,705 | 1,144,324 |
| | | | | | | | | | | | | |

* Kyats currency

Berli Jucker Public Company Limited and its Subsidiaries

Notes to the Financial Statements For the year ended 31 December 2008 and 2007

11 Other long-term investments

Other long-term investments as at 31 December 2008 and 2007 comprised general investments in equity securities as follows:

^{*} Kyats currency

Berli Jucker Public Company Limited and its Subsidiaries Notes to the Financial Statements For the year ended 31 December 2008 and 2007

Property, plant and equipment 12

| | Total | | 18,145,951 | 2,242,988 | (25,089) | (99,548) | (318,686) | | 19,945,616 | 1,978,756 | | 53,730 | 12,924 | (336,889) | (5,276) | | 7,348 | 21,656,209 |
|-----------------------------------|---|--------------------|-------------------|-----------|----------------|-----------|-------------|-------------------------|----------------|-----------|-------------------------------|--------------|----------------|-----------|-------------|----------------------------|---------------|---------------------|
| | Assets under construction | | 604,126 | 2,116,598 | (1,070,137) | (1,600) | (2,286) | | 1,646,701 | 1,730,308 | | ı | (2,943,187) | | 1 | | • | 433,822 |
| ments | Vehicles | | 144,933 | 16,514 | 1,892 | (31,896) | (7) | | 131,436 | 52,975 | | 1,374 | (439) | (46,172) | (745) | | 47 | 138,476 |
| Consolidated financial statements | Furniture, fixtures and office equipment | (in thousand Baht) | 924,562 | 34,882 | (17,166) | (14,342) | (7,300) | | 920,636 | 49,023 | | 1,185 | 34,675 | (36,820) | (3,704) | | 80 | 965,075 |
| Consolid | Machinery and equipment | | 11,190,595 | 71,555 | 951,668 | (51,710) | (308,484) | | 11,853,624 | 127,946 | | 34,479 | 2,686,193 | (253,897) | (827) | | 3,831 | 14,451,349 |
| | Buildings and building improvement | | 3,143,708 | 3,019 | 108,654 | • | (609) | | 3,254,772 | 7,170 | | 16,692 | 235,682 | ı | 1 | | 3,390 | 3,517,706 |
| | Land and land improvement | | 2,138,027 | 420 | 1 | | • | | 2,138,447 | 11,334 | | | | | | | • | 2,149,781 |
| | | Cost | At 1 January 2007 | Additions | Transfers, net | Disposals | Written-off | At 31 December 2007 and | 1 January 2008 | Additions | Acquisitions through business | combinations | Transfers, net | Disposals | Written-off | Translation differences on | consolidation | At 31 December 2008 |

Berli Jucker Public Company Limited and its Subsidiaries

Notes to the Financial Statements For the year ended 31 December 2008 and 2007

Consolidated financial statements

| | | | COIISOI | consolidated illianelal statements | Helles | | |
|----------------------------------|---------------|----------------------|---------------|------------------------------------|----------|--------------|-----------|
| | | | | Furniture, | | | |
| | | Buildings and | | fixtures | | | |
| | Land and land | building | Machinery and | and office | | Assets under | |
| | improvement | improvement | equipment | equipment | Vehicles | construction | Total |
| | | | | (in thousand Baht) | | | |
| Accumulated depreciation | | | | | | | |
| At 1 January 2007 | 30,243 | 1,564,992 | 5,780,849 | 782,259 | 101,347 | • | 8,259,690 |
| Depreciation charge for the year | 1,584 | 137,787 | 719,378 | 57,675 | 14,593 | 1 | 931,017 |
| Transfers, net | | • | (318) | (12,948) | | , | (13,266) |
| Disposals | | | (51,321) | (10,338) | (25,036) | • | (86,695) |
| Written-off | | (512) | (280,590) | (7,045) | | 1 | (288,154) |
| At 31 December 2007 and | | | | | | | |
| 1 January 2008 | 31,827 | 1,702,267 | 6,167,998 | 809,603 | 60,897 | | 8,802,592 |
| Depreciation charge for the year | 1,602 | 145,317 | 948,486 | 54,760 | 13,958 | 1 | 1,164,123 |
| Acquisitions through business | | | | | | | |
| combinations | • | 2,046 | 14,544 | 628 | 847 | ı | 18,316 |
| Transfers, net | | | | 13,573 | | | 13,573 |
| Disposals | | • | (252,197) | (25,644) | (21,122) | ı | (298,963) |
| Written-off | • | • | (820) | (3,438) | (745) | - | (5,003) |
| At 31 December 2008 | 33,429 | 1,849,630 | 6,878,011 | 849,733 | 83,835 | • | 9,694,638 |
| | | | | | | | |

Berli Jucker Public Company Limited and its Subsidiaries Notes to the Financial Statements For the year ended 31 December 2008 and 2007

| | | | Consoli | Consolidated financial statements | ments | | |
|--------------------------|---------------|---------------|---------------|-----------------------------------|----------|--------------|------------|
| | | | | Furniture, | | | |
| | | Buildings and | | fixtures | | | |
| | Land and land | building | Machinery and | and office | | Assets under | |
| | improvement | improvement | equipment | equipment | Vehicles | construction | Total |
| | | | | (in thousand Baht) | | | |
| Allowance for impairment | | | | | | | |
| At 1 January 2007 | | ı | ı | 18 | ı | 13,730 | 13,748 |
| Decrease | | ı | | | ı | (4,087) | (4,087) |
| Transfers, net | | • | 1,945 | | ı | (1,945) | |
| At 31 December 2007 and | | | | | | | |
| 1 January 2008 | • | • | 1,945 | 18 | | 2,698 | 9,661 |
| Increase | | 2,658 | • | | ı | | 2,658 |
| At 31 December 2008 | | 2,658 | 1,945 | 18 | ı | 7,698 | 12,319 |
| Net book value | | | | | | | |
| At 31 December 2007 | 2,106,620 | 1,552,505 | 5,683,681 | 111,015 | 40,539 | 1,639,003 | 11,133,363 |
| At 31 December 2008 | 2,116,352 | 1,665,418 | 7,571,393 | 115,324 | 54,641 | 426,124 | 11,949,252 |

Berli Jucker Public Company Limited and its Subsidiaries

Notes to the Financial Statements For the year ended 31 December 2008 and 2007

| | | | Sepa | Separate financial statements | ients | | |
|----------------------------------|---------------|---------------|---------------|-------------------------------|------------|--------------|-----------|
| | | Buildings and | | Furniture, fixtures | | | |
| | Land and land | building | Machinery and | and office | | Assets under | |
| | improvement | improvement | equipment | equipment (in thousand Baht) | Vehicles | construction | Total |
| Cost | | | | - | | | |
| At 1 January 2007 | 63,990 | 718,129 | 2,050 | 543,697 | 14,644 | 2,286 | 1,344,796 |
| Additions | 420 | • | | 5,012 | 791 | 4,557 | 10,780 |
| Transfers net | • | • | (116) | (991) | (6,346) | • | (7,453) |
| Disposals | • | 1 | • | (1,657) | 1 | (2,286) | (3,943) |
| At 31 December 2007 and | | | | | | | |
| 1 January 2008 | 64,410 | 718,129 | 1,934 | 546,061 | 680'6 | 4,557 | 1,344,180 |
| Additions | | | 1,475 | 27,121 | 32,394 | 5,918 | 806,99 |
| Transfers net | | • | | 6,685 | | (6,685) | |
| Disposals | | • | | (493) | (727) | | (1,220) |
| Written-off | | , | | (759) | ' 1 | • | (759) |
| At 31 December 2008 | 64,410 | 718,129 | 3,409 | 578,615 | 40,756 | 3,790 | 1,409,109 |
| Accumulated depreciation | | | | | | | |
| At 1 January 2007 | 22,426 | 421,660 | 2,050 | 513,154 | 12,660 | | 971,950 |
| Depreciation charge for the year | 93 | 27,440 | ı | 11,274 | 948 | ı | 39,755 |
| Disposals | 1 | ı | (116) | (801) | (6,346) | 1 | (7,263) |
| Written-off | 1 | 1 | 1 | (1,657) | - | • | (1,657) |
| At 31 December 2007 and | | | | | | | |
| 1 January 2008 | 22,519 | 449,100 | 1,934 | 521,970 | 7,262 | • | 1,002,785 |
| Depreciation charge for the year | 111 | 27,439 | 48 | 11,956 | 1,963 | 1 | 41,517 |
| Disposals | ı | ı | ı | (484) | (727) | ı | (1,211) |
| Written-off | - | • | • | (869) | - | - | (869) |
| At 31 December 2008 | 22,630 | 476,539 | 1,982 | 532,744 | 8,498 | • | 1,042,393 |
| Net book value | 41 801 | 269 079 | I | 24 001 | 1 827 | 4 557 | 341 305 |
| At 31 December 2007 | 170,11 | (70,02 | 1 | 160,42 | 1,021 | 155,4 | C(C,1+C |
| At 31 December 2008 | 41,780 | 241,590 | 1,427 | 45,871 | 32,258 | 3,790 | 366,716 |

For the year ended 31 December 2008 and 2007

As at 31 December 2008 and 2007, land and land improvements on the consolidated basis included the excess of acquisition costs attributable to land value amounting to Baht 1,620 million representing the differences between the fair values of land at the dates of acquisitions of subsidiaries and the original costs of the land to the subsidiaries concerned. Taxes that might become payable on the realisation of revaluation surpluses through disposals of these assets are included under deferred income tax liabilities in the consolidated financial statements.

The gross amount of the Group's fully depreciated property, plant and equipment that was still in use as at 31 December 2008 amounted to Baht 3,811 million (2007: Baht 3,665 million) for the consolidated financial statements and amounted to Baht 613 million (2007: Baht 357 million) for the separate financial statements.

13 Intangible assets

| | (| Consolidated fina | ncial statements | |
|----------------------------------|----------|-------------------|------------------|----------|
| | | Patents and | Software | |
| | Goodwill | trademarks | licences | Total |
| | | (in thousa | nd Baht) | |
| Cost | | | | |
| At 1 January 2007 | (14,500) | 12,637 | 182,463 | 180,600 |
| Additions | - | 106 | 3,506 | 3,612 |
| Transfers | - | - | 24,480 | 24,480 |
| Disposals | - | | (402) | (402) |
| At 31 December 2007 | (14,500) | 12,743 | 210,047 | 208,290 |
| Reversal at 1 January 2008 | (2,458) | - | - | (2,458) |
| Negative goodwill written off | | | | |
| (note 31) | 19,433 | | | 19,433 |
| At 1 January 2008 | 2,475 | 12,743 | 210,047 | 225,265 |
| Additions | 84,167 | 4,067 | 14,242 | 102,476 |
| Transfers | - | - | (25,150) | (25,150) |
| Disposals | | (12,743) | (275) | (13,018) |
| At 31 December 2008 | 86,642 | 4,067 | 198,864 | 289,573 |
| Accumulated amortisation | | | | |
| At 1 January 2007 | 3,531 | 6,801 | 123,807 | 134,139 |
| Amortisation charge for the year | (1,073) | 1,235 | 18,301 | 18,463 |
| Transfers | - | - | 13,215 | 13,215 |
| Disposals | _ | _ | (194) | (194) |
| At 31 December 2007 | 2,458 | 8,036 | 155,129 | 165,623 |
| Reversal at 1 January 2008 | (2,458) | - | - | (2,458) |
| At 1 January 2008 | - | 8,036 | 155,129 | 163,165 |
| Amortisation charge for the year | _ | 748 | 15,949 | 16,697 |
| Transfers | - | - | (13,215) | (13,215) |
| Disposals | - | (8,716) | (440) | (9,156) |
| At 31 December 2008 | - | 68 | 157,423 | 157,491 |
| Net book value | | | | |
| At 31 December 2007 | (16,958) | 4,707 | 54,918 | 42,667 |
| At 31 December 2008 | 86,642 | 3,999 | 41,441 | 132,082 |

For the year ended 31 December 2008 and 2007

| | Separate financial statements | | | |
|--|-------------------------------|-------------------|---------|--|
| | Patents and trademarks | Software licences | Total | |
| | (| in thousand Baht) | | |
| Cost | | | | |
| At 1 January 2007 | - | 92,912 | 92,912 | |
| Additions | | 66 | 66 | |
| At 31 December 2007 and 1 January 2008 | - | 92,978 | 92,978 | |
| Additions | 4,067 | 8,478 | 12,545 | |
| At 31 December 2008 | 4,067 | 101,456 | 105,523 | |
| Accumulated amortisation | | | | |
| At 1 January 2007 | - | 69,131 | 69,131 | |
| Amortisation charge for the year | - | 7,983 | 7,983 | |
| At 31 December 2007 and 1 January 2008 | - | 77,114 | 77,114 | |
| Amortisation charge for the year | 68 | 6,580 | 6,648 | |
| At 31 December 2008 | 68 | 83,694 | 83,762 | |
| Net book value | | | | |
| At 31 December 2007 | - | 15,864 | 15,864 | |
| At 31 December 2008 | 3,999 | 17,761 | 21,761 | |

14 Deferred tax

Deferred tax assets and liabilities determined after appropriate offsetting are included in the balance sheets as follows:

| | | Consolidated financial statements | | ate atements | | |
|--------------------------|-----------|-----------------------------------|---------|-----------------|--|--|
| | 2008 | 2007 | 2008 | 2007 | | |
| | | (in thousand Baht) | | | | |
| Deferred tax assets | 504,300 | 438,250 | 102,384 | 128,605 | | |
| Deferred tax liabilities | (488,250) | (488,250) | | | | |
| Net | 16,050 | (50,000) | 102,384 | 128,605 | | |

For the year ended 31 December 2008 and 2007

Net

Movements in deferred tax assets and liabilities during the year were as follows:

| Wiovements in deferred tax assets | una mao. | indes during the y | car were as follows. | |
|---|----------|-------------------------------|--|----------------------------|
| | Note | Conso At 1 January 2008 | (Charged) / credited to statement of income (note 27) (in thousand Baht) | At 31 December 2008 |
| Deferred tax assets | | | (in inousana bani) | |
| Allowance for impairment in value of investments Allowance for impairment in value of property, plant and | | 12,743 | 68,384 | 81,127 |
| equipment | | 3,699 | (61) | 3,638 |
| Other allowances and provisions | | 281,592 | (46,492) | 235,100 |
| Tax value for loss carry forward | | 140,216 | 44,219 | 184,435 |
| Total | | 438,250 | 66,050 | 504,300 |
| Deferred tax liabilities | | | | |
| Fair value of land | 12 | (488,250) | - | (488,250) |
| Total | | (488,250) | | (488,250) |
| | | ()) | | |
| Net | ; | (50,000) | 66,050 | 16,050 |
| | Note | Conso At 1 January 2007 | (Charged) / credited to statement of income (note 27) (in thousand Baht) | At 31 December 2007 |
| Deferred tax assets Allowance for impairment in value of investments Allowance for impairment in value of property, plant and Equipment Other allowances and provisions | | 19,883 4,067 288,240 | (7,140) (368) (6,648) | 12,743 3,699 281,592 |
| Tax value for loss carry forward | | 91,438 | 48,778 | 140,216 |
| Total | | 403,628 | 34,622 | 438,250 |
| Deferred tax liabilities | | | | |
| Fair value of land | 12 | (488,250) | - | (488,250) |
| Total | | (488,250) | - | (488,250) |
| N 7 (| | (0.1.626) | 24.622 | (50,000) |

(84,622)

34,622

(50,000)

For the year ended 31 December 2008 and 2007

Separate financial statements

| | At 1 January 2008 | Charged to statement of income (note 27) (in thousand Baht) | At 31 December 2008 |
|-----------------------------------|----------------------|---|---------------------|
| Deferred tax assets | | | |
| Allowance for impairment in value | | | |
| of investments | 42,196 | (27,783) | 14,413 |
| Other allowances and provisions | 86,409 | 1,562 | 87,971 |
| Total | 128,605 | (26,221) | 102,384 |

Separate financial statements

| | At 1 January 2007 | Charged to statement of income (note 27) (in thousand Baht) | At 31 December 2007 |
|-----------------------------------|----------------------|---|---------------------|
| Deferred tax assets | | | |
| Allowance for impairment in value | | | |
| of investments | 42,604 | (408) | 42,196 |
| Other allowances and provisions | 86,594 | (185) | 86,409 |
| Total | 129,198 | (593) | 128,605 |

Deferred tax assets arising from temporary differences that have not been recognised in the financial statements were as follows:

| | Consoli | dated | Sepa | ırate |
|-----------------------|----------------------|-------|---------------------|-------|
| | financial statements | | financial statement | |
| | 2008 | 2007 | 2008 | 2007 |
| | (in thousand Baht) | | | |
| Loss carry forward | 1,558 | 5,781 | - | - |
| Temporary differences | 2,400 | - | - | - |
| Net | 3,958 | 5,781 | | |

15 Other non-current assets

| | Consoli | dated | Separ | ate |
|-----------------------------------|--------------|------------|----------------------|------|
| | financial st | atements | financial statements | |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousa | nd Baht) | |
| Deposits | 7,713 | 8,324 | 250 | 386 |
| Transportation packaging | 95,488 | 34,155 | - | - |
| Unused assets | 30,196 | 41,826 | - | - |
| Refundable from liquefied natural | | | | |
| gas pipes | - | 13,214 | - | - |
| Other | 6 | 177 | | 127 |
| Net | 133,403 | 97,696 | 250 | 513 |

For the year ended 31 December 2008 and 2007

16 Interest-bearing liabilities

As at 31 December 2008 and 2007, the interest-bearing liabilities, which are unsecured, were as follows:

| | | Consolidated | | Separate | |
|---------------------------|------|--------------|------------|----------------------|-----------|
| | | financial s | tatements | financial statements | |
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in thousa | nd Baht) | |
| Current | | | | | |
| Bank overdrafts | | 49 | 244 | - | - |
| Short-term loans from | | | | | |
| financial institutions | _ | 1,943,556 | 2,384,000 | | 1,050,000 |
| Total bank overdrafts | | | | | |
| and short-term loans from | | | | | |
| financial Institutions | | 1,943,605 | 2,384,244 | | 1,050,000 |
| | | | | | |
| Current portion of long- | | | | | |
| term loans | | 733,500 | 950,483 | - | - |
| Short-term loans from | _ | | | 207.244 | 227.446 |
| related parties | 5 | <u>-</u> | | 305,341 | 237,416 |
| Total current | _ | 2,677,105 | 3,334,727 | 305,341 | 1,287,416 |
| | | | | | |
| Non-current | | | | | |
| Long-term loans from | | 016.500 | 1 651 506 | | |
| financial institutions | | 916,500 | 1,651,596 | - | - |
| Debenture | - | 3,026,002 | | 3,026,002 | |
| Total non-current | _ | 3,942,502 | 1,651,596 | 3,026,002 | |
| Total interest bearing | | | | | |
| liabilities | | 6,619,607 | 4,986,323 | 3,331,343 | 1,287,416 |

The periods to maturity of interest-bearing liabilities as at 31 December were as follows:

| | Consolidated financial statements | | Separate financial statements | |
|--------------------------------------|-----------------------------------|-----------|-------------------------------|-----------|
| | | | | |
| | 2008 | 2007 | 2008 | 2007 |
| | (in thousand Baht) | | | |
| Within one year | 2,677,105 | 3,334,727 | 305,341 | 1,287,416 |
| After one year but within five years | 3,942,502 | 1,651,596 | 3,026,002 | |
| Total | 6,619,607 | 4,986,323 | 3,331,343 | 1,287,416 |

Debentures

| | Consolidated financial statements | | Separa financial sta | | |
|-------------------------------|-----------------------------------|-----------|-------------------------|------|--|
| | 2008 | 2007 | 2008 | 2007 | |
| | | (in thous | and Baht) | | |
| Principal | 3,030,000 | - | 3,030,000 | - | |
| Less accumulated amortisation | | | | | |
| of transaction costs | (3,998) | - | (3,998) | - | |
| | 3,026,002 | - | 3,026,002 | - | |

For the year ended 31 December 2008 and 2007

During March 2008, the Company issued Baht 3,030 million unsecured debentures maturing in March 2011. Interest is paid semi-annually at the rate of 3.73% per annum. The Company is required to maintain an interest bearing debt to equity ratio of no more than 1.75 to 1 based on the annual consolidated financial statements.

As at 31 December 2008 and 2007, long-term loans are detailed below:

(a) Long-term loans of Thai Glass Public Company Limited, a subsidiary company, consisted of loans with financial institutions, as detailed below:

The first loan is a Baht loan of Baht 1,000 million with outstanding balances as at 31 December 2007 of Baht 83 million. The loan is repayable in twelve equal quarterly installments from May 2005 to February 2008, with fixed interest at 3.24% per annum, payable quarterly.

The second loan of YEN 539 million is repayable in twelve equal quarterly installments from May 2005 to February 2008, with interest at LIBOR plus 0.15% per annum, payable quarterly. The said subsidiary has entered into a cross currency swap agreement to hedge its foreign currency exposure by exchanging the principal of YEN 539 million with Baht 200 million by paying Thai Baht principal and receiving YEN currencies according to the term of loan repayments and exchanging the interest by paying floating interest rate at Thai Baht floating rate plus 0.58% per annum and receiving YEN floating rate plus 0.15% per annum, payable quarterly. The interest is calculated based on notional amounts as specified in the schedule of the agreement, which will be gradually reduced according to the term of loan repayments. As at 31 December 2007 the outstanding loan amounted to Baht 17 million.

In addition, the subsidiary has entered into an interest rate swap agreement with another financial institution. The subsidiary pays fixed interest at 3.23% per annum and receives Thai Baht floating rate plus 0.58% per annum, payable quarterly. The interest is calculated based on notional amounts as specified in the schedule of the agreement, which will be gradually reduced according to the term of loan repayments.

During 2008, this subsidiary made payments of the first loan and the second loan with interest as when they fell due.

The third loan is a Baht loan of Baht 300 million with 3 year term, commencing from the first quarter of 2006. The outstanding balance as at 31 December 2008 was Baht 75 million (2007: Baht 300 million). This loan is repayable in four equal quarterly installments of Baht 75 million, from June 2008 to March 2009. Interest is payable quarterly at fixed rate at 5.98% per annum.

The fourth loan is a Baht loan of Baht 1,000 million with 5 year term, commencing from the third quarter of 2007. The outstanding balance as at 31 December 2008 was Baht 1,000 million (2007: Baht 1,000 million). This loan is repayable in eleven equal quarterly installments of Baht 83.5 million, from October 2009 to July 2012 of Baht 81.5 million. Interest is payable quarterly at fixed rate at 4.375% per annum.

(b) Long-term loans of Berli Jucker Cellox Limited, a subsidiary company, consisted of loans with financial institutions, as detailed below:

The first loan is a Baht loan with outstanding balances as at 31 December 2008 of Baht 225 million (2007: Baht 450 million). This loan is repayable in sixteen equal quarterly installments of Baht 56 million from March 2006 to December 2009. Interest is payable at fixed rates as follows:

For the year ended 31 December 2008 and 2007

| Period | Interest rate per annum(%) |
|-----------------------------|----------------------------|
| July 2004 to March 2006 | 3.70 |
| April 2006 to March 2008 | 3.85 |
| April 2008 to December 2009 | 4.15 |

The second loan is a Baht loan of Baht 300 million with 3 year term, commencing from the second quarter of 2006. The outstanding balance as at 31 December 2008 was Baht 50 million (2007: Baht 150 million). This loan is repayable in twelve equal quarterly installments of Baht 25 million, commencing from July 2006 to April 2009. Interest is payable on a monthly basis at the following rates:

1st year fixed rate at 5.75% per annum 2nd year fixed rate at 5.88% per annum 3rd year fixed rate at 5.95% per annum

(c) Long-term loans of Thai Beverage Can Ltd., a subsidiary company, consisted of loans with financial institutions, as detailed below:

The first loan is a Baht loan of Baht 600 million drawn-down in the fourth quarter of 2007. The outstanding balance as at 31 December 2008 was Baht 300 million (2007: Baht 600 million). The loan is repayable in twenty-four equal monthly installments from January 2008 to December 2009, with fixed interest payable monthly at 4.35% per annum.

Under these loan agreements, the subsidiaries are required to comply with conditions and restrictions stipulated in the loan agreements such as maintenance of financial ratio, etc.

As at 31 December 2008 the Group and the Company had unutilised credit facilities totaling Baht 9,028 million and 2,033 million, respectively (2007: Baht 8,991 million and Baht 2,123 million, respectively).

The currency denomination of interest-bearing liabilities as at 31 December was as follows:

| | Consolidated financial statements | | Separate | | |
|---------------------------|-----------------------------------|-----------|--------------|-----------|--|
| | | | financial st | atements | |
| | 2008 | 2007 | 2008 | 2007 | |
| | (in thousand Baht) | | | | |
| Thai Baht (THB) and other | | , | , | | |
| functional currencies of | | | | | |
| foreign subsidiaries | 6,619,607 | 4,969,656 | 3,331,343 | 1,287,416 | |
| Japanese Yen (JPY) | - | 16,667 | - | - | |
| Total | 6,619,607 | 4,986,323 | 3,331,343 | 1,287,416 | |

17 Trade accounts payable

| | | Consoli | dated | Separ | ate |
|-----------------|------|--------------|------------|---------------|---------|
| | | financial st | atements | financial sta | tements |
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in thousa | nd Baht) | |
| Related parties | 5 | 258,409 | 137,626 | 2,358,213 | 981,499 |
| Other parties | | 2,708,136 | 2,101,621 | 158,547 | 11,186 |
| Total | _ | 2,966,545 | 2,239,247 | 2,516,760 | 992,685 |

For the year ended 31 December 2008 and 2007

The currency denomination of trade accounts payable as at 31 December was as follows:

| | Consoli | idated | Separ | ate |
|-----------------------------|--------------|------------|---------------|----------|
| | financial st | tatements | financial sta | atements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousa | nd Baht) | |
| Thai Baht (THB) and other | | · | ŕ | |
| functional currencies of | | | | |
| foreign subsidiaries | 1,326,806 | 1,191,023 | 2,436,508 | 981,993 |
| United States Dollars (USD) | 1,401,038 | 940,857 | 67,773 | 10,692 |
| Japanese Yen (JPY) | 187,577 | 49,186 | 2,771 | - |
| Euro(EUR) | 38,353 | 43,707 | 5,746 | - |
| Other currencies | 12,771 | 14,474 | 3,962 | - |
| Total | 2,966,545 | 2,239,247 | 2,516,760 | 992,685 |

18 Other current liabilities

| | | Consol | idated | Separ | ate |
|------------------------------|------|-------------|-----------|---------------|---------|
| | | financial s | tatements | financial sta | tements |
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in thous | and Baht) | |
| Payables for asset purchases | 5 | 146,576 | 373,216 | 5,866 | 428 |
| Deferred income | | 117,259 | 148,464 | 14,210 | 18,288 |
| Withholding tax payable | | 53,682 | 55,507 | 26,343 | 16,888 |
| Other payable | | 56,444 | 86,703 | 15,657 | 10,539 |
| Accrued advertising and | | | | | |
| promotion | | 302,616 | 195,606 | 138,137 | - |
| Accrued commission | | 114,166 | 97,788 | 30,957 | - |
| Others | | 660,955 | 460,563 | 162,886 | 81,912 |
| Total | _ | 1,451,698 | 1,417,847 | 394,056 | 128,055 |

The currency denomination of other current liabilities as at 31 December was as follows:

| | Consoli | dated | Separ | ate |
|-----------------------------|--------------|-------------|---------------|----------|
| | financial st | atements | financial sta | atements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousan | d Baht) | |
| Thai Baht (THB) and other | | | | |
| functional currencies of | | | | |
| foreign subsidiaries | 1,425,322 | 1,338,091 | 394,056 | 128,055 |
| United States Dollars (USD) | 576 | 71,906 | - | - |
| Other currencies | 12,598 | 7,850 | - | - |
| Total | 1,438,496 | 1,417,847 | 394,056 | 128,055 |

For the year ended 31 December 2008 and 2007

19 Other non-current liabilities

| | Consoli | dated | Separ | ate |
|------------------------|--------------|------------|---------------|---------|
| | financial st | atements | financial sta | tements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousa | nd Baht) | |
| Long-term lease income | 72,512 | 77,422 | 72,512 | 77,422 |
| Other liabilities | 13,235 | 10,433 | 10,489 | 6,733 |
| Total | 85,747 | 87,855 | 83,001 | 84,155 |

20 Share capital

| | Par value | 2 | 800 | 2007 | 7 |
|---|-----------|-----------|------------------|------------------|-----------|
| | per share | Number | Amount | Number | Amount |
| | (in Baht) | | (thousand shares | / thousand Baht) | |
| Authorised At 1 January | | | | | |
| - ordinary shares | 10 | - | - | 158,813 | 1,588,125 |
| - ordinary shares | 1 | 1,588,125 | 1,588,125 | - | - |
| Reduction in par value - from Baht 10 to Baht 1 | _ | - | | 1,429,312 | |
| At 31 December - ordinary shares | 1 = | 1,588,125 | 1,588,125 | 1,588,125 | 1,588,125 |
| Issued and paid At 1 January | | | | | |
| - ordinary shares | 10 | - | - | 158,813 | 1,588,125 |
| - ordinary shares | 1 | 1,588,125 | 1,588,125 | - | - |
| Reduction in par value - from Baht 10 to Baht 1 | _ | - | | 1,429,312 | |
| At 31 December - ordinary shares | 1 _ | 1,588,125 | 1,588,125 | 1,588,125 | 1,588,125 |

The Board of Directors' Meeting held on 18 October 2007 and the Extraordinary General Meeting of Shareholders held on 26 November 2007 passed a resolution approving the alteration of the par value and number of the Company's shares from the par value of Baht 10 (Ten Baht) each of 158,812,500 shares (One hundred fifty eight million eight hundred twelve thousand five hundred shares) to par value of Baht 1 (One Baht) each of 1,588,125,000 shares (One thousand five hundred eighty eight million one hundred twenty five thousand shares).

21 Reserves

Share premium

Section 51 of the Public Companies Act B.E. 2535, requires companies to set aside share subscription monies received in excess of the par value of the shares issued to a reserve account ("share premium"). Share premium is not available for dividend distribution.

Currency translation changes

The currency translation changes recognised in equity relate to foreign exchange differences arising from translation of the financial statements of foreign operations to Thai Baht.

For the year ended 31 December 2008 and 2007

Donated Surplus

The donated surplus of Baht 37 million resulted from profits made by a director of the Company in 1994 on the sale of 397,104 rights issue shares not subscribed for by the shareholders and resold to the public on the Stock Exchange of Thailand.

Surplus on disposal of Company's shares held by a subsidiary

The surplus on sale of the Company's shares held by a subsidiary of Baht 32 million is shown under the equity in the consolidated financial statements in accordance with the presented treatment for treasury stock.

Hedging reserve

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments.

Legal reserve

Section 116 of the Public Companies Act B.E. 2535 requires that a company shall allocate not less than 5% of its annual net profit, less any accumulated losses brought forward, to a reserve account ("legal reserve"), until this account reaches an amount not less than 10% of the registered authorised capital. The legal reserve is not available for dividend distribution.

As at 31 December 2008 and 2007, legal reserve as presented in the consolidated financial statements includes the Group's share of the legal reserve of the subsidiaries of Baht 89 million.

Reserve for business expansion

The reserve for business expansion represents internal reserve for business expansion of the Group in future.

22 Segment information

Segment information is presented in respect of the Group's business segments. The primary format, business segment is based on the Group's management and internal reporting structure.

Segment

The Group comprises the following main business segments:

| Segment 1 | Industrial products and services |
|-----------|----------------------------------|
| Segment 2 | Consumer products and services |
| Segment 3 | Technical products and services |

Berli Jucker Public Company Limited and its Subsidiaries Notes to the Financial Statements For the year ended 31 December 2008 and 2007

Business segment results

| | Segment 1 | nt 1 | Segment 2 | nt 2 | Segment 3 | nt 3 | Other Segment | gment | Total | tal | Eliminations | ations | Total | tal |
|--|-----------|---------|-----------|---------|-----------|---------|----------------|---------|----------|----------|--------------|-----------|----------|----------|
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| | | | | | | | (in millio | n Baht) | | | | | | |
| Sales and services | 10,741.4 | 8,971.8 | 6,848.2 | 6,486.1 | 4,365.4 | 3,993.1 | 86.3 | | | 19,451.0 | 5.3 | (288.8) | 22,046.6 | 19,162.2 |
| Other income | 162.3 | 65.6 | 63.9 | 65.4 | 126.7 | 89.2 | 1,203.3 1,609. | 1,609.4 | 1,556.2 | 1,829.6 | (1,251.4) | (1,633.4) | 304.8 | 196.2 |
| Share of profits from investment-equity method | 25.6 | 20.2 | , | 1 | 58.9 | 14.3 | | 7.4 | | 41.9 | 0.2 | (1.3) | 96.3 | 40.6 |
| Total revenues | 10,929.3 | 9,057.6 | 6,912.1 | 6,551.5 | 4,551.0 | 4,096.6 | 1,301.2 | 1,616.8 | 23,693.6 | 21,322.5 | (1,245.9) | (1,923.5) | 22,447.7 | 19,399.0 |
| Cost of sales and services Selling and administrative | 9,316.2 | 7,311.1 | 4,828.3 | 4,645.3 | 2,795.5 | 2,587.9 | 78.7 | | 17,018.7 | 14,544.3 | 351.2 | 13.8 | 17,369.9 | 14,558.1 |
| expenses | 880.1 | 724.3 | 1,660.2 | 1,585.1 | | J | | 482.2 | 4,002.2 | 3,637.8 | (681.5) | (722.0) | 3,320.7 | 2,915.8 |
| Total expenses | 10,196.3 | 8,035.4 | 6,488.5 | 6,230.4 | 3,826.2 | 3,434.1 | 509.9 | 482.2 | 21,020.9 | 18,182.1 | (330.3) | (708.2) | 20,690.6 | 17,473.9 |
| Profit before interest and income tay expanses | 733.0 | 1 022 2 | 473.6 | 321.1 | 8 4 6 7 | | | 11346 | 7 673 7 | 3 140 4 | (915.6) | (1.215.3) | 1 757 1 | 1 975 1 |
| Interest expense | 173.0 | 128.6 | 83.3 | | 19.0 | 6.1 | 93.9 | 11.3 | 369.2 | 228.8 | (139.7) | (81.8) | 229.5 | 147.0 |
| Income tax expense | 103.7 | 160.0 | 43.0 | 17.9 | 170.6 | | | (25.3) | 326.0 | 338.5 | (31.4) | 52.9 | 294.6 | 391.4 |
| Profit for the year | 456.3 | 733.6 | 297.3 | 220.4 | 535.2 | | | 1,148.6 | 1,977.5 | 2,573.1 | (744.5) | (1,186.4) | 1,233.0 | 1.386.7 |

Berli Jucker Public Company Limited and its Subsidiaries

Notes to the Financial Statements For the year ended 31 December 2008 and 2007

Business segment financial position

| | Segment 1 | ient 1 | Segment 2 | nt 2 | Segme | ont 3 | Other S | egment | Total | tal | Elimina | ations | To | ĮĘ. |
|------------------------------------|-----------|----------|-----------|---------|-----------|---------|-----------------|-----------|----------|----------|-----------|-----------|----------|----------|
| | 2008 | 2007 | 2008 | 2007 | 2008 2007 | 2007 | 2008 | 2008 2007 | 2008 | 2007 | 2008 2007 | 2007 | 2008 | 2007 |
| | | | | | | | (in mill | ion Baht) | | | | | | |
| Cash and cash equivalents | 39.1 | 139.8 | 36.3 | 85.3 | 52.4 | 54.0 | 416.5 | 272.3 | | 551.4 | | 1 | 544.3 | 551.4 |
| Trade accounts receivable | 1,969.9 | 1,858.9 | 1,170.6 | 1,044.3 | 1,342.1 | 845.7 | 0.6 | • | 4,491.6 | 3,748.9 | | (64.3) | 4,285.1 | 3,684.6 |
| Short-term loans to and other | | | | | | | | | | | | | | |
| receivable from related parties | 3.3 | 106.6 | 130.3 | 75.0 | 220.3 | 66.5 | 1,132.8 | 1,976.6 | | 2,224.7 | | (2,194.3) | 3.8 | 30.4 |
| Inventories | 2,643.4 | 1,781.7 | 681.5 | 583.6 | 925.5 | 754.2 | 15.1 | | | 3,119.5 | | (34.2) | 4,265.5 | 3,085.3 |
| Other current assets | 150.7 | 98.2 | 8.98 | 75.4 | 63.3 | 9.9/ | 54.0 | 9.9 | | 256.8 | | , | 355.0 | 256.8 |
| Total current assets | 4,806.4 | 3,985.2 | 2,105.5 | 1,863.6 | 2,603.6 | 1,797.0 | 1,627.4 2,255.5 | 2,255.5 | 11,142.9 | 9,901.3 | (1,689.2) | (2,292.8) | 9,453.7 | 7,608.5 |
| | | | | | | | | | | | | | | |
| Investments in subsidiaries and | | | | | | | | | | | | | | |
| associates | 235.6 | 215.1 | 205.3 | 24.0 | 55.7 | 34.7 | 6'968'9 | 6,782.0 | 7,393.5 | 7,055.8 | | (6,734.5) | 371.5 | 321.3 |
| Other long-term investments | • | , | 1 | , | ı | 1 | 8.0 | 8.0 | 8.0 | 8.0 | | 1 | 8.0 | 8.0 |
| Long-term loans to related parties | • | 1 | 1 | | ı | | 2,800.0 | • | 2,800.0 | ı | | 1 | ı | ı |
| Leasehold land | • | | 58.3 | , | , | , | | , | 58.3 | | | | 58.3 | |
| Property, plant and equipment | 7,009.5 | 6,183.6 | 2,918.7 | 2,963.2 | 5.1 | 37.9 | 404.2 | 341.1 | 10,337.5 | 9,525.8 | | 1,607.6 | 11,949.3 | 11,133.4 |
| Intangible assets | 16.5 | 16.6 | 7.1 | 11.0 | ı | 4.9 | 21.8 | 15.9 | 45.4 | 48.4 | | (5.8) | 132.2 | 42.6 |
| Deferred tax assets | 194.7 | 118.9 | 172.1 | 128.2 | 22.0 | 26.0 | 115.5 | 139.4 | 504.3 | 412.5 | | 25.8 | 504.3 | 438.3 |
| Other non-current assets | 6.86 | 53.4 | 1.5 | 1.3 | 2.6 | 0.5 | 22.4 | 34.5 | 125.4 | 89.7 | | 7.9 | 133.4 | 9.76 |
| Total non-current assets | 7,555.2 | 6,587.6 | 3,363.0 | 3,127.7 | 85.4 | 104.0 | 10,261.6 | 7,313.7 | 21,265.2 | 17,133.0 | | (5,099.0) | 13,149.8 | 12,034.0 |
| Total assets | 12,361.6 | 10,572.8 | 5,468.5 | 4,991.3 | 2,689.0 | 1,901.0 | 11,889.0 | 9,569.2 | 32,408.1 | 27,034.3 | (9,804.6) | (7,391.8) | 22,603.5 | 19,642.5 |
| | | | | | | | | | | | | | | |

Berli Jucker Public Company Limited and its Subsidiaries Notes to the Financial Statements For the year ended 31 December 2008 and 2007

| 2008 | 1000 | | 2007 | 3000 | 1000 | | 1000 | | | | |
|---------|---------|-----------------------------------|---------------------------|---------------------------------|--|--|--|---|---|---|---|
| | 7007 | 2008 | 202 | 2002 | 7007 | 2008 | 7007 | 2008 | 2007 | 2008 | 2007 |
| | | | | (in million Baht) | n Baht) | | | | | | |
| | ; | | | • | 0 | | 6 | | | | |
| 231.0 | 411.3 | | | 10.6 | 1,050.0 | 1,943.0 | 2,384.3 | | | 1,945.6 | 2,384.3 |
| 424.1 | 475.0 | 663.9 | 368.0 | 15.2 | 1 | 3,127.6 | 2,253.8 | (161.1) | (14.6) | 2,966.5 | 2,239.2 |
| 275.0 | 325.0 | , | 0.4 | , | | 733.5 | 950.4 | , | ı | 733.5 | 950.4 |
| | | | | | | | | | | | |
| 0.799 | 1,253.4 | 419.5 | 448.9 | 384.2 | 291.3 | 1,561.7 | 2,251.7 | (1,547.7) | (2,249.4) | 14.0 | 2.3 |
| 404.8 | 373.8 | 356.7 | 379.7 | 481.1 | 178.9 | 1,605.4 | 1,612.5 | 22.7 | 27.8 | 1,628.1 | 1,640.3 |
| 2,001.9 | 2,838.5 | 1,439.9 | 1,197.0 | 891.1 | 1,520.2 | 8,971.8 | 9,452.7 | (1,686.1) | (2,236.2) | 7,285.7 | 7,216.5 |
| | | | | | | | | | | | |
| | 0 | | - | | | | 7 127 1 | | | | 7 1 2 7 |
| | 7/2.0 | | 1.0 | | | 916.5 | 0.100,1 | • | | 6.016 | 0.1 co,1 |
| , | ı | , | | 3,026.0 | | 3,026.0 | ı | | i | 3,026.0 | , |
| | | | | | | | | | | | |
| 1,200.0 | | | | | | 2,800.0 | | (2,800.0) | ı | 1 | ı |
| | | | | | | | | | | | |
| 0.66 | 89.2 | 33.4 | 26.1 | 90.3 | 105.1 | 347.0 | 328.7 | , | ı | 347.0 | 328.7 |
| • | | , | 1 | , | | , | 1 | 488.3 | 488.3 | 488.3 | 488.3 |
| 0.7 | 1.2 | 2.0 | 2.5 | 83.0 | 84.2 | 85.7 | 87.9 | - | - | 85.7 | 87.9 |
| 1,299.7 | 365.4 | 35.4 | 30.2 | 3,199.3 | 189.3 | 7,175.2 | 2,068.2 | (2,311.7) | 488.3 | 4,863.5 | 2,556.5 |
| 3,301.6 | 3,203.9 | 1,475.3 | 1,227.2 | 4,090.4 | 1,709.5 | 16,147.0 | 11,520.9 | (3,997.8) | (1,747.9) | 12,149.2 | 9,773.0 |
| 230.5 | 295.7 | 12.6 | 22.0 | 86.5 | 7.7 | 1,997.1 | 2,246.6 | , | ı | 1,997.1 | 2,246.6 |
| 260.7 | 252.5 | 10.0 | 13.4 | 45.5 | 39.5 | 1,164.1 | 931.0 | , | , | 1,164.1 | 931.0 |
| 4.2 | 4.9 | 8.0 | 1.2 | 9.6 | 8.2 | 20.2 | 19.5 | , | ı | 20.2 | 19.5 |
| 1.2 | 4.1 | 7.4 | 1.9 | 1.1 | 1.4 | 10.0 | 9.4 | | 1 | 10.0 | 9.4 |
| | | 325.0 1,253.4 373.8 2,838.5 275.0 | 419.5 356.7 1,439.9 | 419.5 356.7 1,439.9 1 | 419.5 448.9 356.7 379.7 1,439.9 1,197.0 - 1.6 3 33.4 26.1 - 2.0 2.0 2.0 2.0 33.4 26.1 - 1.475.3 1,227.2 4 10.0 13.4 0.8 1.2 7.4 1.9 | 419.5 448.9 384.2 356.7 379.7 481.11 1,439.9 1,197.0 891.1 1 - 1.6 - 3,026.0 3,026.0 33.4 26.1 90.3 - 2.0 2.5 83.0 1,475.3 1,227.2 4,090.4 1 12.6 22.0 86.5 12.6 22.0 86.5 12.7 4,090.4 1 12.6 22.0 86.5 12.7 2 4,090.4 1 13.4 45.5 0.8 1.2 9.6 | - 0.4 - - 419.5 448.9 384.2 291.3 356.7 379.7 481.1 178.9 1,439.9 1,197.0 891.1 1,520.2 - 1.6 - - - - 3,026.0 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - </td <td>- 0.4 - - 733.5 419.5 448.9 384.2 291.3 1,561.7 356.7 379.7 481.1 178.9 1,605.4 1,439.9 1,197.0 891.1 1,520.2 8,971.8 - 1,607.0 891.1 1,520.2 8,971.8 - - 3,026.0 - 916.5 - - - 2,800.0 - - - 2,800.0 - - - 2,800.0 - - - 2,800.0 - - - 2,800.0 - - - - - - - - 2,800.0 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -</td> <td>- 0.4 - - 733.5 950.4 419.5 448.9 384.2 291.3 1,561.7 2,251.7 356.7 1,197.0 891.1 1,580.7 2,251.7 1,439.9 1,197.0 891.1 1,520.2 8,971.8 1,612.5 - 1,6 - 9 1,652.7 2,251.7 - 1,6 - 9 1,651.6 - - 3,026.0 - 9 1,651.6 - - 3,026.0 - 2,800.0 - - - - 2,026.0 - 2,800.0 - - - - 2,800.0 - - - - - 2,800.0 - - - - - 2,800.0 - - - - - - 2,800.0 - - - - - - - 33.4 30.2 1,93.3 1,152.0 - - - -<!--</td--><td>$\begin{array}{cccccccccccccccccccccccccccccccccccc$</td><td>$\begin{array}{cccccccccccccccccccccccccccccccccccc$</td></td> | - 0.4 - - 733.5 419.5 448.9 384.2 291.3 1,561.7 356.7 379.7 481.1 178.9 1,605.4 1,439.9 1,197.0 891.1 1,520.2 8,971.8 - 1,607.0 891.1 1,520.2 8,971.8 - - 3,026.0 - 916.5 - - - 2,800.0 - - - 2,800.0 - - - 2,800.0 - - - 2,800.0 - - - 2,800.0 - - - - - - - - 2,800.0 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - | - 0.4 - - 733.5 950.4 419.5 448.9 384.2 291.3 1,561.7 2,251.7 356.7 1,197.0 891.1 1,580.7 2,251.7 1,439.9 1,197.0 891.1 1,520.2 8,971.8 1,612.5 - 1,6 - 9 1,652.7 2,251.7 - 1,6 - 9 1,651.6 - - 3,026.0 - 9 1,651.6 - - 3,026.0 - 2,800.0 - - - - 2,026.0 - 2,800.0 - - - - 2,800.0 - - - - - 2,800.0 - - - - - 2,800.0 - - - - - - 2,800.0 - - - - - - - 33.4 30.2 1,93.3 1,152.0 - - - - </td <td>$\begin{array}{cccccccccccccccccccccccccccccccccccc$</td> <td>$\begin{array}{cccccccccccccccccccccccccccccccccccc$</td> | $ \begin{array}{cccccccccccccccccccccccccccccccccccc$ | $ \begin{array}{cccccccccccccccccccccccccccccccccccc$ |

For the year ended 31 December 2008 and 2007

23 Other income

| | Consolic | lated | Separ | ate |
|----------------------------|---------------|-------------|---------------|---------|
| | financial sta | atements | financial sta | tements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousan | d Baht) | |
| Interest income | 12,280 | 9,911 | 134,623 | 70,335 |
| Gain on disposal of assets | 10,018 | 9,422 | 223 | 3,058 |
| Rental and service income | 55,160 | 53,546 | 329,388 | 316,925 |
| Sale scrap | 28,963 | 43,109 | - | - |
| Commission income | 4,909 | 20,942 | 1,776 | 3,426 |
| Reversal of allowance for | | | | |
| impairment of investment | - | - | 92,612 | - |
| Others | 102,362 | 59,299 | 83,549 | 39,901 |
| Total | 213,692 | 196,229 | 642,171 | 433,645 |

24 Selling and administrative expenses

| | Consoli | dated | Separ | ate |
|----------------|--------------|-------------|---------------|----------|
| | financial st | atements | financial sta | atements |
| | 2008 | 2007 | 2008 | 2007 |
| | | (in thousan | ed Baht) | |
| Distribution | 948,341 | 855,307 | 194,116 | 82,372 |
| Marketing | 691,136 | 584,172 | 157,369 | 133 |
| Personnel | 923,241 | 848,892 | 360,110 | 230,108 |
| Administrative | 638,060 | 361,421 | 245,844 | 211,588 |
| Others | 119,964 | 262,889 | 4,769 | 22,186 |
| Total | 3,320,742 | 2,912,681 | 962,208 | 546,387 |

25 Personnel expenses

| | Consoli | dated | Separate financial statements | | |
|-------------------------|--------------|-------------|-------------------------------|---------|--|
| | financial st | atements | | | |
| | 2008 | 2007 | 2008 | 2007 | |
| | | (in thousan | ınd Baht) | | |
| Wages and salaries | 1,663,130 | 1,549,467 | 294,451 | 189,807 | |
| Contribution to defined | | | | | |
| contribution plans | 120,767 | 70,642 | 18,907 | 8,226 | |
| Others | 236,467 | 217,083 | 46,752 | 32,075 | |
| Total | 2,020,364 | 1,837,192 | 360,110 | 230,108 | |

The defined contribution plans comprise provident funds established by the Company/Group for its employees. Membership to the funds is on a voluntary basis. Contributions are made monthly by the employees at rates ranging from 3% to 7.5% of their basic salaries and by the Company/Group at rates ranging from 3% to 7.5% of the employees' basic salaries. The provident funds are registered with the Ministry of Finance as juristic entities and are managed by a licensed Fund Manager.

For the year ended 31 December 2008 and 2007

26 Interest expense

| | | Consolidated financial statements | | Separate financial statements | |
|-------------------------------|------|-----------------------------------|-------------|-------------------------------|--------|
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in thousan | d Baht) | |
| Interest paid to: | | | | | |
| Related parties | 5 | - | 43 | 3,879 | 9,381 |
| Financial institutions | | 234,352 | 149,157 | 94,716 | 1,996 |
| Amortisation of transaction | | | | | |
| costs capitalised | _ | 1,467 | <u>-</u> | 1,467 | - |
| | | 235,819 | 149,200 | 100,062 | 11,377 |
| Capitalised as cost of assets | | | | | |
| under construction | _ | (6,304) | (2,241) | - | - |
| Net | _ | 229,515 | 146,959 | 100,062 | 11,377 |

The finance costs have been capitalised at a rate of 3.40% to 3.90% (2007: 3.50% to 5.30%) for assets under construction.

27 Income tax expense

| | | Consol | idated | Separate | |
|----------------------------------|------|-------------|------------|----------------------|----------|
| | | financial s | tatements | financial statements | |
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in thousa | and Baht) | |
| Current tax expense | | | | | |
| Current year | | 357,612 | 464,312 | 115,067 | 115,110 |
| Under / (over) provided in | | | | | |
| prior years | | 3,039 | (38,316) | (96) | (15,818) |
| | - | 360,651 | 425,996 | 114,971 | 99,292 |
| Deferred tax expense | 14 | | | | |
| Movements in temporary | | | | | |
| differences | | (66,050) | 14,156 | 26,221 | 593 |
| Benefit of tax losses recognised | | _ | (48,778) | - | - |
| | - | (66,050) | (34,622) | 26,221 | 593 |
| Total | - | 294,601 | 391,374 | 141,192 | 99,885 |

| Reconciliation of effective tax rate | Consolidated financial statements | | | | | |
|--|-----------------------------------|-----------------------|-------------|-----------------------|--|--|
| 3 33 | 20 | 008 | 2 | 007 | | |
| | Rate (%) | (in thousand Baht) | Rate (%) | (in thousand Baht) | | |
| Profit before tax | | 1,527,565 | | 1,778,139 | | |
| Income tax using the Thai | | | | | | |
| corporation tax rate | 30 | 458,270 | 30 | 533,442 | | |
| Income tax reduction | | (15,783) | | (407) | | |
| Effect of different tax rates | | | | | | |
| in foreign jurisdictions | | (2,075) | | 12,131 | | |
| Income not subject to tax | | (140,047) | | (157,765) | | |
| Expenses not deductible for tax purposes | | 14,520 | | 14,667 | | |
| Utilisation of previously unrecognised | | | | | | |
| tax losses | | (20,284) | | (10,694) | | |
| Total | 20 | 294,601 | 22 | 391,374 | | |
| _ | | | | | | |

For the year ended 31 December 2008 and 2007

| Reconciliation of effective tax rate | Separate financial statements | | | | |
|--|-------------------------------|--------------|------|--------------|--|
| | | 2008 | | 2007 | |
| | Rate | (in thousand | Rate | (in thousand | |
| | (%) | Baht) | (%) | Baht) | |
| Profit before tax | | 1,135,281 | | 1,526,206 | |
| Income tax using the Thai corporation tax rate | 30 | 340,584 | 30 | 457,862 | |
| Income tax reduction | | (15,000) | | - | |
| Income not subject to tax | | (186,509) | | (359,399) | |
| Expenses not deductible for tax purposes | | 2,117 | | 1,422 | |
| Total | 12 | 141,192 | 7 | 99,885 | |

Income tax reduction

Royal Decree No. 475 B.E. 2551 grants companies listed on the Stock Exchange of Thailand a reduction in the corporate income tax rate from 30% to 25% for taxable profit not exceeding Baht 300 million for the three consecutive accounting periods beginning on or after 1 January 2008.

28 Promotional privileges

By virtue of the provisions of the Industrial Investment Promotion Act of B.E. 2520, Berli Jucker Cellox Company Limited, a subsidiary, has been granted privileges by the Board of Investment for paper manufacturing activities by: No. 1541 (2) / 2547 dated 6 July 2004 for sanitary papers manufacturing and No. 1875 (2) / 2547 dated 19 October 2004 for paper pulp manufacturing. The major privileges granted to the subsidiary are as follows:

- (a) exemption from payment of import duty on machinery approved by the Board;
- (b) exemption from corporate income tax for the profit earned under promotional privileges at not over 100% of investment exclude land and capital fund for a period of 8 years from the date operating income is first derived. The exemption of corporate income tax must not exceed Baht 1,207 million for the promotional privileges No. 1541 (2) / 2547 and not exceed Baht 471 million for the promotional privileges No. 1875 (2) / 2547. Thus, this will be varied by the investment excluding actual cost of land and capital fund at the first operation date under promotional privileges project.
- (c) a 50% reduction in the normal income tax rate on the net profit derived from certain operations for a period of five years, commencing from the expiry date in (b) above; and
- (d) double deduction of transportation expenses, electricity expenses and water expenses for a period of ten years from the date on which the income is first derived from such operations.

By virtue of the provisions of the Industrial Investment Promotion Act of B.E. 2520, Thai Beverage Can Ltd., a subsidiary, has been granted privileges by the Board of Investment relating to manufacture of Aluminium can under category 4.18, the manufacture of metal products including metal parts dated 11 June 2007. The privileges granted include:

- (a) exemption from payment of import duty on machinery approved by the Board;
- (b) exemption from payment of income tax for certain operations for a period of 7 years from the dates on which the income is first derived from such operations. However, the corporate income tax exemption is totally not over than 1 time of the total investment in this project excluding cost of land and working capital;

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(c) if a loss is incurred during the period of exemption from corporate income tax, the Company shall be granted permission to deduct such annual loss from the net income after the expiration of the period of exemption of corporate income tax for not more than 5 years from the expiry date of such period.

By virtue of the provisions of the Industrial Investment Promotion Act of B.E. 2520, Thai Beverage Can Ltd., a subsidiary, has been granted privileges by the Board of Investment relating to manufacture of Aluminium end for beverage packaging under category 4.3, the manufacture of metal products including metal parts dated 25 July 2003. The privileges granted include:

- (a) a 50% reduction of import duty on approved machinery within the specific period;
- (b) exemption from payment of income tax for certain operations for a period of 7 years from the dates on which the income is first derived from such operations. However, the corporate income tax exemption is totally not over than 1 time of the total investment in this project excluding cost of land and working capital;
- (c) if a loss is incurred during the period of exemption from corporate income tax, the Company shall be granted permission to deduct such annual loss from the net income after the expiration of the period of exemption of corporate income tax for not more than 5 years from the expiry date of such period;

By virtue of the provisions of the Industrial Investment Promotion Act of B.E. 2520, Thai Beverage Can Ltd., a subsidiary, has been granted privileges by the Board of Investment relating to manufacture of Aluminium can and Aluminium end for beverage packaging under category 4.6, the manufacture of metal containers dated 15 August 1996. The privileges granted include:

- (a) a 50% reduction of import duty on approved machinery within the specific period;
- (b) exemption from payment of income tax for certain operations for a period of 7 years from the dates on which the income is first derived from such operations;
- (c) if a loss is incurred during the period of exemption from corporate income tax, the Company shall be granted permission to deduct such annual loss from the net income after the expiration of the period of exemption of corporate income tax period for not more than 5 years from the expiry date of such period;
- (d) a deduction for a period of ten years of an amount equal to 5% of the increase in exported income of certain promoted operations over the income from those operations for the previous year. However, the export sales of that year must not be less than the average in the last three years, excepted for the first two years.

For the year ended 31 December 2008 and 2007

As promoted companies, the subsidiaries must comply with certain conditions and restrictions provided for in the promotional certificates.

Summary of revenue from promoted and non-promoted businesses:

| Consolidated | financial | statements |
|--------------|-----------|------------|
|--------------|-----------|------------|

| | 2008 | | | | 2007 | | |
|----------------------|------------|--------------|------------|------------|--------------|------------|--|
| | Promoted | Non-promoted | | Promoted | Non-promoted | _ | |
| | businesses | businesses | Total | businesses | businesses | Total | |
| | | | (in thous | and Baht) | | | |
| Export sales | 538,739 | 1,523,936 | 2,062,675 | 271,474 | 1,651,726 | 1,923,200 | |
| Local sales | 2,328,082 | 17,655,838 | 19,983,920 | 1,302,043 | 15,936,911 | 17,238,954 | |
| Total Revenue | 2,866,821 | 19,179,774 | 22,046,595 | 1,573,517 | 17,588,637 | 19,162,154 | |

29 Earnings per share

Basic earnings per share

The calculations of basic earnings per share for the years ended 31 December 2008 and 2007 were based on the profit for the years attributable to equity holders of the Company and the number of ordinary shares outstanding during the years as follows:

| | Consolidated | | Separate | | | |
|---------------------------------------|--------------------|-----------|----------------------|-----------|--|--|
| | financial s | tatements | financial statements | | | |
| | 2008 | 2007 | 2008 | 2007 | | |
| | (in thousand Baht) | | | | | |
| Profit attributable to equity holders | | | | | | |
| of the Company (basic) | 1,076,404 | 1,254,656 | 994,088 | 1,426,321 | | |

Weighted average number of ordinary shares

| | | Consolidated | | Separate | | |
|--|------|--------------|--------------|--------------|-----------|--|
| | | financial st | atements | financial st | atements | |
| | Note | 2008 | 2007 | 2008 | 2007 | |
| | | | (in thousand | d shares) | | |
| Number of ordinary shares outstanding at 1 January | | 1,588,125 | 158,813 | 1,588,125 | 158,813 | |
| Effect of the reduction in par value | 20 | - | 1,429,312 | | 1,429,312 | |
| Balance at 1 January | | | | | | |
| after adjustment | | 1,588,125 | 1,588,125 | 1,588,125 | 1,588,125 | |
| Less Company's shares held by a subsidiary | _ | | (4,456) | | | |
| Weighted average number of ordinary shares outstanding | | 1,588,125 | 1,583,669 | 1,588,125 | 1,588,125 | |
| outstanding | _ | 1,300,123 | 1,303,009 | 1,300,123 | 1,300,123 | |
| Earnings per share (basic) (in Baht) | | 0.68 | 0.79 | 0.63 | 0.90 | |
| (in Duitt) | = | 0.00 | 0.17 | 0.05 | 0.70 | |

For the year ended 31 December 2008 and 2007

30 Dividends

At the Board of Directors' Meeting of the Company held on 13 August 2008, the directors passed a resolution approving the interim dividend payment for the year 2008 of Baht 0.15 per share, amounting to Baht 238 million. This interim dividend was paid to shareholders on 12 September 2008.

At the annual general meeting of the shareholders of the Company held on 28 April 2008, the shareholders approved the appropriation of dividends of Baht 0.36 per share, amounting to Baht 572 million. On 6 September 2007, the interim dividend was paid of Baht 0.15 per share, amounting to Baht 238 million. The remaining dividend payment of Baht 0.21 per share, amounting to Baht 334 million, was paid to shareholders on 27 May 2008.

At the Board of Directors' Meeting of the Company held on 9 August 2007, the directors passed a resolution approving the interim dividend payment for the year 2007 of Baht 0.15 per share, amounting to Baht 238 million. This interim dividend was paid to shareholders on 6 September 2007.

At the annual general meeting of the shareholders of the Company held on 26 April 2007, the shareholders approved the appropriation of dividends of Baht 0.30 per share, amounting to Baht 476 million. On 8 September 2006, the interim dividend was paid of Baht 0.15 per share, amounting to Baht 238 million. The remaining dividend payment of Baht 0.15 per share, amounting to Baht 238 million, was paid to shareholders on 14 May 2007.

31 Changes in accounting policy

The following change of accounting policy by the Group has no effect on the separate financial statements of the Company.

Until 31 December 2007, the Group accounted for goodwill and negative goodwill arising from a business combination at cost less accumulated amortisation. Amortisation was charged to the statement of income over the estimated useful life of 20 years.

During 2007, the Federation of Accounting Professions issued Thai Accounting Standard (TAS) 43 (revised 2007) "Business Combinations" which is effective for annual accounting periods beginning on or after 1 January 2008. TAS 43 (revised 2007) requires that the acquirer shall, at the acquisition date, recognise goodwill acquired in a business combination as an asset at cost. After initial recognition, goodwill shall be measured at cost less any accumulated impairment losses.

TAS 43 (revised 2007) also requires that any excess of the acquirer's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities over cost, commonly referred to as "negative goodwill", shall be recognised immediately in profit or loss.

The Group has, accordingly, changed its accounting policy for goodwill and negative goodwill prospectively from 1 January 2008. The effect of the change in accounting policy on the Group's consolidated financial statements for the year ended 31 December 2008 is to:

- Reduce the charge to the statement of income resulting from the amortisation of goodwill that would have been recognised under the previous accounting policy by approximately Baht 0.20 million, with a corresponding increase in reported profit for the year. Management has determined that there is no impairment in the carrying value of goodwill as at 31 December 2008.

For the year ended 31 December 2008 and 2007

Decrease the carrying amount of negative goodwill and increase the balance of retained earnings brought forward as at 1 January 2008 by Baht 19.43 million and reduce the credit to the statement of income resulting from the amortisation of negative goodwill that would have been recognised under the previous accounting policy by approximately Baht 1.27 million, with a corresponding reduction in reported profit for the year.

32 Financial instruments

Financial risk management policies

The Group/Company is exposed to normal business risks from changes in market interest rates and currency exchange rates and from non-performance of contractual obligations by counterparties. The Group/Company does not hold or use derivative financial instruments for speculative or trading purposes.

Risk management is integral to the whole business of the Group/Company. The Group/Company has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. The management continually monitors the Group's/Company's risk management process to ensure that an appropriate balance between risk and control is achieved.

Interest rate risk

Interest rate risk is the risk that future movements in market interest rates will affect the results of the Group's/Company's operations and its cash flows because loan interest rates are mainly fixed. The Group/Company is primarily exposed to interest rate risk from its borrowings (note 16). The Group/Company mitigates this risk by ensuring that the majority of its borrowings are at fixed interest rates and uses derivative financial instruments, to manage exposure to fluctuations in interest rates on specific borrowings.

The effective interest rates of interest-bearing financial liabilities as at 31 December and the periods in which those liabilities mature or re-price were as follows:

| | | | Consolidated financial statements Fixed interest rate maturing | | |
|--------------------------------------|-----------------------------|------------------------|--|---|----------|
| | Effective interest rate (%) | Floating interest rate | Within 1 | After 1 year but within 5 years llion Baht) | Total |
| 2008 | . , | | , | , | |
| Current | | | | | |
| - Bank overdrafts | 8.25 | 0.05 | - | - | 0.05 |
| - Short-term loans from financial | | | | | |
| institutions | 3.89 | - | 1,943.56 | - | 1,943.56 |
| - Current portion of long-term loans | 4.42 | - | 733.50 | - | 733.50 |
| Non-current | | | | | |
| - Long-term loans from financial | | | | | |
| institutions | 4.42 | - | - | 916.50 | 916.50 |
| - Debentures | 3.73 | - | - | 3,026.00 | 3,026.00 |
| Total | | 0.05 | 2,677.06 | 3,942.50 | 6,619.61 |

For the year ended 31 December 2008 and 2007

| | | | Consolidate Fixed interest | atements | |
|---|-----------------------------|------------------------------|-------------------------------|--|--|
| | Effective interest rate (%) | Floating interest rate | Within 1 year | After 1 year but within 5 years llion Baht) | Total |
| 2007 | | | | | |
| CurrentBank overdraftsShort-term loans from financial | 8.20 | 0.24 | - | - | 0.24 |
| institutions | 3.58 | _ | 2,384.00 | _ | 2,384.00 |
| - Current portion of long-term loans | 4.66 | - | 950.48 | - | 950.48 |
| Non-current | 4.42 | - | - | 1,651.60 | 1,651.60 |
| Total | | 0.24 | 3,334.48 | 1,651.60 | 4,986.32 |
| | | | Effective interest rate (%) | state Fixed rate m withir | e financial ments interest naturing in 1 year fon Baht) |
| 2008 Current | | | | | |
| - Short-term loans from related partie | es | | 1.85 | | 305.34 |
| Non-current | | | | | |
| - Debentures | | | 3.73 | | 3,026.00 |

Foreign currency risk

Short-term loans from financial institutions

Short-term loans from related parties

Total

2007 Current

Total

The Group/Company is exposed to foreign currency risk relating to purchases and sales which are denominated in foreign currencies. The Group/Company primarily utilises forward exchange contracts with maturities of less than one year to hedge such financial assets and liabilities denominated in foreign currencies. The forward exchange contracts entered into at the balance sheet date also relate to anticipated purchases and sales, denominated in foreign currencies, for the subsequent period.

3.64

2.50

3,331.34

1,050.00

237.00 **1,287.00**

For the year ended 31 December 2008 and 2007

At 31 December, the Group and the Company were exposed to foreign currency risk in respect of financial assets and liabilities denominated in the following currencies:

| | | Conso | lidated | Separate | |
|---|----------|-------------------------------|----------------------|----------------------|----------|
| | | financial s | tatements | financial statements | |
| | Note | 2008 | 2007 | 2008 | 2007 |
| | | | (in thousana | l Baht) | |
| United States Dollars | | | | | |
| Cash and cash equivalents | 6 | 123,399 | 105,264 | 319 | 159 |
| Trade accounts receivable | 7 | 217,817 | 311,172 | 11,524 | 20,143 |
| Trade accounts payable | 17 | (1,401,038) | (940,857) | (67,773) | (10,692) |
| Other current liabilities | 18 | (576) | (71,906) | | |
| Gross balance sheet exposure | | (1,060,398) | (596,327) | (55,930) | 9,610 |
| Estimated forecast purchases | | (1,895,159) | (2,179,755) | - | _ |
| Gross exposure | | (2,955,557) | (2,776,082) | (55,930) | 9,610 |
| Currency forwards | | 1,939,965 | 874,440 | 42,584 | 11,830 |
| Net exposure | | 1,015,592 | 1,901,642 | 13,346 | 21,440 |
| Yen Interest-bearing liabilities Trade accounts payable | 16 17 | - (187,577) | (16,667) (49,186) | - (2,771) | - - |
| Gross balance sheet exposure | 1, | $\frac{(187,577)}{(187,577)}$ | (65,853) | (2,771) | - |
| Estimated forecast purchases | | (50,307) | (118,871) | | |
| Gross exposure | | (237,884) | (184,724) | (2,771) | - |
| Currency forwards | | 69,074 | 19,350 | 18,768 | |
| Net exposure | | (168,180) | (165,374) | 15,997 | |
| Euro | | | | | |
| Cash and cash equivalents | 6 | 65 | 6,213 | - | - |
| Trade accounts receivable | 7 | 141,207 | 186,221 | 219 | - |
| Trade accounts payable | 17 | (38,353) | (43,707) | (5,746) | |
| Gross balance sheet exposure | | 102,919 | 148,727 | (5,527) | - |
| Estimated forecast purchases | | (29,108) | (331,322) | | |
| Gross exposure | | 73,811 | (182,595) | (5,527) | - |
| Currency forwards | | 27,631 | 109,830 | 3,315 | |
| Net exposure | | 101,442 | (72,765) | (2,212) | |

For the year ended 31 December 2008 and 2007

| | | Consoli financial st | | Separate financial statements | | |
|------------------------------|------|-------------------------|--------------|-------------------------------|-------|--|
| | Note | 2008 | 2007 | 2008 | 2007 | |
| | | | (in thousand | Baht) | Baht) | |
| Other currencies | | | | | | |
| Cash and cash equivalents | 6 | 9,373 | - | - | - | |
| Trade accounts receivable | 7 | 4,232 | 3,562 | 3,626 | - | |
| Trade accounts payable | 17 | (12,771) | (14,474) | (3,962) | - | |
| Other current liabilities | 18 | (12,598) | (7,850) | - | - | |
| Gross balance sheet exposure | | (11,764) | (18,762) | (336) | - | |
| Estimated forecast purchases | | (9,921) | (16,823) | (3,551) | - | |
| Gross exposure | | (21,685) | (35,585) | (3,887) | - | |
| Currency forwards | | 9,921 | 30,251 | 3,551 | | |
| Net exposure | | (11,764) | (5,334) | (336) | - | |

In order to manage the risks arising from fluctuations in currency exchange rates and interest rates, the Group makes use of the following derivative financial instruments:

Forward foreign exchange contracts

At 31 December 2008 the outstanding forward foreign exchange contracts are summarised as follows:

| | | solidate Average | d financial st | atements | - | oarate fi Average | inancial stat | ements |
|-------------------------|---------|---------------------|----------------|------------|-----------|----------------------|---------------|------------|
| | | contract | | | C | ontract | | |
| Currency | Amount | Rate | Contract | Fair value | Amount | rate | Contract | Fair value |
| | | | | (in thouse | and Baht) | | | |
| Forward contracts bough | t | | | | | | | |
| USD | 57,675 | 34.29 | 1,977,637 | 2,024,526 | 1,217 | 34.99 | 42,584 | 42,506 |
| JPY | 183,773 | 0.38 | 69,074 | 70,889 | 51,919 | 0.36 | 18,768 | 19,945 |
| GBP | 61 | 52.93 | 3,239 | 3,119 | 30 | 51.42 | 1,556 | 1,542 |
| AUD | 137 | 23.58 | 3,230 | 3,313 | - | - | - | - |
| CAD | 69 | 29.19 | 1,995 | 1,963 | 69 | 29.10 | 1,995 | 1,963 |
| EUR | 2,419 | 47.19 | 114,176 | 117,823 | 71 | 46.92 | 3,315 | 3,431 |
| SGD | 20 | 24.26 | 486 | 489 | - | - | - | - |
| CHF | 30 | 32.19 | 971 | 1,004 | - | - | - | - |
| Total | | | 2,170,808 | 2,223,126 | - | = | 68,218 | 69,387 |
| Forward contracts sold | | | | | | | | |
| USD | 1,084 | 34.76 | 37,672 | 37,501 | | | | |
| EUR | 1,904 | 45.45 | 86,545 | 85,942 | = | | | |
| Total | | | 124,217 | 123,443 | = | | | |

For the year ended 31 December 2008 and 2007

At 31 December 2007 the outstanding forward foreign exchange contracts are summarised as follows:

| | Con | solidate | d financial st | atements | Sej | parate f | inancial stat | tements |
|--------------------------|--------|----------|----------------|------------|-----------|----------|---------------|------------|
| | | Average | | | 1 | Average | | |
| | | Contract | - | | | contract | | |
| Currency | Amount | Rate | Contract | Fair value | Amount | rate | Contract | Fair value |
| | | | | (in thouse | and Baht) | | | |
| Forward contracts bought | | | | | | | | |
| USD | 30,254 | 33.49 | 1,013,153 | 997,726 | 5,232 | 34.10 | 178,411 | 176,257 |
| JPY | 64,614 | 0.30 | 19,350 | 19,301 | - | - | - | - |
| GBP | 137 | 68.85 | 9,436 | 9,193 | - | - | - | - |
| AUD | 328 | 29.91 | 9,815 | 9,647 | - | - | - | - |
| EUR | 8,395 | 42.08 | 353,235 | 365,692 | - | - | - | - |
| SGD | 16 | 23.45 | 378 | 377 | - | - | - | - |
| CHF | 358 | 29.68 | 10,623 | 10,615 | <u>-</u> | - | | <u> </u> |
| Total | | | 1,415,990 | 1,412,551 | • | | 178,411 | 176,257 |
| Forward contracts sold | | | | | | | | |
| USD | | | | | | | | |
| EUR | 4,102 | 33.81 | 138,713 | 138,405 | | | | |
| Total | 4,969 | 48.98 | 243,402 | 244,926 | | | | |
| Total | 7,909 | 40.70 | | | | | | |
| | | | 382,115 | 383,331 | <u>.</u> | | | |

The fair values of forward foreign exchange contracts have been calculated using market rates quoted by the Group's bankers to terminate the contracts at the balance sheet date.

Options and swap agreements

As at 31 December 2007, a subsidiary had call option agreements, comprising of a series of monthly settlements, to fix the price of one raw material. The difference on revaluation of the notional amount of the call option to fair value at the end of each year as unrealised gain (loss), is recorded as a hedging reserve in shareholder's equity in the balance sheet.

Credit risk

Credit risk is the potential financial loss resulting from the failure of a customer or a counterparty to settle its financial and contractual obligations to the Group/Company as and when they fall due.

Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. At the balance sheet date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet. However, due to the large number of parties comprising the Group's/Company's customer base, Management does not anticipate material losses from its debt collection.

Liquidity risk

The Group/Company monitors its liquidity risk and maintains a level of cash and cash equivalents deemed adequate by management to finance the Group's/Company's operations and to mitigate the effects of fluctuations in cash flows.

For the year ended 31 December 2008 and 2007

Fair values

The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

Cash and cash equivalents, trade accounts receivable and short-term loans to related parties stated in the balance sheet approximate their fair values due to the relatively short-term maturity of these financial instruments.

Other long-term investment had not significantly different from the carrying values stated in the balance sheet.

Bank overdrafts and short-term loans from financial institutions, trade accounts payable, accrued expenses, short-term loans from related parties, other payable and other current liabilities – the carrying amounts stated in the balance sheet of these financial liabilities approximate their fair values because of the short-term period to maturity of these financial instruments.

Fair values of debentures as at 31 December 2008 were as follows;

| | Consol financial s | | Sepa financial s | |
|----------------------------------|-----------------------|------------|---------------------|------------|
| | Carrying | | Carrying | |
| | value | Fair value | value | Fair value |
| | | (in thousa | nd Baht) | |
| Debentures (fixed interest rate) | 3,026,002 | 2,991,308 | 3,026,002 | 2,991,308 |

Fair value of debentures is based on market price at the balance sheet date.

Most of the carrying amounts of the other financial assets and liabilities approximate to their fair values in the balance sheet. Information on the fair values of forward foreign exchange contracts are disclosed as above.

33 Commitments with non-related parties

| | Consoli | idated | Separate financial statements | | |
|--------------------------------------|--------------|-------------|-------------------------------|--------|--|
| | financial st | tatements | | | |
| | 2008 | 2007 | 2008 | 2007 | |
| | | (in thousar | ıd Baht) | | |
| Capital commitments | | , | , | | |
| Contracted but not provided for | | | | | |
| Buildings and other constructions | 37,174 | 29,954 | - | _ | |
| Machinery and equipment | 267,094 | 3,845,635 | - | - | |
| Total | 304,268 | 3,875,589 | | - | |
| Non-cancellable operating lease | | | | | |
| Commitments | | | | | |
| Within one year | 1,494 | 21,164 | - | 8,651 | |
| After one year but within five years | 4,973 | 7,936 | - | 15,243 | |
| After five years | 7,773 | 8,918 | - | - | |
| Total | 14,240 | 38,018 | | 23,894 | |

For the year ended 31 December 2008 and 2007

| | Consoli financial st | | Separate financial statements | | |
|----------------------------|-------------------------|-------------|----------------------------------|---------|--|
| | | | | | |
| | 2008 | 2007 | 2008 | 2007 | |
| | | (in thousan | d Baht) | | |
| Other commitments | | | | | |
| Unused letters of credits | | | | | |
| for goods and supplies | 359,116 | 540,886 | 75,955 | 61,133 | |
| Forward and swap contracts | 2,271,272 | 545,370 | 147,747 | 79,028 | |
| Bank guarantees | 381,960 | 408,291 | 49,401 | 128,997 | |
| Total | 3,012,348 | 1,494,547 | 273,103 | 269,158 | |

As at 31 December 2008, a subsidiary of the Company had commitments with non-related parties to purchase goods and supplies in the amount of USD 60.49 million and YEN 783.78 million.

34 Events after the balance sheet date

The Board of Directors' Meeting held on 26 February 2009 proposed a resolution approving a dividend payment in respect of the results of the operations in 2008 of Baht 0.30 per share on 1,588,125,000 shares, totaling Baht 476 million. The Company paid an interim dividend of Baht 0.15 per share, totaling Baht 238 million in September 2007. The remaining year-end dividend of Baht 0.15 per share, amounted to Baht 238 million.

However, this resolution is subject to approval at the Ordinary General Meeting of Shareholders.

In February 2009, two subsidiaries issued new ordinary shares in the amount of Baht 58 million and Baht 400 million, respectively.

35 Thai Accounting Standards (TAS) not yet adopted

The Group/Company has not adopted the following revised TAS that have been issued as of the balance sheet date but are not yet effective. These revised TAS will become effective for financial periods beginning on or after 1 January 2009.

| TAS 36 (revised 2007) | Impairment of Assets |
|-----------------------|--|
| TAS 54 (revised 2007) | Non-current Assets Held for Sale and Discontinued Operations |

The adoption and initial application of these revised TAS is not expected to have any material impact on the consolidated or separate financial statements.



